

# Coca-Cola Hellenic Bottling Company S.A. 2012 Statutory Annual Report



### **Table of Contents**

- 1. Directors' Statement pursuant to article 4 of Law 3556/2007
- 2. Board of Directors' Report for the year ended 31 December 2012
- 3. Corporate Governance Statement
- 4. Independent Auditors' Report
- 5. Consolidated Financial Statements and Accompanying Notes for the year ended 31 December 2012
- 6. Parent Company Financial Statements and Accompanying Notes for the year ended 31 December 2012
- 7. Published Annual Condensed Financial Statements, Notes and Information for the year ended 31 December 2012
- 8. Information Disclosure pursuant to article 10 of Law 3401/2005



# 1. Directors' Statement pursuant to article 4 of Law 3556/2007



# Directors' Statement pursuant to article 4 of Law 3556/2007

To the best of our knowledge	To the	best of	our	know!	ledge
------------------------------	--------	---------	-----	-------	-------

1.	The annual financial statements which have been prepared in accordance with the applicable set of accounting
	standards give a true and fair view of the assets, liabilities, financial position and profit or loss of Coca-Cola
	Hellenic Bottling Company S.A. and of the undertakings included in the consolidation taken as a whole.

2.	The annual report of the Board of Directors is a true representation of the development and performance of the
	business and the position of Coca-Cola Hellenic Bottling Company S.A. and of the undertakings included in the
	consolidation, taken as a whole, together with a description of the principal risks and uncertainties that they face.

Maroussi, 1March 2013

George David, Chairman of the Board of Directors

Dimitris Lois, Chief Executive Officer

Irial Finan, Authorised Non-Executive Director



## 2. Board of Directors' Report



### **Board of Directors' Report**

of Coca-Cola Hellenic Bottling Company S.A. ('Coca-Cola Hellenic' or the 'Group' or the 'Company') regarding the Financial Statements (consolidated and parent Company) for the year ended 31 December 2012

#### Dear Shareholders,

In accordance with article 107 paragraph 3 and article 43 paragraph 3, as amended by article 35 of Presidential Decree 409/86 regarding Commercial Law 2190/1920, we hereby submit to the General Shareholders Assembly our financial statements (consolidated and parent Company) for the year ended 31 December 2012, together with our comments, for approval.

#### **Financial review**

Consolidated net profit for the year was €190.4m, representing a decrease of 28.0% compared to 2011. The net loss of the parent Company for the year was €33.3m, compared to a net loss of €34.8m in 2011.

Capital expenditure for the year was focused on improvements to plant, production and sales equipment and was equal to €412.3m for the Group and €4.0m for the parent @mpany.

Equity method investments for the Group were equal to €168.5m, representing an increase of €26.8m compred to 2011. An analysis of these investments is set forth in Note 6 of the consolidated financial statements. Investments in subsidiaries and joint ventures of the parent Company are set forth in Note 5 of the financial statements of the parent Company.

Total equity attributable to the owners of the parent as at 31 December 2012 was €2,988.7m, representing an increase of 2.9% compared to 2011. Total equity of the parent Company as at 31 December 2012 was €1,208.4m, representing a decrease of 11.2% compared to 2011. The share capital of the parent Company as at 31 December 2012 is comprised of 366,553,507 shares, with a nominal value of €1.01 each.

Total borrowings of the Group as at 31 December 2012 were equal to €2,159.7m compared to €2,261.3m in 2011. Total borrowings of the parent Company as at 31 December 2012 amounted to €12.1m compared to €390.5m in 2011

The reported net results of the parent company's statutory accounts did not allow for 2012 and 2011 statutory minimum annual dividend payment. As a result the Group has not recorded a dividend liability in respect of 2012 and 2011.

The last tax audit of the parent Company was conducted for the years 2009 and 2010. For the years 2003 to 2008 there are pending tax litigations before the administrative courts.

The following table presents the key performance indicators for fiscal years 2012 and 2011:

			Parent Company			
Key performance indicators	2012	$2011^{(1)}$	change	2012	<b>2011</b> <sup>(1)</sup>	Change
Volume (million unit cases)	2,084.7	2,087.4	-	22.0	125.0	n/a
Net sales revenue (€ million)	7,044.7	6,824.3	3%	102.5	537.4	n/a
Operating profit/(loss) (EBIT in € million)	337.7	450.3	-25%	-35.1	-22.2	-58%
Net profit / (loss) attributable to owners of the						
parent (€ million)	190.4	264.4	-28%	-33.3	-34.8	-4%
EPS (€)	0.52	0.73	-29%	-	-	-
ROIC	5.6%	7.2%	-22%	-	_	_

<sup>(1)</sup> Comparative figures have been adjusted where necessary to reflect changes in accounting policies as detailed in Note 1 of the Financial Statements.



#### **Business Outlook**

In 2013, we anticipate a challenging macroeconomic environment, particularly in our established markets. Austerity measures are expected to continue to affect disposable income and unemployment is still on the rise in most of our countries, reaching an all-time high of 11.7% in the Eurozone in December 2012.

Our strategic priorities to strengthen our business remain unchanged. We are focused on winning in the marketplace while growing currency neutral revenue per unit case through OBPPC-driven initiatives. Such initiatives allow us to balance price and package decisions with affordability considerations, thereby remaining relevant to consumers. We are confident that this is the right strategy to drive sustainable profitable volume and revenue growth.

We expect currency neutral revenue per unit case in 2013 to continue to grow year-on-year, albeit at a slower pace.

In 2013, we expect currency neutral input costs per case to increase by low single-digits, driven by EU sugar, PET resin, and aluminium.

We continue to pursue further opportunities to sustainably improve operational efficiencies. In this respect, we have identified additional restructuring initiatives. We expect to incur costs of approximately  $\leq$ 50 million from restructuring initiatives in 2013 that are expected to yield  $\leq$ 30 million in annualised benefits from 2014 onwards. We expect the initiatives already taken in 2012 and those that we will take in 2013 to yield approximately  $\leq$ 65 million in total benefits in 2013.

Based on current spot rates, we expect a negative impact from currency fluctuations in 2013, albeit lower than 2012.

We expect our comparable effective tax rate for the mid-term to range between 23-25%.

Our emphasis on free cash flow generation and tight working capital management continues. We today announce a free cash flow target for the three year period ending 31 December 2015 of  $\leq$ 1.3 billion, in line with our macroeconomic and input cost assumptions set out above. This target supersedes all prior years' free cash flow guidance in its entirety completely. Our annual net capital expenditure is expected to range between 5.5% and 6.5% of net sales revenue over the mid-term.

We will continue to plan and invest for the long term. Our geographic footprint offers ample scope for growth and we are convinced that we are pursuing the right strategy to grow in a sustainable and profitable way and win at the point of sale. We will continue to capture the benefits of our revenue growth management strategy, improve operating efficiencies by focusing on cost leadership, and strengthen our free cash flow to create value for our shareholders.



#### Principal risks and uncertainties

The following are the principal risks and uncertainties to our business:

- 1. If The Coca-Cola Company exercises its right to terminate our bottlers' agreements, upon the occurrence of certain events, or is unwilling to renew these agreements, our net sales revenue may decline dramatically. In addition, if The Coca-Cola Company is unwilling to renew our bottlers' agreements on terms at least as favourable to us as the current terms, our net sales revenue could also be adversely affected.
- 2. The Coca-Cola Company could exercise its rights under the bottlers' agreements in a manner that would make it difficult for us to achieve our financial goals.
- 3. The interests of Kar-Tess Holding and The Coca-Cola Company may differ from those of other shareholders. As a result of their influence on our business, Kar-Tess Holding and The Coca-Cola Company could prevent us from making certain decisions or taking certain actions that would protect the interests of shareholders other than The Coca-Cola Company and Kar-Tess Holding or which would otherwise benefit us.
- 4. If The Coca-Cola Company were to reduce its marketing activities, the level of its contributions to our annual marketing plan or its commitment to the development or acquisition of new products, particularly new non-carbonated soft drinks ('Non-CSD'), these reductions could lead to decreased consumption of trademarked beverages of The Coca-Cola Company in the countries in which we operate.
- 5. If The Coca-Cola Company fails to protect its proprietary rights against infringement or misappropriation, this could undermine the competitive position of the products of The Coca-Cola Company and could lead to a significant decrease in the volume of products of The Coca-Cola Company that we sell.
- 6. The current economic situation could lead to reduced demand for our products, or reductions in the prices of our products, or both, which would have a negative impact on our financial position, results of operations and cash flows.
- 7. If the capital and credit markets continue to experience volatility and the availability of funds remains limited, we may incur increased interest rates and other costs associated with debt financings and our ability to access the capital markets or borrow money may become restricted at a time when we would like, or need, to raise capital, which could have an adverse impact on our flexibility to react to changing economic and business conditions, on our ability to fund our operations and capital expenditures in the future and on our growth rate and shareholder returns.
- 8. Weaker consumer demand for carbonated soft drinks could harm our revenues and profitability. Consumer preferences may shift due to a variety of factors, including the ageing of the general population or other changes in demographics, changes in social trends, such as consumer health concerns about obesity, product attributes and ingredients, changes in travel, vacation of leisure activity patterns, weather, negative publicity resulting from regulatory action or litigation against us, The Coca-Cola Company or other comparable companies or a downturn in economic conditions.
- 9. Our growth prospects may be harmed if we are unable to expand successfully in the non-CSD segment.
- 10. Miscalculation of infrastructure investment need could adversely impact our financial results.
- 11. If we do not allocate and effectively manage the resources necessary to build and sustain the proper technology infrastructure, we could be subject to transaction errors, processing inefficiencies, customer service disruptions and in some instances, loss of customers.
- 12. Damage or disruption to our supply or distribution capabilities due to weather, natural disaster, fire, terrorism, pandemic, strikes, the financial and/or operational instability of key suppliers, distributors, warehousing and transportation providers, or brokers, or other reasons could impair our ability to manufacture or sell our products.
- 13. The lack of institutional continuity and safeguards in our emerging and developing countries adversely affects our competitive position, increases our cost of regulatory compliance and/or exposes us to a heightened risk of loss due to external interference, nationalisation, expropriation, fraud and criminal activity.



#### **Principal risks and uncertainties (continued)**

- 14. Adverse economic conditions in our emerging and developing countries may reduce consumer confidence and purchasing power, resulting in lower consumption generally or increased demand for local non-premium brands, which are typically of lower quality, but more affordable than our brands.
- 15. The sustainability of our growth in our developing and emerging countries depends partly on our ability to attract and retain sufficient number of qualified and experienced personnel for which there is strong demand.
- 16. Competition law enforcement by the European Union and national authorities may have a significant adverse effect on our competitiveness and results of operations.
- 17. We are engaged in a highly competitive business. Adverse actions by our competitors or other changes in the competitive environment may adversely affect our results of operations.
- 18. The increasing concentration of retailers and independent wholesalers, on which we depend to distribute our products in certain countries, could lower our profitability and harm our ability to compete.
- 19. Our revenue is impacted by how large retailers, such as supermarket and hypermarket chains and independent wholesalers, market or promote our products. Revenue may, for example, be negatively impacted by unfavorable product placement at points of sale or less aggressive price promotions by large retailers or independent wholesalers, particularly in future consumption channels.
- 20. The Greek government debt crisis and the associated impact on the economic and fiscal prospects of Greece and other EU countries in which we operate could have a material adverse effect on our business. Measures in response to such crisis are likely to reduce disposable income and discretionary spending by our customers, and could adversely affect the tourism industry, which could result in a reduced demand for our products. Such measures have also resulted and may continue to result in increased taxation on our business, which would reduce our profits.
- 21. Unfavourable changes in general economic conditions, such as economic slowdowns, increases in unemployment and increases in inflation, may reduce demand for our products.
- 22. Increased taxation on our business may reduce our profitability.
- 23. The global financial and credit crisis and the Greek government debt crisis may have impacts on our liquidity that currently cannot be predicted, and increasing interest rates may affect our ability to obtain credit.
- 24. An event, or series of events, that materially damages the reputation of one or more of our brands, including contamination or deterioration of our products, could have an adverse effect on the value of that brand and subsequent revenues from that brand or business.
- 25. Adverse weather conditions could reduce demand for our products.
- 26. The effects of climate change could have a long-term adverse impact on our business and results of operations
- 27. Price increases and shortages of raw materials and packaging materials could lead to an increase in our cost of goods.
- 28. We rely on key third parties, including key suppliers, and the termination or modification of the arrangements with such third parties could negatively affect our business.
- 29. An increase in the cost of energy could lead to an increase of our cost of goods and operating expenses.
- 30. Should an uninsured loss or a loss in excess of insured limits occur, this could adversely impact our business, results of operations and financial condition.
- 31. Fluctuations in exchange rates may adversely affect the results of our consolidated operations.
- 32. In certain of our countries, we are exposed to the impact of exchange controls, which may adversely affect our ability to repatriate profits.
- 33. Our operations are subject to extensive regulation, including resource recovery, environmental and health and safety standards. Changes in the regulatory environment may cause us to incur liabilities or additional costs or limit our business activities.
- 34. If local customs authorities successfully challenge the classification under which we currently import concentrate in some of our countries, we may have to pay additional customs duties.



35. The Beverage Partners Worldwide joint venture between The Coca-Cola Company and Nestle S.A. could be dissolved or altered in a manner that adversely affects our business.

A full analysis of the financial risks that the Group and the parent Company are exposed to (foreign currency transaction exposure, fair values of financial assets and liabilities changes, interest rate risk, credit risk, liquidity risk and commodities price risk) is included in the Notes 1 and 30 of the consolidated financial statements as well as in Note 25 of the parent Company's financial statements.



#### **Branches analysis**

The registered office and branches of the parent Company at 31 December 2012 were as follows:

Group Head Office

9, Fragoklissias Str., Maroussi

#### Information regarding the issues under article 4 paragraph 7 and 8 of the Law 3356/2007.

#### a. Company's share capital structure

As at 31 December 2012, the share capital of the Company is equal to €370,219,042 and is divided into 366,553,507 common ordinary shares with a voting right and a par value of €1.01 each. Coca-Cola Hellenic's shares are listed on the Athens Exchange, with a secondary listing on the London Stock Exchange. The Company delisted from the Australian Stock exchange in September 2009 in order to reduce administrative costs associated with multiple listings. Coca-Cola Hellenic's American Depositary Receipts (ADRs) are listed on the New York Stock Exchange. The voting rights of each shareholder are proportional to its paid-in share capital. Each share provides a right to one vote at general meetings of Coca-Cola Hellenic and entitles the shareholder to dividends declared by Coca-Cola Hellenic.

During 2010, Coca-Cola Hellenic's Board of Directors resolved to increase the share capital of the Company by issuing 163,354, 161,663, 102,700 and 169,648 new ordinary shares as announced on 26 February, 17 May, 24 August and 25 November 2010 respectively, following the exercise of stock options by option holders pursuant to the Company's stock option plan. Total proceeds from the issues of the shares were €5.7m.

During 2011, Coca-Cola Hellenic's Board of Directors resolved to increase the share capital of the Company by issuing 354,512, 21,994, 28,749 and 313 new ordinary shares, as announced on 16 March, 24 June, 1 September and 13 December 2011 respectively, following the exercise of stock options by option holders pursuant to the Company's stock option plan. Total proceeds from the issues of the shares were €4.7 million.

During 2012, Coca-Cola Hellenic's Board of Directors resolved to increase the share capital of the Company by issuing 5,334 and 6,165 new ordinary shares as announced on 21 March 2012 and 27 September 2012, following the exercise of stock options by options holders pursuant to the Company's stock option plan. Total proceeds from the issues of the shares were €0.1 million.

#### Recapitalisation (Capital return)

On 6 May 2011, the Annual General Meeting of shareholders resolved to reorganise its share capital. The Company's share capital increased by an amount equal to  $\[ \in \]$ 549.7 million. The increase was performed by capitalising the share premium reserve and increasing the nominal value of each share from  $\[ \in \]$ 0.50 to  $\[ \in \]$ 200. The Company's share capital was subsequently decreased by an amount equal to  $\[ \in \]$ 183.2 million by decreasing the nominal value of each share from  $\[ \in \]$ 2.00 to  $\[ \in \]$ 1.50, and distributing such  $\[ \in \]$ 0.50 per share difference to shareholders in cash.

On 25 June 2012, the Annual General Meeting of shareholders resolved to decrease the share capital of the Company by the amount of  $\le$ 124.6 million by decreasing the nominal value of the Company's share by  $\le$ 0.34 per share, from  $\le$ 1.50 to  $\le$ 1.16 per share, and the return of the amount of the decrease to the Company's shareholders in cash, i.e. a return of  $\le$ 0.34 per share. Furthermore, on the same date, it was resolved to decrease the share capital of the Company by the amount of  $\le$ 55.0 million by decreasing the nominal value of the Company's share by  $\le$ 0.15 per share, from  $\le$ 1.16 to  $\le$ 1.01 per share, in order to attinguish accumulated losses of the parent company Coca-Cola Hellenic Bottling Company S.A. in an equal amount.

After the above changes, the share capital amounts to €370.2 million and is comprised of 366,553,507 shares with a nominal value of €1.01 each.

#### Treasury shares

On 30 April 2009, the Board of Directors of Coca-Cola Hellenic resolved to buy-back a maximum of 5% of its paid-in share capital during the period that is 24 months from the date of the Extraordinary General Meeting of 27 April 2009 which approved a share buy-back programme pursuant to Article 16 of Codified Law 2190/1920 (i.e. until 26 April 2011). Based on the Company's capitalisation at that time, the maximum amount that may be



bought back pursuant to the programme was 18,270,104 shares. Purchases under the programme were subject to a minimum purchase price of €1.00 per share and a maximum purchase price of €20.00 per share. This programme expired on 26 April 2011.

Applicable law does not require any actual use of such approved share buy-back programmes. The Company may therefore, in its sole discretion, decide not to buy back any shares or to buy fewer shares than the maximum permissible number approved under the programme. The purchase of shares pursuant to the share buy-back programme was dependent upon a number of factors including, without limitation, the relative attractiveness of alternative investment opportunities and the availability of funds. As at 31 December 2012, 3,430,135 shares had been held by the Group pursuant to the share buy-back programme of a total value of €54.3m, bringing the shares in circulation to 363,123,372 (2011: 3,430,135 shares held of a total value of €55.5m, 2010: 3,430,135 shares held of a total value of €57.2m).

#### b. Restrictions on the transfer of the Company's shares

The Company's shares may be transferred as stipulated by Law. The Articles of Association set forth no further restrictions on transfer.

#### c. Major direct and indirect shareholders in the meaning of PD 51/1992

The shareholders that hold, directly or indirectly, 5% or more of the total shares of the Company are Kar-Tess Holding which holds directly 23.3% and The Coca-Cola Company which holds directly and indirectly 23.2%.

#### d. Shares with special control rights

No shares of the Company deliver special control rights to their holders.

#### e. Restrictions on voting rights

The Articles of Association set forth no restrictions on the voting rights of each share.

#### f. Agreements among shareholders of the Company

Kar-Tess Holding and certain affiliates of The Coca-Cola Company through which The Coca-Cola Company holds shares in our Company (collectively "The Coca-Cola Company Entities") have entered into a renewed shareholders' agreement in 2008. The renewed shareholders' agreement expires on 31 December 2018 and restricts the sale of our ordinary shares owned by Kar-Tess Holding and The Coca-Cola Company Entities. Under the terms of the renewed shareholder agreement, Kar-Tess Holding and The Coca-Cola Company will maintain a combined shareholding in the Company of at least 44% until January 2014 and at least 40% until December 2018.

The Company is not aware of any other agreements among its shareholders, which would result in restrictions on the assignment of its shares or exercise of voting rights.

### g. Regulations on the appointment and replacement of Board of Directors members and amendments to the Articles of Association

The regulations set forth in the Company's Amended Articles of Association regarding the appointment and replacement of Directors, conform to the provisions of Commercial Law 2190/1920.

#### h. Authority of the Board of Directors to issue new shares or acquire treasury shares

The authority of the Board of Directors to issue new shares or acquire treasury shares conforms to the provisions of Commercial Law 2190/1920.

### i. Major agreement put in force, amended or terminated in the event of change in the control following a public offer

There are no agreements that would enter into force or be amended or terminated in the event of a change in the control of the Company following a public offer. We note that our bottlers agreements with The Coca-Cola Company cannot be assigned by operation of law and enable The Coca-Cola Company to terminate them upon any change of control.

#### j. Agreements with Board of Directors members or staff of the Company

There are no agreements between the Company and its Directors or employees that require payment of any compensation to a Director in the event of resignation or dismissal without cause, or termination of their mandate or employment as a result of a public offer.



#### **Subsequent events**

On 14 January 2013, the Group acquired approximately 14.0% in Coca-Hellenic Bottling Company Bulgaria AD for a consideration of approximately €13.2 million and thus its overall participation in the Bulgarian subsidiary is now 99.39%.

By virtue of a tax law that was enacted in Greece on 23 January 2013, the Greek corporate income tax rate was increased to 26% (from 20%) for accounting years starting as of 1 January 2013 onwards. This rate increase had not been substantively enacted at the balance sheet date and, therefore, is not included in 2012 financial statements. The effect of the changes enacted by Parliament on 23 January 2013 would be to increase the deferred tax asset provided at the balance sheet date by  $\leq$ 5.0m.

On 22 February 2013, Coca-Cola HBC AG ("CCHBC") announced that the existing shareholders' agreement of Kar-Tess Holding and TCCC, as well as the relationship agreement relating to Coca-Cola Hellenic entered into in connection with the acquisition of Coca-Cola Beverages plc by Hellenic Bottling Company S.A. in 2000, will terminate upon settlement of the voluntary share exchange offer and will not be renewed in relation to CCHBC.

During the first months of 2013 the Group incurred €5.6m of restructuring costs before tax, in its established countries.

#### Other significant events

On 11 October 2012, Coca-Cola HBC AG, a Swiss company incorporated by Kar-Tess Holding, announced a voluntary share exchange offer to acquire all outstanding ordinary registered shares and all American depositary shares of Coca-Cola Hellenic. The transaction is progressing in line with Coca-Cola HBC AG's most recent announcements and we expect commencement of the acceptance period after publication of Coca-Cola Hellenic's audited full year 2012 financial statements and completion of the voluntary share exchange offer early in the second quarter of 2013.

#### **Report of related party transactions**

for the period 1 January to 31 December 2012 (under article 2 paragraph 4 of the Law 3016/2002)

An analysis of the parent Company's and Group's transactions with its related parties for 2012 is disclosed in note 29 of the parent Company financial statements and in note 34 of the Consolidated financial statements respectively.



Dear Shareholders,

Taking into account the above comments, the accompanying financial statements as well as the audit report of the Certified Auditor Accountant, you may proceed in discharging us from any responsibility that relates to the financial statements of 2012, according to the commercial law as well as the statute of the Company.

By order of the Board of Directors

#### **Dimitris Lois**

Chief Executive Officer

Maroussi, 1 March 2013

This report, which consists of nine (9) pages, is the report that we refer to in our audit report of 4 March 2013.

Marios Psaltis Certified Auditor Accountant SOEL reg. no. 38081

Athens, 4 March 2013



## **3. Corporate Governance Statement**



### **Corporate Governance Statement**

(in accordance with item (d) of paragraph 3 of article 43a of Codified Law 2190/1920)

#### 1. Corporate Governance Code

The Company voluntarily complies with a number of corporate governance procedures which are set forth in a set of documents which together constitute the Company's corporate governance manual (the "Corporate Governance Manual").

Our Corporate Governance Manual can be found on our website at http://www.coca-colahellenic.com/investorrelations/corporategovernance/ . Hard copies of the Corporate Governance Manual may be obtained from our Investor Relations Department (9 Frangoklissias Street, 151 25 Maroussi, Athens, Greece, tel. +30 210 6183 124).

#### 2. Corporate governance practices applied beyond the requirements of Greek law

The Company regularly reviews its corporate governance standards and procedures in light of the ongoing debates and rulemaking developments in Greece, Europe and the United States, in order to ensure that its corporate governance systems remain in line with international best practices. We currently apply certain corporate governance practices beyond the requirements of Greek law on corporate governance. The main such practices are:

- Eleven out of the twelve members of our Board of Directors are currently non-executive directors, instead of the minimum 1/3 (i.e. four directors) required by article 3, paragraph 1 of Law 3016/2002. Five members of our Board of Directors are currently independent non-executive directors, instead of the minimum two required by article 3, paragraph 1 of Law 3016/2002.
- Five members of our Board of Directors are currently independent non-executive directors, instead of the minimum two required by article 3, paragraph 1 of Law 3016/2002.
- Our Board of Directors has established a Human Resources Committee consisting of three non-executive directors and operating under written Terms of Reference.
- Our Board of Directors has established a Social Responsibility Committee consisting of three non-executive directors and operating under written Terms of Reference.
- We have established a Disclosure Committee and adopted disclosure controls and procedures to ensure
  the accuracy and completeness of the Company's public disclosures. The Disclosure Committee consists
  of the Chief Financial Controller, the General Counsel, the Chief Financial Officer and the Director of
  Investor Relations.
- We have adopted a Code of Ethics for Senior Officers and Directors.
- We have adopted a Code of Business Conduct.

More information on the above practices, as well as all the documents referred to in this section, can be found in our Corporate Governance Manual (see under section 1 above).

### 3. Description of the Company's internal controls and risk management systems in relation to the financial reporting process

The Company's systems of internal control are designed and operated to support the identification, evaluation and management of risks affecting the Company's group, including in relation to the financial reporting process and the preparation of consolidated accounts, and the business environment in which it operates. As such, they are subject to continuous review as circumstances change and new risks emerge. Assurance on compliance with systems of internal control and on their effectiveness is obtained through regular management reviews, review of key financial controls, internal audit reviews and testing of certain aspects of the internal financial control systems during the course of the year.

Our internal audit department reports directly to the Audit Committee of our Board of Directors and has a full-time staff covering a range of disciplines and business expertise. The internal audit department operates under a Corporate Audit Department Charter which is included in our Corporate Governance Manual (see under 1 above). The function of



the internal audit department is to confirm the maintenance and effectiveness of the Company's internal controls to the Audit Committee.

The Internal Audit department performs a risk assessment that incorporates both quantitative and qualitative considerations when assessing the significance of accounts and the relative internal controls over financial reporting. The risk assessment includes the determination of significant accounts, as well as materiality thresholds across all of the group's financial reporting entities. Upon determination of these significant accounts, these accounts are further linked to the supporting business processes and key internal controls over financial reporting. These key internal controls over financial reporting are subject to testing throughout the year. The internal audit function monitors the internal financial control system across all the countries in which we operate and reports the findings to management and the Audit Committee.

As part of our commitment to maintain and strengthen best practices in corporate governance matters, we consistently seek to enhance our internal control environment across our organisation.

Interim financial information is released, on a quarterly basis, to the stock exchanges on which the Company is listed and to the financial press. Internally, the financial results and key business indicators of the Company are circulated and reviewed by senior management on a monthly basis. This information includes comparisons against budgets, forecasts and previous year performance. The Board of Directors receives updates on performance at each Board of Directors meeting as well as a monthly report on business and financial performance of the Company.

The Board of Directors acknowledges that it has ultimate responsibility for ensuring that the Company has adequate systems of financial control.

It should be noted that such systems of financial control can provide only reasonable and not absolute assurance against material misstatements or loss.

In certain of the territories in which we operate, businesses like ours are exposed to a heightened risk of loss due to fraud and criminal activity. We review our systems of financial control regularly in order to minimise such losses.

The Board of Directors has adopted a Chart of Authority for the Group defining financial and other authorisation limits and setting procedures for approving capital and investment expenditure.

The Board of Directors also approves three-year strategic and financial plans and detailed annual budgets. It subsequently reviews monthly performance against targets set forth in such plans and budgets. A key focus of the financial management strategy is the protection of our earnings stream and management of our cash flow.

Insurance is secured to cover any residual insurable risk exposure such as catastrophic-level property damage or business interruption and liability protection. Local insurance policies have been arranged under this cover to provide working loss protection and necessary legal compliance.

Our Board of Directors has also established a Disclosure Committee comprising the Company's Chief Financial Controller, the Chief Financial Officer, the General Counsel, and the Director of Investor Relations. The Disclosure Committee is responsible for adopting disclosure controls and procedures to ensure the accuracy and completeness of the Company's public disclosures.



#### 4. Information required by article 10, paragraph 1, points (c), (d), (f), (h) and (i) of Directive 2004/25/EC

#### 4.1 Significant direct and indirect shareholdings

Coca-Cola Hellenic's significant direct and indirect shareholdings within the meaning of Article 85 of Directive 2001/34/EC are set forth in Note 35 of our 2011 Consolidated Financial Statements.

#### 4.2 Securities with special control rights

Coca-Cola Hellenic has not issued any debt or equity securities with special control rights.

### 4.3 Restrictions on voting rights - Systems whereby the financial rights attaching to securities are separated from the holding of securities

There are no restrictions on the voting rights of securities issued by Coca-Cola Hellenic or systems whereby, with the company's cooperation, the financial rights attaching to securities are separated from the holding of securities.

### 4.4 Rules governing the appointment and replacement of board members and the amendment of the articles of association

Our Board of Directors is appointed by our shareholders at a general meeting for a three-year term which is extended until the date of the Annual General Meeting of the year in which such term expires. The current term of Coca-Cola Hellenic's directors expires in 30.06.2014.

Based on a shareholders' agreement between Kar-Tess Holding and entities of The Coca-Cola Company, four of our directors are designated by Kar-Tess Holding and two are designated by The Coca-Cola Company entities. The remaining directors are jointly designated by Kar-Tess Holding and The Coca-Cola Company entities.

Further information on the rules governing our Board of Directors may be found in Codified Law 2190/1920 and in the Company's Articles of Association. Our Articles may be found on our website at <a href="http://www.coca-colahellenic.com/investorrelations/corporategovernance/corporatebylaws/">http://www.coca-colahellenic.com/investorrelations/corporategovernance/corporatebylaws/</a>

Under article 19, para. 1 and article 20, para. 3 of our Articles of Association, a quorum of 67% of the holders of our share capital and a supermajority of two-thirds of the share capital present and entitled to vote at a General Meeting of our shareholders, provided that such vote exceeds 50% of the company's shares, is required to pass resolutions amending our Articles of Association.

#### 4.5 Powers of Board of Directors and, in particular, the power to issue or buy back shares

The powers of our Board of Directors are set forth in Codified Law 2190/1920 and in the Company's Articles of Association.

On 30 April 2009, the Board of Directors of Coca-Cola Hellenic resolved to buy-back a maximum of 5% of its paid-in share capital during the period that is 24 months from the date of the Extraordinary General Meeting of 27 April 2009 which approved a share buy-back programme pursuant to Article 16 of Codified Law 2190/1920 (i.e. until 26 April 2011). Based on the Company's capitalisation at that time, the maximum amount that may be bought back pursuant to the programme was 18,270,104 shares. Purchases under the programme were subject to a minimum purchase price of €1.00 per share and a maximum purchase price of €2000 per share. This programme expired on 26 April 2011.



Applicable law does not require any actual use of such approved share buy-back programmes. The Company may therefore, in its sole discretion, decide not to buy back any shares or to buy fewer shares than the maximum permissible number approved under the programme. The purchase of shares pursuant to the share buy-back programme was dependent upon a number of factors including, without limitation, the relative attractiveness of alternative investment opportunities and the availability of funds. As at 31 December 2012, 3,430,135 shares had been held by the Group pursuant to the share buy-back programme of a total value of €54.3m, bringing the shares in circulation to 363,123,372 (2011: 3,430,135 shares held of a total value of €55.5m, 2010: 3,430, 135 shares held of a total value of €57.2m).

#### 5. Operation of Shareholders' Meetings and its Key Powers -Shareholders' Rights

#### **Operation and Key Powers**

Coca-Cola Hellenic's shareholder meetings operate in accordance with the provisions of Codified Law 2190/1920, as in force. The key powers of our shareholder meetings are also provided in Codified Law 2190/1920 and in our Articles of Association.

#### Ordinary quorum and voting majority

The quorum necessary for a valid general meeting is one-fifth of the paid-up share capital. There is no minimum quorum required for an adjourned meeting held twenty days following the general meeting that did not meet the quorum requirement. Resolutions may be validly passed by an absolute majority (50% plus one) of the share capital present and entitled to vote.

#### Extraordinary quorum and supermajority

A quorum of 67% of the holders of our share capital and a supermajority of two-thirds of the share capital present and entitled to vote, provided that such vote exceeds 50% of the company's shares, is required to pass resolutions concerning the following matters:

- a merger;
- decreases and increases in share capital;
- issuance of any convertible bonds;
- the decision not to distribute dividends where the minimum dividend required to be paid is 35% of the parent Company's profit after tax;
- the distribution of dividends and any change in the method of distribution of dividends;
- any increase in shareholders' obligations;
- any restrictions or the abolition of pre-emptive rights;
- any change of our registered offices;
- any change in our country of incorporation;
- the establishment of extraordinary reserve funds or other reserve funds in excess of the compulsory reserve fund required pursuant to our articles of association and Greek law;
- our dissolution and the appointment of a receiver, trustee or custodian for our company or any part of our assets;
- any change to our term, objects and purposes; and
- any change in our articles of association.

In the absence of the 67% quorum, the general meeting is adjourned, the next meeting requires a quorum of 55% and, if this is not met either, a third meeting is convened to which a quorum of 50% plus one applies.

#### Rights of our shareholders

A description of the rights of our shareholders can be found in the Company's Articles of Association and in Codified Law 2190/1920, as currently in force.



#### 6. Composition and Operation of the Board of Directors and its Committees

#### 6.1 The Board of Directors

Our Board of Directors currently has twelve members of which only one, the Managing Director, is an executive of the Company. Mr. George A. David is Chairman and Mr. Dimitris Lois is Chief Executive Officer.

The non-executive members of the Board of Directors include representatives of major shareholder interests as outlined in a shareholders agreement between our largest shareholders, Kar-Tess Holding and the The Coca-Cola Company. Based on this agreement, four directors are designated by Kar-Tess Holding and two are designated by the Coca-Cola Company. The remaining directors are independent and are jointly designated by Kar-Tess Holding and the Coca-Cola Company.

We recognize the important role of independent non-executive directors in ensuring continued high standards of corporate governance and have appointed five independent directors. The Company's independent directors are: Mr. Kent Atkinson, Sir Michael Llewellyn-Smith, Mr. Antonio D'Amato, Mr. Nigel Macdonald, and Mr. Christos Ioannou. The role of the independent directors is to provide a clear, independent, non-executive influence and perspective within the Board of Directors. Our Board of Directors believes that all members of our Audit Committee are independent.

The Board of Directors and its Committees meet at regular intervals. There are certain matters that are reserved for full consideration by the Board of Directors, including issues of policy, strategy and approval of the Chart of Authority and business plan.

The members of the Board of Directors are supplied on a timely basis with comprehensive information, which the Board of Directors believes is in a form and of a quality to enable it to discharge its duties and carry out its responsibilities. All directors have access to our General Counsel, as well as independent professional advice at Company's expense. All directors also have full access to the Managing Director, senior managers and our external and internal auditors.

Prior to the listing of our shares on the London Stock Exchange, our major shareholders entered into a relationship agreement restricting directors nominated by such major shareholders from taking part in, and voting at, Board of Directors meetings regarding matters in which the major shareholder that nominated them has an interest.

Further to our objective to adopt international best practices in corporate governance, we have adopted a Code of Ethics for our directors and senior managers to prevent wrongdoing and promote honest and ethical conduct, full, fair, accurate, timely and understandable disclosure, and compliance with applicable governmental rules and regulations.

We also have in place a Code of Dealing in Company Securities, applicable to senior managers and employees, as well as a Code of Business Conduct applicable to all our employees and directors.

Our Board of Directors has established three committees of the Board, namely the Audit Committee, the Human Resources Committee and the Social Responsibility Committee.



#### **6.2** The Audit Committee

The Audit Committee, acting on behalf of the Board of Directors, is responsible for the oversight of the Company's accounting policies, financial reporting, and internal control. The Audit Committee is comprised of three non-executive Directors who are independent of management: Mr. Kent Atkinson (Chairman), Mr. Nigel Macdonald and Mr. Christos Ioannou. The Audit Committee operates in accordance with a written charter and its key responsibilities include:

- the appointment and remuneration of the Company's external auditors;
- review and approval of the external auditors' scope as well as the approval of the appointment or termination of the Director of Internal Audit;
- oversight role concerning the nature and scope of forthcoming audits;
- review of our interim and annual statements prior to submission to the Board of Directors;
- review and approval of the annual internal audit plans, including summaries of completed audits as well as periodic summaries involving internal audit investigations and management's action plans;
- establishment of procedures for the receipt, retention and treatment of complaints received by the Company regarding accounting, internal accounting controls, auditing matters for the confidential, anonymous submission by Company employees of concerns regarding questionable accounting or auditing matters; and
- oversight and monitoring of our compliance with the Section 404 of the Sarbanes-Oxley Act (2002), regarding internal control over financial reporting.

The Audit Committee meets at least four times per year. Our external auditors and our internal audit director normally attend the Audit Committee meetings and also meet with the Audit Committee privately without management, to discuss the adequacy of internal control over financial reporting and any other matters deemed relevant for the attention of the Audit Committee.

#### **6.3 The Human Resources Committee**

The Human Resources Committee comprises the following three non-executive directors: Sir Michael Llewellyn-Smith (Chairman), Mr. John Hunter and Mr. George A. David. From Coca-Cola Hellenic's management, the Chief Executive Officer and Human Resources Director typically attend meetings of the Human Resources Committee, except when the discussions concern matters affecting them personally. The Human Resources Committee meets at least four times per year.

The Human Resources Committee operates in accordance with a written charter and is responsible for:

- establishing the principles governing human resources policy of the Company, which will guide management decision-making and action;
- overseeing the evaluation of senior management;
- overseeing succession planning and approving the appointments and terminations of senior managers of the Company;
- overseeing the talent management framework for the Company to ensure a continuous development of talent for key roles;
- establishing compensation strategy for the Company and approving Company-wide compensation and benefit plans, as well as compensation for senior managers;
- making recommendations to the Board of Directors regarding compensation for the Chief Executive Officer and
- making recommendations to the Board of Directors regarding the appointment of the Chief Executive Officer and the members of the Board.



#### **6.4** The Social Responsibility Committee

The Social Responsibility Committee is comprised of three non-executive Directors: Sir Michael Llewellyn- Smith (Chairman), Mr. John Hunter and Mr. George A. David. The Chief Executive Officer and Director of Public Affairs normally attend meetings of the Social Responsibility Committee.

The Social Responsibility Committee operates in accordance with a written charter and is responsible for:

- overseeing the development and maintenance of procedures and systems that promote the Company's social and environmental goals;
- establishing principles governing corporate social responsibility and environmental goals, including transparent business conduct in connection therewith;
- establishing an Operating Council responsible for developing and implementing appropriate policies and strategies to promote the Company's social responsibility and environmental goals;
- ensuring Group-wide capabilities to enable execution of policies and strategies to promote the Company's social responsibility and environmental goals;
- overseeing communication with stakeholders of the Company's social and environmental policies, goals and achievements; and
- considering other topics as appropriate.



The table below sets forth the current members of our Board of Directors, its Committees and the Disclosure Committee:

The Board of Directors  Non-Executive Chairman Chief Executive Officer - Executive Director Vice-Chairman - Non-Executive Director Independent Non-Executive Director Independent Non-Executive Director Non-Executive Director Non-Executive Director Independent Non-Executive Director	Name George A. David Dimitris P. Lois Anastasios P. Leventis Kent Atkinson Antonio D' Amato Anastassis G. David Irial Finan John Hunter Christos Ioannou Haralambos K. Leventis Sir Michael Llewellyn-Smith Nigel Macdonald	Nationality British Greek British Italian British Irish Australian Cypriot British British British	Age 76 51 71 67 55 42 55 75 41 70 73 67
The Audit Committee	1.1501 Haddonald	211011	
Chairman Member Member	Kent Atkinson Christos Ioannou Nigel Macdonald	British Cypriot British	67 41 67
The Human Resources Committee			
Chairman	Sir Michael Llewellyn-Smith	British	73
Member Member	George A. David John Hunter	British Australian	76 75
Member	John Hunter	Austranan	75
The Social Responsibility Committee	Cir Michael I levelly Craith	Duitich	72
Chairman Member	Sir Michael Llewellyn-Smith George A. David	British British	73 76
Member	John Hunter	Australian	75 75
The Disclosure Committee			
Director of Investor Relations	Oya Gur	Turkish	45
General Counsel and Director of Strategic	Jan Gustavsson	Swedish	46
Development Group Financial Controller	Nikolaos Mamoulis	Greek	52
Chief Financial Officer	Michael Imellos	Greek	44
The Operating Committee			
Chief Executive Officer	Dimitris P. Lois	Greek	51
Regional Director	John Brady	American	55
Group Chief Customer and Commercial Director	Per Steen Breimyr	Norwegian	51
Regional Director	Alain Brouhard	French	50
Supply Chain Services Director  General Council and Director of Strategie	Kleon Giavassoglou	Greek	60
General Counsel and Director of Strategic Development	Jan Gustavsson	Swedish	46
Human Resources Director	Bernard Kunerth	French	57
Chief Financial Officer	Michael Imellos	Greek	44
Regional Director	Keith Sanders	American	51
Regional Director	Richard Smyth	British	54
	•		



## 4. Independent Auditor's Report



#### [Translation from the original text in Greek]

#### **Independent Auditor's Report**

To the Shareholders of "Coca-Cola Hellenic Bottling Company S.A."

#### Report on the Separate and Consolidated Financial Statements

We have audited the accompanying separate and consolidated financial statements of "Coca-Cola Hellenic Bottling Company S.A." which comprise the separate and consolidated balance sheet as of 31 December 2012 and the separate and consolidated income statement and statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Separate and Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these separate and consolidated financial statements in accordance with International Financial Reporting Standards, as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of separate and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these separate and consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate and consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate and consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the separate and consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the separate and consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the separate and consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the separate and consolidated financial statements present fairly, in all material respects, the financial position of the "Coca-Cola Hellenic Bottling Company S.A." and its subsidiaries as at December 31, 2012, and their financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards, as adopted by the European Union.

#### **Reference on Other Legal and Regulatory Matters**

- a) Included in the Board of Directors' Report is the corporate governance statement that contains the information that is required by paragraph 3d of article 43a of Codified Law 2190/1920.
- b) We verified the conformity and consistency of the information given in the Board of Directors' report with the accompanying separate and consolidated financial statements in accordance with the requirements of articles 43a, 108 and 37 of Codified Law 2190/1920.

Athens, 4 March 2013

The Certified Auditor - Accountant

PricewaterhouseCoopers Certified Auditors - Accountants 268 Kifissias Avenue, Halandri 152 32 SOEL Reg. No. 113

Marios Psaltis SOEL Reg. No. 38081



### 5. Consolidated Financial Statements and Accompanying Notes for the year ended 31 December 2012



#### **Consolidated Balance Sheet**

		As	at 31 Decembe	r
	NI-4-	2012	20111	20101
Assets	Note	€ million	€ million	€ million
Intangible assets	4	1,944.6	1,935.4	1,954.6
Property, plant and equipment	5	3,041.4	2,998.1	3,072.3
Equity method investments	6	168.5	141.7	91.8
Available-for-sale financial assets	7	1.7	1.2	1.6
Derivative assets	8	35.8	69.5	73.1
Deferred tax assets	9	40.1	35.1	34.8
Other non-current assets	10	47.2	47.4	49.3
Total non-current assets		5,279.3	5,228.4	5,277.5
Inventories	11	458.0	447.7	477.4
Trade receivables	12	801.3	854.7	870.5
Other receivables and assets	13	235.5	229.9	234.9
Derivative assets	8	13.6	15.7	4.2
Current tax assets		23.3	19.7	13.8
Cash and cash equivalents	14	439.1	447.4	306.7
Total current assets		1,970.8	2,015.1	1,907.5
Total assets		7,250.1	7,243.5	7,185.0
Liabilities				
Short-term borrowings	15	555.0	321.5	531.2
Cross-currency swap contracts	8	67.8	_	_
Trade payables	16	435.8	417.8	378.8
Other payables	16	1,130.5	1,114.3	1,083.9
Current tax liabilities		33.2	57.5	36.6
Total current liabilities		2,222.3	1,911.1	2,030.5
Long-term borrowings	15	1,604.7	1,939.8	1,662.8
Cross-currency swap contracts	8	75.6	130.8	136.1
Deferred tax liabilities	9	177.4	172.1	165.2
Non-current provisions	17	149.0	155.4	145.8
Other non-current liabilities		14.6	14.1	13.5
Total non-current liabilities		2,021.3	2,412.2	2,123.4
Total liabilities		4,243.6	4,323.3	4,153.9
Equity				
Share capital	18	370.2	549.8	183.1
Share premium	18	569.3	569.2	1,119.2
Treasury shares	19	(54.3)	(55.5)	(57.2)
Exchange equalisation reserve	19	(168.1)	(199.7)	(131.0)
Other reserves	19	376.6	380.0	366.4
Retained earnings		1,895.0	1,660.6	1,465.0
Equity attributable to owners of the parent		2,988.7	2,904.4	2,945.5
Non-controlling interests	28	17.8	15.8	85.6
Total equity		3,006.5	2,920.2	3,031.1
Total equity and liabilities		7,250.1	7,243.5	7,185.0

 $<sup>(1) \</sup> Comparative \ figures \ have \ been \ restated \ where \ necessary \ to \ reflect \ changes \ in \ accounting \ policies \ as \ detailed \ in \ Note \ 1.$ 

The accompanying notes form an integral part of these consolidated financial statements.



#### **Consolidated Income Statement**

		Year	ended 31 Decen	ıber
	Note	2012 € million	2011¹ € million	2010¹ € million
Net sales revenue	3	7,044.7	6,824.3	6,761.6
Cost of goods sold		(4,522.2)	(4,254.7)	(4,042.7)
Gross profit		2,522.5	2,569.6	2,718.9
Operating expenses	20	(2,078.1)	(2,048.2)	(2,048.4)
Restructuring costs	20	(106.7)	(71.1)	(36.5)
Operating profit	3	337.7	450.3	634.0
Finance income		10.4	8.7	6.9
Finance costs		(98.0)	(96.1)	(82.8)
Loss on net monetary position	21	(3.1)	(7.8)	_
Total finance costs, net	21	(90.7)	(95.2)	(75.9)
Share of results of equity method investments	6	11.6	9.4	10.4
Profit before tax		258.6	364.5	568.5
Tax	3,22	(65.2)	(98.8)	(137.8)
Profit after tax		193.4	265.7	430.7
Attributable to:				
Owners of the parent		190.4	264.4	421.0
Non-controlling interests		3.0	1.3	9.7
Tvoir Controlling Interests		193.4	265.7	430.7
		175,4	203.7	<b></b>
Basic and diluted earnings per share (€)	23	0.52	0.73	1.16

<sup>(1)</sup> Comparative figures have been restated where necessary to reflect changes in accounting policies as detailed in Note 1.



#### **Consolidated Statement of Comprehensive Income**

	Year ended 31 December								
	201		201		201	01			
	€ mi	llion	€ mi	llion	€ million				
Profit after tax		193.4		265.7		430.7			
Other comprehensive income:									
Items that may be subsequently reclassified to									
income statement:									
Available-for-sale financial assets:									
Valuation gains / (losses) during the year	0.2		(0.4)		0.5				
Valuation (gains)/losses reclassified to									
profit and loss for the year	_	0.2	_	(0.4)	(2.8)	(2.3)			
Cash flow hedges:		•							
Amounts of (losses) / gains during the year	(22.9)		5.3		(11.3)				
Amounts of losses reclassified to									
profit and loss for the year	9.5	(13.4)	3.1	8.4	2.0	(9.3)			
Foreign currency translation		32.4		(54.4)		182.0			
Share of other comprehensive income of									
equity method investments		(0.8)		(0.6)		0.9			
Income tax relating to items that may be subsequently									
reclassified to income statement (refer to Note 24)		2.9		(2.6)		0.3			
		21.3		(49.6)		171.6			
Items that will not be subsequently reclassified				, ,					
to income statement:									
Actuarial (losses) / gains		(15.2)		(27.7)		6.1			
Income tax relating to items that will not be subsequently									
reclassified to income statement (refer to Note 24)		2.6		5.7		(1.3)			
		(12.6)		(22.0)		4.8			
Other comprehensive income for the year,		` ,		, ,					
net of tax (refer to Note 24)		8.7		<b>(71.6)</b>		176.4			
Total comprehensive income for the year		202.1		194.1		607.1			
·						-			
Total comprehensive income attributable to:									
Owners of the parent		199.1		187.8		593.3			
Non-controlling interests		3.0		6.3		13.8			
		202.1		194.1		607.1			

 $<sup>(1) \</sup> Comparative \ figures \ have \ been \ restated \ where \ necessary \ to \ reflect \ changes \ in \ accounting \ policy \ as \ detailed \ in \ Note \ 1.$ 



Balance as at 31 December 2010

#### **Consolidated Statement of Changes in Equity**

		A	ttributable to	owners of the par	ent				
	Share capital € million	Share premium € million	Treasury shares € million	Exchange equalisa- tion reserve € million	Other reserves € million	Retained earnings € million	Total € million	Non- controlling interests € million	Total equity € million
Balance as at 1 January 2010	182.8	1,113.8	(14.9)	(309.1)	368.8	1,112.3	2,453.7	101.2	2,554.9
Changes in accounting policy									
(Note 1)				(1.8)	(9.0)	7.1	(3.7)	(20.8)	(24.5)
Balance as at 1 January 2010									
(adjusted)	182.8	1,113.8	(14.9)	(310.9)	359.8	1,119.4	2,450.0	80.4	2,530.4
Shares issued to employees									
exercising stock options	0.3	5.4		_	_	_	5.7	_	5.7
Share-based compensation:									
Options	_	_	_	_	6.7	_	6.7	_	6.7
Movement in treasury shares	_	_		_	0.2	_	0.2		0.2
Shares repurchased	_	_	(42.3)	_	_	_	(42.3)	_	(42.3)
Exchange equalisation reserve									
recycled to retained earnings	_	_	_	1.1	_	(1.1)	_	_	_
Appropriation of reserves	_	_	_	_	11.0	(11.0)	_	_	_
Purchase of shares held by non-controlling									
interests in subsidiary in Serbia	_	_	_	_	_	_	_	(3.7)	(3.7)
Dividends				_		(68.1)	(68.1)	(4.9)	(73.0)
	183.1	1,119.2	(57.2)	(309.8)	377.7	1,039.2	2,352.2	71.8	2,424.0
Profit for the year net of tax	_	_	_	_	_	421.0	421.0	9.7	430.7
Other comprehensive income for									
the year, net of tax				178.8	(11.3)	4.8	172.3	4.1	176.4
Total comprehensive income for									
the year, net of tax <sup>(1)</sup>	_	_	_	178.8	(11.3)	425.8	593.3	13.8	607.1

<sup>(1)</sup> The amount included in the exchange equalisation reserve of €178.8m gain for 2010 represents the exchange gains attributable to the owners of the parent of €177.9m plus the share of equity method investments of €0.9m gain.

(57.2)

(131.0)

366.4

1,465.0

3,031.1

1,119.2

183.1

The amount included in other reserves of €11.3m loss for 2010 consists of losses on cash flow hedges of €9.3m (of which €11.3m represents losses for theyear and €2.0m represents revaluation losses reclassified to profit and loss for the year), losses on valuation of available-for-sale financial assets of €2.3m (of which €0.5m represents revaluation gains for the year and €2.8m representsrevaluation gains reclassified to profit and loss for the year) and the deferred income tax credit thereof amounting to €0.3m

The amount of €425.8m profit comprises of profit for the year of €421.0m plus actuarial gains of €6.1m less deferred income tax debit of €1.3m.

The amount of €13.8m income included in non-controlling interests for 2010 represents the share of non-controlling interests in the exchange equalisation reserve of €4.1m gain and in the retained earnings of €9.7m inome.



#### **Consolidated Statement of Changes in Equity (continued)**

Attributable to owners of the parent

•				Exchange	•			Non-	
	Share capital € million	Share premium € million	Treasury shares € millior	equalisa- tion reserve € million	Other reserves € million	Retained earnings € million	Total € million	controlling interests € million	Total equity € million
Balance as at 31 December 2010									
(adjusted)	183.1	1,119.2	(57.2)	(131.0)	366.4	1,465.0	2,945.5	85.6	3,031.1
Shares issued to employees									
exercising stock options	0.2	4.5	_	_	_	_	4.7	_	4.7
Share-based compensation:									
Options	_	_	_	_	8.1	_	8.1	_	8.1
Movement in treasury shares	_	_	_	_	(0.4)	_	(0.4)	_	(0.4)
Capitalisation of share premium									
reserve	549.7	(549.7)	_	_	_	_	_	_	_
Expenses relating to share capital									
increase (net of tax €1.2m)	_	(4.8)	_	_	_	_	(4.8)	_	(4.8)
Return of capital to shareholders	(183.2)	_	1.7	_	_	_	(181.5)	_	(181.5)
Share capital increase									
in subsidiary in Serbia	_	_	_	_	_	(0.8)	(0.8)	1.2	0.4
Purchase of shares held by									
non-controlling interests	_	_	_	(8.7)	_	(37.7)	(46.4)	(71.5)	(117.9)
Appropriation of reserves	_	_	_	_	0.5	(0.5)	_	_	_
Hyperinflation impact	_	_	_	_	_	(7.8)	(7.8)	_	(7.8)
Dividends	_	_	_	_	_	_	_	(5.8)	(5.8)
	549.8	569.2	(55.5)	(139.7)	374.6	1,418.2	2,716.6	9.5	2,726.1
Profit for the year net of tax	_	_	_	_	_	264.4	264.4	1.3	265.7
Other comprehensive income for									
the year, net of tax				(60.0)	5.4	(22.0)	(76.6)	5.0	(71.6)
Total comprehensive income for									
the year, net of tax <sup>(2)</sup>	_	_	_	(60.0)	5.4	242.4	187.8	6.3	194.1
Balance as at 31 December 2011	549.8	569.2	(55.5)	(199.7)	380.0	1,660.6	2,904.4	15.8	2,920.2

<sup>(2)</sup> The amount included in the exchange equalisation reserve of  $\leq$ 60.0m loss for 2011 represents the exchange losses attributable to the owners of the parent of  $\leq$ 59.4m plus the share of equity method investments of  $\leq$ 0.6m loss.

The amount included in other reserves of €5.4m gain for 2011 consists of losses on valuation of available-for-sale financial assets of €0.4m representing revaluation losses for the year, cash flow hedges gain of €8.4m (of which €5.3m represents revaluation gains for the year and €3.1m represents revaluation losses reclassifed to profit and loss for the year) and the deferred income tax loss of €2.6m.

The amount of €242.4m profit comprises of profit for the year of €264.4m less actuarial losses of €277m plus deferred income tax credit of €5.7m.

The amount of €6.3m gain included in non-controlling interests for 2011 represents the share of non-controlling interests in the exchange equalisation reserve of €5.0m gain and in the retained earnings of €1.3m income.



#### Consolidated Statement of Changes in Equity (continued)

_	Attributable to owners of the parent								
				Exchange				Non-	
	Share capital € million	Share premium € million	Treasury shares € million	equalisa- tion reserve € million	Other reserves € million	Retained earnings € million	Total € million	controlling interests € million	Total equity € million
Balance as at 31 December 2011	· · · · · · · · · · · · · · · · · · ·	-	•	<del>-</del>	<del>-</del>	<del>-</del>	<u> </u>	-	<del>-</del>
(adjusted)	549.8	569.2	(55.5)	(199.7)	380.0	1,660.6	2,904.4	15.8	2,920.2
Shares issued to employees									
exercising stock options	_	0.1	_	_	_	_	0.1	_	0.1
Share-based compensation:									
Options	_	_	_	_	6.3	_	6.3	_	6.3
Movement in treasury shares	_		_	_	0.1	_	0.1	_	0.1
Return of capital to shareholders	(124.6)	_	1.2	_	_	_	(123.4)	_	(123.4)
Reduction of share capital to extinguish accumulated losses									
of the parent company	(55.0)	_	_	_	_	55.0	_	_	_
Share of other changes in equity									
of equity method investments	_		_	_		(2.1)	(2.1)	_	(2.1)
Appropriation of reserves	_		_	_	0.5	(0.5)	_	_	_
Hyperinflation impact	_	_	_	_	_	4.2	4.2	_	4.2
Dividends		_	_		_	_	_	(1.0)	(1.0)
	370.2	569.3	(54.3)	(199.7)	386.9	1,717.2	2,789.6	14.8	2,804.4
Profit for the year net of tax	_	_	_	_	_	190.4	190.4	3.0	193.4
Other comprehensive income									
for the year, net of tax	_	_	_	31.6	(10.3)	(12.6)	8.7	_	8.7
Total comprehensive income for									
the year, net of tax <sup>(3)</sup>	_	_	_	31.6	(10.3)	177.8	199.1	3.0	202.1
Balance as at 31 December 2012	370.2	569.3	(54.3)	(168.1)	376.6	1,895.0	2,988.7	17.8	3,006.5

<sup>(3)</sup> The amount included in the exchange equalisation reserve of €31.6m gain for 2012 represents the exchange gains attributable to the owners of the parent of €32.4m plus the share of equity method investments of €0.8m loss.

The amount included in other reserves of €10.3m loss for 2012 consists of gains on valuation of available-for-sale financial assets of €0.2m, representing revaluation gains for the year, cash flow hedges loss of €13.4m (of which €22.9m represents revaluation losses for the year and €9.5m represents revaluation losses reclassified to profit and loss for the year), and the deferred income tax gain thereof amounting to €2.9m.

The amount of  $\leq$ 177.8m profit comprises of profit for the year of  $\leq$ 190.4m less actuarial losses of  $\leq$ 12m plus deferred income tax credit of  $\leq$ 2.6m.

The amount of €3.0m gain included in non-controlling interests for 2012 represents the share of non-controlling interests in the retained earnings.

For further details, please refer to: Note 18 Share capital and share premium; Note 19 Reserves; Note 25; Shares held for equity compensation plan; Note 26; Stock option compensation plans; and Note 29; Dividends.



#### **Consolidated Cash Flow Statement**

		Year	ended 31 Decen	nber
	Note	2012	2011 <sup>1</sup>	$2010^{1}$
Operating activities		€ million	€ million	€ million
Profit after tax	' <u></u>	193.4	265.7	430.7
Total finance costs, net	21	90.7	95.2	75.9
Share of results of equity method investments	6	(11.6)	(9.4)	(10.4)
Tax charged to the income statement	3,22	65.2	98.8	137.8
Depreciation of property, plant and equipment	3,5	375.3	368.3	381.2
Impairment of property, plant and equipment	3,5	33.0	21.0	_
Employee share options	26	6.3	8.1	6.7
Amortisation of intangible assets	3,4	3.0	3.2	7.1
Other items		2.3	1.3	
		757.6	852.2	1,029.0
Losses on disposals of non-current assets		6.9	3.2	13.0
(Increase) / decrease in inventories		(10.4)	15.3	(43.4)
Decrease / (increase) in trade and other receivables		67.2	(0.8)	(29.3)
Increase in trade and other payables		27.3	46.8	140.5
Tax paid		(95.0)	(88.4)	(139.4)
Net cash from operating activities		753.6	828.3	970.4
Investing activities				
Payments for purchases of property, plant and equipment		(395.5)	(363.9)	(366.5)
Payments for purchases of intangible assets				(15.8)
Proceeds from sales of property, plant and equipment		5.0	10.9	8.1
Net (payments for)/receipts from investments		(21.1)	(38.1)	10.9
Interest received		7.9	8.7	6.6
Net receipts from disposal of subsidiary	28	_	13.1	_
Net payments for acquisition of joint arrangement	28	_	(2.5)	_
Net cash used in investing activities		(403.7)	(371.8)	(356.7)
Financing activities			(0.1210)	(0000)
Return of capital to shareholders	18,19	(123.4)	(181.5)	_
Payments of expenses related to the share capital increase	18		(6.0)	_
Share buy-back payments	19	_	_	(42.3)
Purchase of shares held by non-controlling interests	28	(13.9)	(74.2)	(3.7)
Proceeds from shares issued to employees exercising stock options	18	0.1	4.7	5.7
Dividends paid to owners of the parent	29	_	_	(102.0)
Dividends paid to non-controlling interests		(1.0)	(5.8)	(4.9)
Proceeds from external borrowings		1,088.2	1,493.7	926.4
Repayments of external borrowings		(1,186.2)	(1,383.7)	(1,178.1)
Principal repayments of finance lease obligations		(21.8)	(48.1)	(75.1)
Proceeds from sale of interest rate swap contracts				33.0
Interest paid		(100.5)	(108.9)	(71.8)
Net cash used in financing activities		(358.5)	(309.8)	(512.8)
Net (decrease)/increase in cash and cash equivalents		(8.6)	146.7	100.9
Movement in cash and cash equivalents		(0.0)		1000
Cash and cash equivalents at 1 January		447.4	306.7	206.3
Net (decrease)/increase in cash and cash equivalents		(8.6)	146.7	100.9
Effect of changes in exchange rates		0.9	1.6	(0.5)
				(0.3)
Hyperinflation impact on cash	1.4	(0.6)	(7.6)	2065
Cash and cash equivalents at 31 December	14	439.1	447.4	306.7

<sup>(1)</sup> Comparative figures have been restated where necessary to reflect changes in accounting policy as detailed in Note 1.

The accompanying notes form an integral part of these consolidated financial statements.



#### **Notes to the Consolidated Financial Statements**

#### 1. Basis of preparation and accounting policies

#### **Description of business**

Coca-Cola Hellenic Bottling Company S.A. ('Coca-Cola Hellenic' or 'the Group') is a Société Anonyme (corporation) incorporated in Greece and founded in 1969. It took its current form in August 2000 through the acquisition of the Coca-Cola Beverages plc ('CCB') by Hellenic Bottling Company S.A. ('HBC'). Coca-Cola Hellenic and its subsidiaries (collectively 'the Company' or 'the Group') are principally engaged in the production, sales and distribution of non-alcoholic ready to drink beverages, under franchise from The Coca-Cola Company ('TCCC'). The Company distributes its products in 27 countries in Europe and Nigeria. Information on the Company's operations by segment is included in Note 3.

Coca-Cola Hellenic's shares are listed on the Athens Exchange (symbol: EEEK), with a secondary listing on the London Stock Exchange (symbol: CCB). Coca-Cola Hellenic's American Depositary Receipts (ADRs) are listed on the New York Stock Exchange (symbol: CCH).

On 11 October 2012, Coca-Cola HBC AG, a Swiss company incorporated by Kar-Tess Holding, announced a voluntary share exchange offer to acquire all outstanding ordinary registered shares and all American depositary shares of Coca-Cola Hellenic. The transaction is progressing in line with Coca-Cola HBC AG's most recent announcements and we expect commencement of the acceptance period after publication of Coca-Cola Hellenic's audited full year 2012 financial statements and completion of the voluntary share exchange offer early in the second quarter of 2013.

These consolidated financial statements were approved for issue by the Board of Directors on 1 March 2013 and are expected to be verified at the Annual General Meeting to be held on 12 June 2013.

#### **Basis of preparation**

The consolidated financial statements included in this document are prepared in accordance with International Financial Reporting Standards ('IFRS') as issued by the International Accounting Standards Board ('IASB') and IFRS as adopted by the European Union ("EU").

IFRS as adopted by the EU differs in certain respects from IFRS as issued by the IASB. However, the differences have no significant impact on the Group's consolidated financial statements for the periods presented.

The consolidated financial statements are prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets and derivative financial instruments and the financial statements of certain subsidiaries operating in a hyperinflationary economy which are restated and expressed in terms of the measuring unit currency at the balance sheet date and translated to Euro at the exchange rate of the balance sheet date.

#### **Basis of consolidation**

Subsidiary undertakings are those companies over which the Group, directly or indirectly, has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through power over the entity. Subsidiary undertakings are consolidated from the date on which effective control is transferred to the Group and cease to be consolidated from the date on which effective control is transferred out of the Group.

The acquisition method of accounting is used to account for business combinations. The consideration transferred is the fair value of any asset transferred, shares issued and liabilities assumed. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed are measured initially at their fair values at the acquisition date. The excess of the consideration transferred and the fair value of non controlling interest over the net assets acquired and liabilities assumed is recorded as goodwill. All acquisition related costs are expensed as incurred.



#### **Notes to the Consolidated Financial Statements (continued)**

#### 1. Basis of preparation and accounting policies (continued)

For each business combination, the Group elects whether it measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets.

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions – that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity.

Intercompany transactions and balances between Group companies are eliminated. Accounting policies of subsidiaries are modified where necessary to ensure consistency with policies adopted by the Group.

When the Group ceases to have control any retained interest in the entity is re-measured to its fair value at the date when such control is lost, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

#### Critical accounting judgments and estimates

In conformity with generally accepted accounting principles, the preparation of the consolidated financial statements for Coca-Cola Hellenic requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and the disclosure of contingent assets and liabilities in the consolidated financial statements and accompanying notes. Although these estimates are based on management's knowledge of current events and actions that may be undertaken in the future, actual results may ultimately differ from estimates.

#### Income taxes

The Group is subject to income taxes in numerous jurisdictions. There are many transactions and calculations for which the ultimate tax determination cannot be assessed with certainty in the ordinary course of business. The Group recognises provision for potential liabilities that may arise as a result of tax audit issues based on assessment of the probabilities as to whether additional taxes will be due. Where the final tax outcome on these matters is different from the amounts that were initially recorded, such differences will impact the income tax provision in the period in which such determination is made. The Group anticipates that were the final tax outcome, on the judgment areas, to differ from management's estimates by up to 10% the Group's tax expense would increase (or decrease) by less than €2.9m.

#### Impairment of goodwill and indefinite-lived intangible assets

Determining whether goodwill or indefinite-lived intangible assets are impaired requires an estimation of the value-in-use of the cash-generating units to which they have been allocated in order to determine the recoverable amount of the cash generating units. The value-in-use calculation requires the Group to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate present value. These assumptions and a discussion on how they are established are described in Note 4.

#### Employee Benefits—Defined Benefit Pension Plans

The Group provides defined benefit pension plans as an employee benefit in certain territories. Determining the value of these plans requires several actuarial assumptions and estimates about discount rates, future salary increases and future pension increases. Due to the long-term nature of these plans, such estimates are subject to significant uncertainty. Details of assumptions used, including a sensitivity analysis are given in Note 17.

#### Joint Arrangements

The Group participates in several joint arrangements. Judgment is required in order to determine their classification as a joint venture where the Group has rights to the net assets of the arrangement or a joint operation where the Group has rights to the assets and obligations for the liabilities of the arrangement. In making this judgment, consideration is given to the legal form of the arrangement, the contractual terms and conditions as well as other facts and circumstances (including the



### 1. Basis of preparation and accounting policies (continued)

economic rationale of the arrangement and the impact of the legal framework in which the arrangement operates). The Group's joint arrangements are further discussed in Note 6.

#### Revenue recognition

Revenues are recognised when all of the following conditions are met: when the amount of revenue can be reliably measured; when it is probable that future economic benefits will flow to the Group and when the significant risks and rewards of ownership of the products have passed to the buyer, usually on delivery of the goods.

Revenue is measured at the fair value of the consideration received or receivable and is stated net of sales discounts, value added taxes and sales taxes as applicable, listing fees and marketing and promotional incentives provided to customers. Listing fees are incentives provided to customers for carrying the Company's products in their stores. Listing fees that are subject to contract-based term arrangements are capitalised and amortised over the term of the contract as a reduction to revenue. All other listing fees as well as marketing and promotional incentives are a reduction of revenue as incurred. The amount of listing fees capitalised at 31 December 2012 was €25.3m (31 December 2011 and 2010: €23.2m ad €31.6m respectively). Of this balance, €16.7m (31 December 2011 and 2010: €13.5m and €19.5m) was classified a current prepayments and the remainder as non-current prepayments. Listing fees recognized as a reduction to revenue for the year ended 31 December 2012 amounted to €419.2m (years ended 31 December 2011 and 2010: €311.3m and €240.0m respectively). Marketing and promotional incentives provided to customers during the year ended 31 December 2012 amounted to €185.5m (years ended 31 December 2011 and 2010: €131.4m and €160.3m respectively).

Coca-Cola Hellenic receives contributions from TCCC in order to promote sales of brands of The Coca-Cola Company. Contributions for price support, marketing and promotional campaigns in respect of specific customers are recognised as an offset to promotional incentives provided to those customers to which the contributions contractually relate. These contributions are accrued and matched to the expenditure to which they relate. In the year ended 31 December 2012, such contributions totaled €51.2m (years ended 31 December 2011 and 2010 €49.0m and €48.8m respective).

## Earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to the owners of the parent by the weighted average number of ordinary shares outstanding during the year. The weighted average number of ordinary shares outstanding at the beginning of the year, adjusted by the number of ordinary shares bought back or issued during the year multiplied by a time-weighting factor. Diluted earnings per share incorporates stock options for which the average share price for the year is in excess of the exercise price of the stock option and there is a dilutive effect.

### Intangible assets

Intangible assets consist mainly of goodwill, trademarks and franchise agreements. Goodwill is the excess of the consideration transferred over the fair value of the share of net assets acquired. Goodwill and other indefinite-lived intangible assets are not amortised but rather tested for impairment annually and whenever there is an indication of impairment. Goodwill and other indefinite-lived intangible assets are carried at cost less accumulated impairment losses.

For the purpose of impairment testing, goodwill is allocated to each of the Group's cash-generating units expected to benefit from the business combination in which the goodwill arose. Other indefinite-lived intangible assets are also allocated to the Group's cash-generating units expected to benefit from those intangibles. The cash-generating units to which goodwill and other indefinite-lived intangible assets have been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount (i.e. the higher of the value in use and fair value less costs to sell) of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then pro-rata to the other assets of the unit on the basis of the carrying amount of each asset in the unit. Impairment losses recognised against goodwill are not reversed in subsequent periods.



### 1. Basis of preparation and accounting policies (continued)

Intangible assets with finite lives consist mainly of trademarks and water rights and are amortised over their useful economic lives.

The useful life of trademarks is determined after considering potential limitations that could impact the life of the trademark, such as technological and market limitations and the intent of management. The majority of the Group's trademarks have been assigned an indefinite useful life as they have an established sales history in the applicable region, it is the intention of the Group to receive a benefit from them indefinitely and there is no indication that this will not be the case.

The useful life of franchise agreements is usually based on the term of the respective franchise agreements. TCCC does not grant perpetual franchise rights outside the United States, however, the Group believes its franchise agreements, consistent with past experience, will continue to be renewed at each expiration date and have therefore been assigned indefinite useful lives.

The useful lives, both finite and indefinite, assigned to intangible assets are evaluated on an annual basis.

Goodwill and fair value adjustments arising on the acquisition of subsidiaries are treated as the assets and liabilities of those subsidiaries. These balances are denominated in the functional currency of the subsidiary and are translated to euro on a basis consistent with the other assets and liabilities of the subsidiary.

## Property, plant and equipment

All property, plant and equipment is initially recorded at cost and subsequently measured at cost less accumulated depreciation and impairment losses. Subsequent expenditure is added to the carrying value of the asset when it is probable that future economic benefits, in excess of the original assessed standard of performance of the existing asset, will flow to the operation. All other subsequent expenditure is expensed in the period in which it is incurred. Assets under construction are recorded as part of property, plant and equipment and depreciation on these assets commences when the assets are available for use.

Depreciation is calculated on a straight-line basis to allocate the depreciable amount over the estimated useful life of the assets as follows:

Freehold buildings	40 years
Leasehold buildings and improvements	Over the lease term, up to 40 years
Production equipment	4 to 12 years
Vehicles	5 to 8 years
Computer hardware and software	3 to 7 years
Marketing equipment	3 to 10 years
Fixtures and fittings	8 years
Returnable containers	3 to 12 years

Freehold land is not depreciated as it is considered to have an indefinite life.

Deposits received for returnable containers by customers are accounted for as deposit liabilities.

Residual values and useful lives of assets are reviewed and adjusted if appropriate at each balance sheet date.

# Impairment of non-financial assets

Goodwill and other indefinite-lived assets are not amortised but rather tested for impairment annually and whenever there is an indication of impairment. Property, plant and equipment and other non-financial assets that are subject to



## 1. Basis of preparation and accounting policies (continued)

amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the asset's fair value less cost to sell and its value-in-use. For the purposes of assessing impairment, assets are grouped at the lowest level of separately identifiable cash flows.

#### **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to be prepared for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their use for qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are expensed as part of finance costs in the period in which they are incurred.

#### Investments in associates

Investments in associated undertakings are accounted for by the equity method of accounting. Associated undertakings are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% to 50% of the voting rights.

The equity method of accounting involves recognising the Group's share of the associates' post acquisition profit or loss for the period in the income statement and its share of the post-acquisition movement in other comprehensive income is recognised in other comprehensive income. Unrealized gains and losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate.

The Group's interest in each associate is carried in the balance sheet at an amount that reflects its share of the net assets of the associate and includes goodwill on acquisition. When the Group's share of losses in an associate equals or exceeds its interest in the associate, the Group does not recognise further losses, unless the Group has incurred obligations or made payments on behalf of the associate.

### **Investment in joint arrangements**

Joint arrangements are arrangements in which the Group has contractually agreed sharing of control, which exists only when decisions about the relevant activities require unanimous consent. Joint arrangements are classified as joint operations or joint ventures depending upon the rights and obligations arising from the joint arrangement and are accounted for as follows:

The Group classifies a joint arrangement as a joint operation when the Group has the rights to the assets, and obligations for the liabilities, of the arrangement and accounts for each of its assets, liabilities, revenues and expenses, including its share of those held or incurred jointly, in relation to the joint operation.

The Group classifies a joint arrangement as a joint venture when the Group has rights to the net assets of the arrangement. The Group accounts for its interests in joint ventures using the equity method of accounting as described in "Investment for associates" above.

If facts and circumstances change, the Group reassesses whether it still has joint control and whether the type of joint arrangement in which it is involved has changed.



## 1. Basis of preparation and accounting policies (continued)

#### **Financial assets**

The Group classifies its investments in debt and equity securities into the following categories: financial assets at fair value through profit or loss ('FVTPL'), held-to-maturity and available-for-sale. The classification depends on the purpose for which the investment was acquired. FVTPL and available-for-sale financial assets are carried at fair value. Investments that are acquired principally for the purpose of generating a profit from short-term fluctuations in price are classified as FVTPL investments and included in current assets. Investments with a fixed maturity that management has the intent and ability to hold to maturity are classified as held-to-maturity and are included in non-current assets, except for those with maturities within twelve months from the balance sheet date, which are classified as current assets. Investments intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, are classified as available-for-sale and are classified as non-current assets, unless they are expected to be realised within twelve months of the balance sheet date.

Regular purchases and sales of investments are recognised on the trade date which is the day the Group commits to purchase or sell. The investments are recognised initially at fair value plus transactions costs, except in the case of FVTPL. For investments traded in active markets, fair value is determined by reference to stock exchange quoted bid prices. For other investments, fair value is estimated by reference to the current market value of similar instruments or by reference to the discounted cash flows of the underlying net assets.

Gains and losses on investments classified as FVTPL are recognised in the income statement in the period in which they arise. Unrealised gains and losses on available-for-sale financial assets are recognised in other comprehensive income, except for impairment losses and foreign exchange gains and losses on monetary financial assets that are recognised in the income statement, until the financial assets are derecognised at which time the cumulative gains or losses previously recognised in equity are reclassified to the income statement.

Held-to-maturity investments are carried at amortised cost using the effective interest rate method. Gains and losses on held-to-maturity investments are recognised in the income statement, when the investments are derecognised or impaired.

### Non-current assets held for sale

Non-current assets and disposal groups are classified as held for sale if their carrying amount will be principally recovered through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset (or disposal group) is available for immediate sale in its present condition. In order for a sale to be considered highly probable, management must be committed to the sale, an active programme to locate a buyer and complete the plan has been initiated, and the sale is expected to be completed within one year from the date of classification.

Non-current assets and disposal groups classified as held for sale are measured at the lower of the individual assets' previous carrying amount and their fair value less costs to sell.

#### **Inventories**

Inventories are stated at the lower of cost and net realisable value.

Cost for raw materials and consumables is determined either on a first-in, first-out or weighted average basis, depending on the type of inventory. Cost for work in progress and finished goods is comprised of the cost of direct materials and labour plus attributable overhead costs. Cost includes all costs incurred to bring the product in its present location and condition.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs necessary to complete and sell the inventory.



## 1. Basis of preparation and accounting policies (continued)

#### Trade receivables

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost. A provision for doubtful debts is established when there is objective evidence that the Group will not be able to collect all amounts due, according to the original terms of the trade receivable. Significant financial difficulties of the debtor, probability that the debtor will enter into bankruptcy or financial reorganisation and default or delinquency in payments are considered indicators that the trade receivable could be uncollectible. The amount of the provision is the difference between the receivable's carrying amount and the present value of its estimated future cash flows, discounted at the original effective interest rate. The carrying amount of the receivable is reduced by the amount of the provision, which is recognised as part of operating expenses. If a trade receivable ultimately becomes uncollectible, it is written off initially against any provision made in respect of that receivable with any excess recognised as part of operating expenses. Subsequent recoveries of amounts previously written off or provisions no longer required are credited against operating expenses.

### Trade payables

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest rate method.

### Foreign currency and translation

The individual financial statements of each Group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each entity are expressed in euro, which is the presentation currency for the consolidated financial statements.

The assets and liabilities of foreign subsidiaries are translated into euro at the exchange rate ruling at the balance sheet date. The results of foreign subsidiaries are translated into euro using the average monthly exchange rate, except for foreign subsidiaries operating in a hyperinflationary environment whose results are translated at the closing rate. The exchange differences arising on translation are recognised in other comprehensive income. On disposal of a foreign entity, accumulated exchange differences are recognised as a component of the gain or loss on disposal.

Transactions in foreign currencies are recorded at the rate ruling at the date of transaction. Monetary assets and liabilities denominated in foreign currencies are remeasured at the rate of exchange ruling at the balance sheet date. All gains and losses arising on remeasurement are included in income statement, except for exchange differences arising on assets and liabilities classified as cash flow hedges which are deferred in equity until the occurrence of the hedged transaction, at which time they are recognised in the income statement.

Entities operating in hyperinflationary economies prepare financial statements that are recorded in accordance with IAS 29 *Financial Reporting in Hyperinflationary Economies*. The gain or loss on net monetary position is recorded in finance costs. The application of hyperinflation accounting includes:

- Adjustment of the historical cost of non-monetary assets and liabilities and the various items of equity from their
  date of acquisition or inclusion in the balance sheet to the end of the year for the changes in purchasing power of the
  currency caused by inflation.
- The various components in the income statement and statement of cash flows have been adjusted for the inflation index since their generation.
- The subsidiary's financial statements are translated at the closing exchange rate.



### 1. Basis of preparation and accounting policies (continued)

#### Cash and cash equivalents

Cash and cash equivalents comprise cash balances and highly liquid investments with an original maturity of three months or less. Bank overdrafts are classified as short-term borrowings in the balance sheet and for the purpose of the cash flow statement.

#### **Borrowings**

All loans and borrowings are initially recognised at the fair value net of transaction costs incurred.

After initial recognition, all interest-bearing loans and borrowings are subsequently measured at amortised cost. Amortised cost is calculated using the effective interest rate method whereby any discount, premium or transaction costs associated with a loan or borrowing is amortised to the income statement over the borrowing period.

#### **Derivative financial instruments**

The Group uses derivative financial instruments, including interest rate, currency and commodity derivatives, to manage interest, currency and commodity price risk associated with the Group's underlying business activities. The Group does not use its derivative financial instruments for any trading activities.

All derivative financial instruments are initially recognised on the balance sheet at fair value and are subsequently remeasured at their fair value. Changes in the fair value of derivative financial instruments are recognised at each reporting date either in the income statement or in equity, depending on whether the derivative financial instrument qualifies for hedge accounting, and if so, whether it qualifies as a fair value hedge or a cash flow hedge. All derivative financial instruments that are not part of an effective hedging relationship (undesignated hedges) are classified as assets or liabilities at FVTPL.

At the inception of a hedge transaction the Group documents the relationship between the hedging instrument and the hedged item, as well as its risk management objective and strategy for undertaking the hedge transaction. This process includes linking the derivative financial instrument designated as a hedging instrument to the specific asset, liability, firm commitment or forecast transaction. Both at the hedge inception and on an ongoing basis, the Group assesses and documents whether the derivative financial instrument used in the hedging transaction is highly effective in offsetting changes in fair value or cash flow of the hedged item.

Changes in the fair values of derivative financial instruments that are designated and qualify as fair value hedges and are effective, are recorded in the income statement, together with the changes in the fair values of the hedged items that relate to the hedged risks. Changes in the fair value of derivative financial instruments that are designated and effective as hedges of future cash flows are recognised directly in other comprehensive income and the ineffective portion is recognised immediately in the income statement. Amounts accumulated in equity are recycled to the income statement as the related asset acquired or liability assumed affects the income statement. Changes in the fair values of derivative financial instruments that do not qualify for hedge accounting are recognised in the income statement as they arise.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting. At that time, any cumulative gain or loss on the hedging instrument recognised in equity is retained in equity until the forecast transaction occurs. If a hedged transaction is no longer expected to occur, the net cumulative gain or loss recognised in equity is transferred to the income statement.

### Leases

Leases of property, plant and equipment, where the Group has substantially all the risks and rewards of ownership, are classified as finance leases. Other leases are classified as operating leases.

Rentals paid under operating leases are charged to the income statement on a straight-line basis over the lease term.



### 1. Basis of preparation and accounting policies (continued)

Finance leases are capitalised at the inception of the lease at the lower of the fair value of the leased assets and the present value of the minimum lease payments. Each lease payment is allocated between liability and finance charges to achieve a constant rate on the finance balance outstanding. The corresponding lease obligations, net of finance charges, are included in long-term borrowings. The interest element of the finance cost is charged to the income statement over the lease period, so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. Property, plant and equipment acquired under finance lease is depreciated over the shorter of the useful life of the asset and the lease term. The useful life for leased assets corresponds with the Group policy for the depreciable life of property, plant and equipment.

#### **Provisions**

Provisions are recognised when: the Group has a present obligation (legal or constructive) as a result of a past event; when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and when a reliable estimate can be made of the amount of the obligation. Where the Group expects a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset only when such reimbursement is virtually certain. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as an interest expense.

### Offsetting financial instruments

The Group offsets financial assets and financial liabilities to the net amount reported in the balance sheet when it currently has a legally enforceable right to offset the recognised amounts and it intends to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### **Employee benefits**

The Group operates a number of defined benefit and defined contribution pension plans in its territories.

The defined benefit plans are made up of both funded and unfunded pension plans and employee leaving indemnities. The assets of funded plans are generally held in separate trustee-administered funds and are financed by payments from employees and/or the relevant Group companies.

The liability recognised in the balance sheet in respect of defined benefit plans is the present value of the defined benefit obligation at the balance sheet date less the fair value of the plan assets.

For defined benefit pension plans, pension costs are assessed using the projected unit credit method. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise. Such actuarial gains and losses are also immediately recognised in retained earnings and are not reclassified to the income statement in subsequent periods. The defined benefit obligations are measured at the present value of the estimated future cash outflows using interest rates of corporate or government bonds, depending on whether or not there is a deep market for corporate bonds in the relevant country, which have terms to maturity approximating the terms of the related liability. Past service cost is recognised immediately in the income statement. A number of the Group's operations have other long service benefits in the form of jubilee plans. These plans are measured at the present value of the estimated future cash outflows with immediate recognition of actuarial gains and losses.

The Group's contributions to the defined contribution pension plans are charged to the income statement in the period to which the contributions relate.



## 1. Basis of preparation and accounting policies (continued)

#### **Share-based payments**

Coca-Cola Hellenic issues equity-settled (stock options) and cash-settled (stock appreciation rights) share-based payments to its senior managers.

Equity-settled share-based payments are measured at fair value at the date of grant using a binomial stock option valuation model. Fair value reflects the parameters of the compensation plan, the risk-free interest rate, the expected volatility, the dividend yield and the early exercise experience of the Group's plans. Expected volatility is determined by calculating the historical volatility of Coca-Cola Hellenic's share price over previous years. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period.

For cash-settled share-based payments, a liability equal to the portion of the vested stock appreciation rights is recognised at the current fair value determined at each balance sheet date using the same model and inputs as used for determining the fair value of stock options, with the exception of the risk-free interest rate, as described in Note 27.

In addition, the Group operates a stock purchase plan, an equity compensation in which eligible employees can participate. The Group makes contributions to a trust for participating employees and recognises expenses over the vesting period of the contributed shares. Any unvested shares held by the trust are owned by the Group and are recorded at cost on the balance sheet, within equity, until they vest.

#### **Termination benefits**

Termination benefits are payable whenever an employee's employment is terminated before the normal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits at the earlier of the following dates: a) when the Group can no longer withdraw the offer of those benefits and b) when the Group recognises costs for a restructuring that is within the scope of IAS 37 *Provisions, Contingent Liabilities and Contingent Assets* and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measures based on the number of employees expected to accept the offer.

#### **Taxes**

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the Group operates and generates taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate, on the basis of amounts expected to be paid to the tax authorities.

Deferred tax is provided using the liability method for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. However, the deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill; deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Tax rates enacted or substantially enacted at the balance sheet date are those that are expected to apply when the deferred tax asset is realised or deferred tax liability is settled.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred tax is provided on temporary differences arising on investments in subsidiaries, associates and joint ventures, except where the timing of the reversal of the temporary difference can be controlled by the Group, and it is probable that the temporary difference will not reverse in the foreseeable future.



## 1. Basis of preparation and accounting policies (continued)

Tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or in equity. In this case the tax is recognised in other comprehensive income or directly in equity respectively.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

#### Franchise incentive arrangements

TCCC, at its sole discretion, provides the Group with various incentives, including contributions toward the purchase of cold drink equipment. Payments are made on placement of coolers and are based on franchise incentive arrangements. The terms and conditions of these arrangements require reimbursement if certain conditions stipulated in the agreements are not met, including minimum volume through-put requirements. Support payments received from TCCC for the placement of cold drink equipment are deducted from the cost of the related asset.

### Share capital

Coca-Cola Hellenic has only one class of shares, ordinary shares. When new shares are issued, they are recorded in share capital at their par value. The excess of the issue price over the par value is recorded to the share premium reserve.

Incremental external costs directly attributable to the issue of new shares or to the process of returning capital to shareholders are recorded in equity as a deduction, net of tax, in the share premium reserve.

# Dividends

Dividends are recorded in the Group's consolidated financial statements in the period in which they are approved by the Group's shareholders, with the exception of the statutory minimum dividend.

Under Greek corporate legislation, companies are required to declare dividends annually of at least 35% of unconsolidated adjusted after-tax IFRS profits. This statutory minimum dividend is recognised as a liability at the balance sheet date.

### **Comparative Figures**

Comparative figures have been reclassified and adjusted where necessary to conform with changes in presentation in the current year and account for the change in the accounting policies discussed below.

### Changes in accounting policies and disclosures:

The Group has early adopted IFRS 10 Consolidated Financial Statements, IFRS 12 Disclosure of Interests in Other Entities and consequential amendments to IAS 28 Investments in Associates and Joint Ventures and IAS 27 Separate Financial Statements. At the same time, the Group has early adopted IFRS 11 Joint Arrangements. The Group assessed that the adoption of IFRS 10 did not result in any change in the consolidation status of its subsidiaries.

The adoption of IFRS 11 resulted in the Group changing its accounting policy for its interest in joint arrangements. Under IFRS 11, investments in joint arrangements are classified either as joint operations or joint ventures depending on the contractual rights and obligations each investor has, rather than the legal structure of the joint arrangement. Interests in joint ventures are accounted for using the equity method and interests' in joint operations are accounted for by recognizing the



### 1. Basis of preparation and accounting policies (continued)

Group's share of assets, liabilities, revenues and expenses. The Group has assessed the nature of its joint arrangements and classified them as either joint operations or joint ventures. The adjustments on application of IFRS 11 relate primarily to a change in accounting for Brewinvest S.A. and BrewTech B.V., from proportionate consolidation to equity accounting, and recognizing our share of assets, liabilities, revenues and expenses in the Romerquelle joint arrangement. None of the Group's other joint arrangements were materially affected by the application of IFRS 11.

In addition, the Group has early adopted the revised IAS 19 *Employee Benefits*. This resulted in the Group changing its accounting policy for defined benefit plans. Under the revised IAS 19, past service costs are recognized immediately in the income statement and the expected return on assets and interest costs have been replaced with a net interest amount.

The Group has also early adopted the IAS 1 *Presentation of Items of Other Comprehensive income - Amendments to IAS 1 Presentation of Financial Statements*. The amendments change the grouping of items presented in other comprehensive income between items that may be reclassified to the income statement at a future point in time and those that will not be reclassified.

The Group has applied the above mentioned changes in accounting policies at the beginning of the earliest period presented in accordance with transitional provisions of the amended standards. The impact from the adoption of IFRS 11 and IAS 19 revised is presented in the tables below:

	Impact of change in accounting policies on consolidated Balance Sheet								
		2012 € million			2011 € million		2010 € million		
	Before adjustments	Change in accounting policies	As presented	Before adjustments	Change in accounting policies	As presented	Before adjustments	Change in accounting policies	As presented
Assets									
Intangible assets	1,956.9	(12.3)	1,944.6	1,947.7	(12.3)	1,935.4	1,966.9	(12.3)	1,954.6
Property, plant and equipment	3,093.8	(52.4)	3,041.4	3,051.5	(53.4)	2,998.1	3,122.9	(50.6)	3,072.3
Equity method investments	43.7	124.8	168.5	42.9	98.8	141.7	41.1	50.7	91.8
Available-for-sale financial	4.0	(0.2)	1.7	1.4	(0.2)	1.2	1.0	(0.0)	1.6
assets	1.9	(0.2)	1.7	1.4	(0.2)	1.2	1.8	(0.2)	1.6
Derivative assets	35.8		35.8	69.5	_	69.5	73.1	_	73.1
Deferred tax assets	40.6	(0.5)	40.1	35.2	(0.1)	35.1	35.0	(0.2)	34.8
Other non-current assets	39.8	7.4	47.2	36.9	10.5	47.4	40.4	8.9	49.3
Total non-current assets	5,212.5	66.8	5,279.3	5,185.1	43.3	5,228.4	5,281.2	(3.7)	5,277.5
							=		
Inventories.	460.6	(2.6)	458.0	451.5	(3.8)	447.7	481.7	(4.3)	477.4
Trade receivables	802.1 234.7	(0.8)	801.3 235.5	855.2	(0.5)	854.7 229.9	870.2 233.5	0.3 1.4	870.5 234.9
Other receivables and assets Derivative assets	13.6	0.8	235.5 13.6	231.5 15.7	(1.6)	229.9 15.7	233.5 4.2	1.4	4.2
Current tax assets	23.3	_	23.3	20.0	(0.3)	19.7	13.8		13.8
Cash and cash equivalents	446.4	(7.3)	439.1	476.1	(28.7)	447.4	326.1	(19.4)	306.7
Total current assets	1,980.7	(9.9)	1,970.8	2,050.0	(34.9)	2,015.1	1,929.5	(22.0)	1,907.5
Total assets	7,193.2	56.9	7,250.1	7,235.1	8.4	7,243.5	7,210.7	(25.7)	7,185.0
Liabilities									
Short-term borrowings	560.3	(5.3)	555.0	321.5	_	321.5	535.1	(3.9)	531.2
Cross currency swaps	67.8		67.8						
Trade payables	441.9	(6.1)	435.8	423.5	(5.7)	417.8	384.7	(5.9)	378.8
Other payables	1,135.0	(4.5)	1,130.5	1,118.0	(3.7)	1,114.3	1,079.4	4.5	1,083.9
Current tax liabilities	33.3	(0.1)	33.2	58.4	(0.9)	57.5	37.2	(0.6)	36.6
Total current liabilities	2,238.3	(16.0)	2,222.3	1,921.4	(10.3)	1,911.1	2,036.4	(5.9)	2,030.5
Long-term borrowings	1,542.2	62.5	1,604.7	1,934.5	5.3	1,939.8	1,656.4	6.4	1,662.8
Cross-currency swap contracts	75.6		75.6	130.8	_	130.8	136.1	_	136.1
Deferred tax liabilities	176.7	0.7	177.4	171.5	0.6	172.1	162.9	2.3	165.2
Non-current provisions	146.9	2.1	149.0	149.5	5.9	155.4	144.2	1.6	145.8

Page 19 of 97



### 1. Basis of preparation and accounting policies (continued)

Other non-current liabilities	14.6		14.6	14.2	(0.1)	14.1	13.9	(0.4)	13.5
Total non-current liabilities	1,956.0	65.3	2,021.3	2,400.5	11.7	2,412.2	2,113.5	9.9	2,123.4
Total liabilities	4,194.3	49.3	4,243.6	4,321.9	1.4	4,323.3	4,149.9	4.0	4,153.9
Equity									
Share capital	370.2	_	370.2	549.8	_	549.8	183.1	_	183.1
Share premium	569.3	_	569.3	569.2	_	569.2	1,119.2	_	1,119.2
Treasury shares	(54.3)	_	(54.3)	(55.5)	_	(55.5)	(57.2)	_	(57.2)
Exchange equalisation reserve	(166.2)	(1.9)	(168.1)	(197.9)	(1.8)	(199.7)	(129.2)	(1.8)	(131.0)
Other reserves	381.1	(4.5)	376.6	389.0	(9.0)	380.0	375.4	(9.0)	366.4
Retained earnings	1,880.3	14.7	1,895.0	1,640.7	19.9	1,660.6	1,460.8	4.2	1,465.0
Equity attributable to owners									
of the parent	2,980.4	8.3	2,988.7	2,895.3	9.1	2,904.4	2,952.1	(6.6)	2,945.5
Non-controlling interests	18.5	(0.7)	17.8	17.9	(2.1)	15.8	108.7	(23.1)	85.6
Total equity	2,998.9	7.6	3,006.5	2,913.2	7.0	2,920.2	3,060.8	(29.7)	3,031.1
Total equity and liabilities	7,193.2	56.9	7,250.1	7,235.1	8.4	7,243.5	7,210.7	(25.7)	7,185.0

The impact to equity as at 1 January 2010 from the adoption of IFRS 11 and IAS 19 Revised was a reduction of €24.0 million and € 0.5 million respectively. The adjustments in the table above comprise the impact from the adoption of IFRS 11 and IAS 19 revised. The impact from the adoption of IAS 19 revised in 2010 was an increase in "non-current provisions" of €0.5m; the remaining adjustments in 2010 are due to the adoption of IFRS 11. The impact from the adoption of IAS 19 revised in 2011 was an increase in "non-current provisions" of €0.4m; the remaining adjustments in 2011 are due to the adoption of IFRS 11. The impact from the adoption of IAS 19 revised in 2012 was a reduction of "Deferred tax assets" of €0.4m, and a reduction in "non-current provisions" of €1.7m; the remaining adjustments in 2012 are due to the adoption of IFRS 11.

	Impact of changes in accounting policies on consolidated Income Statement								
		2012 € million	<u> </u>	<b>3</b>	2011 € million		2010 € million		
	Before adjustments	Change in accounting policies	As presented	Before adjustments	Change in accounting policies	As presented	Before adjustments	Change in accounting policies	As presented
Net sales revenue Cost of goods sold	7,078.3 (4,531.6)	(33.6) 9.4	7,044.7 (4,522.2)	6,854.3 (4,258.8)	(30.0) 4.1	6,824.3 (4,254.7)	6,793.6 (4,048.6)	(32.0) 5.9	6,761.6 (4,042.7)
Gross profit .	2,546.7	(24.2)	2,522.5	2,595.5	(25.9)	2,569.6	2,745.0	(26.1)	2,718.9
Operating expenses Restructuring costs	(2,090.2) (106.4)	12.1 (0.3)	(2,078.1) (106.7)	(2,055.6) (71.5)	7.4 0.4	(2,048.2) (71.1)	(2,058.4) (36.7)	10.0 0.2	(2,048.4) (36.5)
Operating profit	350.1	(12.4)	337.7	468.4	(18.1)	450.3	649.9	(15.9)	634.0
Finance income	10.7	(0.3)	10.4	9.8	(1.1)	8.7	7.4	(0.5)	6.9
Finance costs Loss on net monetary	(98.3)	0.3	(98.0)	(96.1)		(96.1)	(83.1)	0.3	(82.8)
position Total finance costs, net	(3.1)		(3.1)	(7.8)	(1.1)	(7.8)	(75.7)	(0.2)	(75.9)
Share of results of equity			. ,	· ´	` ,	, ,	` ′	` ´	(73.9)
method investments	2.4	9.2	11.6	1.2	8.2	9.4	2.5	7.9	10.4
Profit before tax	261.8	(3.2)	258.6	375.5	(11.0)	364.5	576.7	(8.2)	568.5
Tax	(66.7)	1.5	(65.2)	(102.7)	3.9	(98.8)	(138.0)	0.2	(137.8)
Profit after tax.	195.1	(1.7)	193.4	272.8	(7.1)	265.7	438.7	(8.0)	430.7
Attributable to:									
Owners of the parent	192.0	(1.6)	190.4	268.9	(4.5)	264.4	426.6	(5.6)	421.0
Non-controlling interests	3.1	(0.1)	3.0	3.9	(2.6)	1.3	12.1	(2.4)	9.7
	195.1	(1.7)	193.4	272.8	(7.1)	265.7	438.7	(8.0)	430.7
Basic and diluted earnings per share (€)	0.53	(0.01)	0.52	0.74 Page 20 of 97	(0.01)	0.73	1.17	( 0.01)	1.16



### 1. Basis of preparation and accounting policies (continued)

The adjustments in the table above comprise the impact from the adoption of IFRS 11 and IAS 19 revised. The impact from the adoption of IAS 19 revised in 2010 was an increase in "Cost of Goods sold" of €0.7m, an increase in "operating expenses" of €2.7m and a reduction in "Tax" of €0.7m; the remaining adjustments in 2010 aredue to the adoption of IFRS 11. The impact from the adoption of IAS 19 revised in 2011 was an increase in "Cost of Goods sold" of €0.8m, an increase in "operating expenses" of €3.1m and a reduction in "Tax" of €0.7m; the remaining adjustments in 2011 are due to the adoption of IFRS 11. The impact from the adoption of IAS 19 revised in 2012 was an increase in "Cost of Goods sold" of €0.1m, an increase in "operating expenses of €05m and a reduction in "Tax" of €0.2m; the remaining adjustments in 2012 are due to the adoption of IFRS 11.

	Impact of changes in accounting policies on consolidated Statement of Comprehensive income									
•		2012 € million			2011 € million		2010 € million			
	Before adjustments	Change in accounting policies	As presented	Before adjustments	Change in accounting policies	As presented	Before adjustments	Change in accounting policies	As presented	
Profit after tax Other comprehensive income: Items that may be subsequently reclassified to income statement Available-for-sale financial	195.1	(1.7)	193.4	272.8	(7.1)	265.7	438.7	(8.0)	430.7	
assets	0.2		0.2	(0.4)	_	(0.4)	(2.3)	_	(2.3)	
Cash flow hedges	(13.4)	_	(13.4)	8.4	_	8.4	(9.3)	_	(9.3)	
Foreign currency translation Share of other comprehensive income of	31.5	0.9	32.4	(54.2)	(0.2)	(54.4)	181.5	0.5	182.0	
equity method investments Income tax relating to items that may be subsequently reclassified to income	0.1	(0.9)	(0.8)	(0.8)	0.2	(0.6)	1.4	(0.5)	0.9	
statement	2.9	_	2.9	(2.6)	_	(2.6)	0.3	_	0.3	
	21.3	_	21.3	(49.6)	_	(49.6)	171.6	_	171.6	
Items that will not be subsequently reclassified to income statement Actuarial (losses) / gains. Income tax relating to items that will not be subsequently reclassified to	(17.9)	2.7	(15.2)	(31.8)	4.1	(27.7)	2.7	3.4	6.1	
income statement Other comprehensive income for the year,	3.2	(0.6)	2.6	6.5	(0.8)	5.7	(0.6)	(0.7)	(1.3)	
net of tax Total comprehensive	6.6	2.1	8.7	(74.9)	3.3	(71.6)	173.7	2.7	176.4	
income for the year	201.7	0.4	202.1	197.9	(3.8)	194.1	612.4	(5.3)	607.1	
Total comprehensive income attributable to: Owners of the parent Non-controlling interests	198.6 3.1	0.5 (0.1)	199.1 3.0	189.0 8.9	(1.2) (2.6)	187.8 6.3	596.2 16.2	(2.9) (2.4)	593.3 13.8	
	201.7	0.4	202.1	197.9	(3.8)	194.1	612.4	(5.3)	607.1	

The adjustments in the table above comprise the impact from the adoption of IFRS 11 and IAS 19 revised. The impact from the adoption of IAS 19 revised in 2010 was an increase in "Actuarial gains" of €3.4m, an increase in "income tax relating to components of other comprehensive income" of €0.7m, the remaining adjustments in 2010 are due to the adoption of IFRS 11. The impact from the adoption of IAS 19 revised in 2011 was a reduction in "Actuarial losses" of €4.1m, a reduction in "income tax relating to components of other comprehensive income" of €0.8m, the remaining adjustments in 2011 are due to the adoption of IFRS 11. The impact from the adoption of IAS 19 revised in 2012 was a reduction in



## 1. Basis of preparation and accounting policies (continued)

"Actuarial losses" of €2.7m, a reduction in "incometax relating to components of other comprehensive income" of €0.6m, the remaining adjustments in 2012 are due to the adoption of IFRS 11.

		Impact of changes in accounting policies on consolidated cash flow statement									
		2012 € million			2011 € million			2010 € million			
	Before adjustments	Change in accounting policies	As presented	Before adjustments	Change in accounting policies	As presented	Before adjustments	Change in accounting policies	As presented		
Net cash from operating activities	774.2	(20.6)	753.6	845.7	(17.4)	828.3	987.9	(17.5)	970.4		
Net cash used in investing activities	(390.6)	(13.1)	(403.7)	(336.4)	(35.4)	(371.8)	(365.5)	8.8	(356.7)		
Net cash (used in)/from financing	(2,0.0)	(13.1)	(100.7)	(33011)	(55.1)	(371.0)	(565.5)	0.0	(55017)		
activities	(413.3)	54.8	(358.5)	(353.3)	43.5	(309.8)	(527.7)	14.9	(512.8)		
Net (decrease)/increase in cash and cash equivalents	(29.7)	21.1	(8.6)	156.0	(9.3)	146.7	94.7	6.2	100.9		

The adjustments in the table above comprise the impact from the adoption of IFRS 11. There was no impact on the cash flow statement from the adoption of IAS 19 revised.

### Accounting pronouncements adopted in 2012

In the current period, in addition to the new and revised standards the Group early adopted as described above under "changes in accounting policies and disclosures", the Group has adopted all of the new and revised standards and interpretations which were issued by the IASB and the International Financial Reporting Interpretations Committee ('IFRIC') of the IASB, that are relevant to its operations and effective for accounting periods beginning on 1 January 2012. None of these standards and interpretations had a significant effect on the consolidated financial statements of the Company. The revised standard and interpretation is as follows:

Amendment to IFRS 7, *Financial Instruments: Disclosures* - The amendments require additional disclosures of the full or partial derecognition of financial assets that are transferred to a counterparty under certain conditions.

### Accounting pronouncements not yet adopted

At the date of approval of these consolidated financial statements, the following standards and interpretations relevant to Company's operations were issued but not yet effective and not early adopted:

IFRS 9, Financial Instruments addresses the classification, measurement and recognition of financial assets and liabilities. IFRS 9 was issued in November 2009 and October 2010 and it replaces parts of IAS 39, Financial Instruments: Recognition and Measurement that relate to the classification and measurement of financial instruments. The standard introduces new requirements for classifying and measuring financial assets and eliminates the available-for-sale and held-to-maturity categories. It separates financial assets into two categories; those measured at amortised cost and those measured at fair value. For financial liabilities the standard retains most of the IAS 39 requirements, the main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch. IFRS 9 will be effective for annual periods beginning on or after 1 January 2015. The standard has not yet been adopted by the EU. The Group is currently evaluating the impact this standard will have on its consolidated financial statements.

In May 2011 the IASB issued IFRS 13 Fair Value Measurement which is effective for annual periods beginning on or after 1 January 2013. The new standard defines fair value and establishes a single framework for measuring fair value



### 1. Basis of preparation and accounting policies (continued)

where that is required by other standards and introduces consistent requirements for disclosures on fair value measurements. The standard applies to both financial and non-financial assets and liabilities which are measured at fair value. The Group is currently evaluating the impact this standard will have on its consolidated financial statements.

In December 2011 the IASB issued an amendment to IFRS 7 Financial Instruments: Disclosures—Offsetting Financial Assets and Financial Liabilities which is effective for annual reporting periods beginning on or after 1 January, 2013. The new disclosures will require entities to disclose gross amounts subject to rights of set-off, amounts set off in accordance with the accounting standards, and the related net credit exposure. The amendment will not have a significant impact on the Group's consolidated financial statements.

In December 2011 the IASB issued an amendment of IAS 32 *Financial Instruments: Presentation* which is effective for annual reporting periods beginning on or after 1 January 2014. This amendment to the application guidance in IAS 32 clarifies some of the requirements for offsetting financial assets and financial liabilities on the statement of financial position. The Group is currently evaluating the impact the amendments will have on its consolidated financial statements.

In May 2012 the IASB issued its annual improvements to IFRS (2009-2011 cycle). The effective date of the amendments is 1 January 2013. The Group is currently evaluating the impact the amendments will have on its consolidated financial statements. The amendments, which have not yet been adopted by the EU, are outlined below:

Amendment to IAS 1 *Presentation of Financial Statements* - Clarification of the requirements for comparative information: The amendment clarifies the difference between voluntary additional comparative information and the minimum required comparative information. Generally, the minimum required comparative period is the previous period. An entity must include comparative information in the related notes to the financial statements when it voluntarily provides comparative information beyond the minimum required comparative period. The additional comparative period does not need to contain a complete set of financial statements. In addition, the opening statement of financial position (known as the third balance sheet) must be presented in the following circumstances: when an entity changes its accounting policies; makes retrospective restatements or makes reclassifications, and that change has a material effect on the statement of financial position. The opening statement would be at the beginning of the preceding period. For example, the beginning of the preceding period for a 31 December 2014 year-end would be 1 January 2013. However, unlike the voluntary comparative information, the related notes are not required to accompany the third balance sheet.

IAS 16 *Property, Plant and Equipment* - Classification of servicing equipment: The amendment clarifies that major spare parts and servicing equipment that meet the definition of property, plant and equipment are not inventory.

IAS 32 Financial Instruments: Presentation - Tax effect of distributions to holders of equity instruments: The amendment clarifies that income taxes arising from distributions to equity holders are accounted for in accordance with IAS 12 Income Taxes. The amendment removes existing income tax requirements from IAS 32 and requires entities to apply the requirements in IAS 12 to any income tax arising from distributions to equity holders.

IAS 34 Interim Financial Reporting - Interim financial reporting and segment information for total assets and liabilities. The amendment clarifies the requirements in IAS 34 relating to segment information for total assets and liabilities for each reportable segment to enhance consistency with the requirements in IFRS 8 Operating Segments. Total assets and liabilities for a particular reportable segment need to be disclosed only when the amounts are regularly provided to the chief operating decision maker and there has been a material change in the total amount disclosed in the entity's previous annual financial statements for that reportable segment.

In June 2012 the IASB issued amendments to IFRS 10 Consolidated Financial Statements, IFRS 11 Joint Arrangements and IFRS 12 Disclosures of Interests in Other Entities that are applicable from 1 January 2013. The amendments change the transition guidance to provide relief from full retrospective application such that the requirement to provide adjusted comparative application is limited to the immediate preceding period only. The amendments will not have an impact on the Group's consolidated financial statements as these standards have been early adopted with full retrospective application. The amendments have not been adopted by the EU.



### 2. Exchange rates

The Group's reporting currency is the euro (€). CocaCola Hellenic translates the income statements of subsidiary operations to the euro at average exchange rates and the balance sheets at the closing exchange rates at 31 December, except for subsidiaries operating in hyperinflationary environment as explained in Note 1. The principal exchange rates used for transaction and translation purposes in respect of one euro are:

	Average 2012	Average 2011	Average 2010	Closing 2012	Closing 2011	Closing 2010
US dollar	1.29	1.40	1.32	1.33	1.31	1.31
UK sterling	0.81	0.87	0.85	0.82	0.83	0.85
Polish zloty	4.18	4.12	4.01	4.09	4.40	3.99
Nigerian naira	200.65	212.90	196.41	206.72	204.79	196.01
Hungarian forint	288.38	279.76	276.38	291.50	306.54	279.30
Swiss franc	1.21	1.23	1.38	1.21	1.22	1.25
Russian rouble	39.84	41.04	40.11	40.42	41.27	39.95
Romanian leu	4.46	4.23	4.22	4.43	4.30	4.29
Ukrainian hryvnia	10.28	11.11	10.49	10.57	10.44	10.50
Czech crown	25.15	24.65	25.31	25.08	25.75	25.27
Serbian dinar	113.08	101.99	103.40	113.46	102.65	105.88

### 3. Segmental Analysis

Coca-Cola Hellenic has one business, being the production, sale and distribution of non-alcoholic, ready-to-drink beverages. The Group operates in 28 countries and its financial results are reported in the following three reportable segments:

Established countries: Austria, Cyprus, Greece, Italy, Northern Ireland, Republic of Ireland and Switzerland.

Developing countries: Croatia, Czech Republic, Estonia, Hungary, Latvia, Lithuania, Poland, Slovakia and

Slovenia.

Emerging countries: Armenia, Belarus, Bosnia and Herzegovina, Bulgaria, FYROM, Moldova,

Montenegro, Nigeria, Romania, Russia, Serbia and Ukraine.

The Group's operations in each of these segments have similar levels of political and economic stability and development, regulatory environments, growth opportunities, customers and distribution infrastructures. The accounting policies of the Group's reportable segments are the same as those described in Note 1 . The Group's Chief Operating Decision Maker is its operating committee, which evaluates performance and allocates resources based on volume, net sales revenue and operating profit.

There are no material amounts of sales or transfers between the Group's segments. In addition there are no customers who represent more than 5% of the total balance of revenue for the Group.



## 3. Segmental analysis (continued)

Year ended 31 December	Note	2012 € million	2011 € million	2010 € million
Volume in unit cases <sup>(1)</sup>		(70.4	712 5	721.0
Established		679.4 393.5	713.5 399.7	731.8 391.7
Developing Emerging		1,011.8	974.2	981.5
Total volume in unit cases		2,084.7		
Total volume in unit cases		2,084.7	2,087.4	2,105.0
Net sales revenue				
Established		2,701.8	2,834.8	2,861.6
Developing		1,148.1	1,161.5	1,140.0
Emerging		3,194.8	2,828.0	2,760.0
Total net sales revenue		7,044.7	6,824.3	6,761.6
Adjusted EBITDA <sup>(2)</sup>				
Established		231.9	343.2	405.0
Developing		76.5	141.1	163.9
Emerging		449.2	367.9	460.1
Total adjusted EBITDA		757.6	852.2	1,029.0
Depreciation and impairment of property, plant and equipment				
Established		(136.3)	(137.7)	(134.3)
Developing		(83.4)	(80.4)	(73.0)
Emerging		(188.6)	(30.4) $(171.2)$	(173.9)
	_			
Total depreciation and impairment of property, plant and equipment	5	(408.3)	(389.3)	(381.2)
Amortisation of intangible assets				
Established		(0.6)	(0.8)	(4.5)
Developing		(0.3)	(0.4)	(0.5)
Emerging		(2.1)	(2.0)	(2.1)
Total amortisation of intangible assets		(3.0)	(3.2)	(7.1)
Other non-cash items <sup>(3)</sup>				
Established		(2.5)	(3.3)	(2.4)
Developing		(1.5)	(1.9)	(1.2)
Emerging		<b>(4.6)</b>	(4.2)	(3.1)
Total other non-cash items		(8.6)	(9.4)	(6.7)

<sup>(1)</sup> One unit case corresponds to approximately 5.678 litres or 24 servings, being a typically used measure of volume. Volume data is derived from unaudited operational data.

<sup>(2)</sup> We define adjusted EBITDA as operating profit before deductions for depreciation (included both in cost of goods sold and in operating expenses), impairment of property, plant and equipment, stock option compensation, impairment of intangible assets, amortisation of and adjustments to intangible assets and other non-cash items.

<sup>(3)</sup> Other non-cash items comprise adjustments to intangible assets of which were nil in 2012 (2011 and 2010 : nil) (refer to Note 20), losses on available-for-sale financial assets reclassified to the profit and loss from equity of which were nil in 2012 (2011 and 2010: nil) (refer to Note 20), stock option expenses of €6.3m (2011: €8.1m, 2010: €6.7m) (refer to Note 26) and other items of €2.3m (2011: €1.3m, 2010: nil)



# 3. Segmental analysis (continued)

V LIMB I	N	2012	2011	2010
Year ended 31 December Operating profit	Note	€ million	€ million	€ million
		02.5	201.4	262.0
Established		92.5	201.4	263.8
Developing		(8.7)	58.4	89.2
Emerging		253.9	190.5	281.0
Total operating profit		337.7	450.3	634.0
Interest expense and finance charges				
Established		(76.3)	(94.3)	(106.2)
Developing		(2.5)	(2.2)	(2.0)
Emerging		(32.1)	(34.8)	(21.4)
Corporate		(131.3)	(146.7)	(153.1)
Inter segment interest expense		141.4	173.5	200.3
Total interest expense and finance charges	21	(100.8)	(104.5)	(82.4)
Finance income		<del></del>		
Established		16.9	38.9	49.5
Developing		1.2	1.4	2.4
Emerging		25.5	22.9	15.6
Corporate		108.2	119.0	139.7
Inter segment finance income		(141.4)	(173.5)	(200.3)
Total finance income	21	10.4	8.7	6.9
Income tax expense				
Established		(29.5)	(49.1)	(73.6)
Developing		(3.3)	(12.6)	(22.4)
Emerging		(26.9)	(29.0)	(39.8)
Corporate	22	(5.5)	(8.1)	(2.0)
Total income tax expense	22	(65.2)	(98.8)	(137.8)
Reconciling items				
Net foreign exchange translation losses	21	(0.3)	0.6	(0.4)
Share of results of equity method investments	6	11.6	9.4	10.4
Profit after tax		193.4	265.7	430.7
Europe Litera and a constant and state (4)				
Expenditure on non-current assets <sup>(4)</sup>		122 5	117.1	117.9
Established		123.5		
Developing		46.4	46.5	61.0
Emerging		225.6	200.3	203.4
Total expenditure on non-current assets		395.5	363.9	382.3

<sup>(4)</sup> Total additions of property, plant and equipment for the year ended 31 December 2012 were €4684.m (2011: €396.2m, 2010: €436.4m).



## 3. Segmental analysis (continued)

The net sales revenue from external customers and the balance of long-lived assets attributed to Greece (the Group's country of domicile), Russia, Italy and Switzerland (whose revenues from external customers or long-lived assets are significant compared to the combined Group revenues from external customers or long-lived assets) and the total of all other countries, as well as the entire Group, were as follows for the years ended 31 December:

	2012	2011	2010
Year ended 31 December	€ million	€ million	€ million
Net sales revenue from external customers			
Greece	450.8	526.9	604.9
Russia	1,461.4	1,201.4	1,138.6
Italy	1,099.0	1,133.1	1,135.2
Switzerland	426.1	434.8	379.8
All countries, other than Greece, Russia, Italy and Switzerland	3,607.4	3,528.1	3,503.1
Total net sales revenue from external customers	7,044.7	6,824.3	6,761.6
	2012	2011	2010
	€ million	€ million	€ million
Non-current assets <sup>(5)</sup>			
Greece	159.8	175.2	194.2
Russia	840.0	817.6	850.5
Italy	1,059.8	1,072.3	1,091.6
Switzerland	516.6	520.6	501.2
All countries, other than Greece, Russia, Italy and Switzerland	2,455.4	2,393.6	2,437.0
Total non-current assets	5,031.6	4,979.3	5,074.5

<sup>(5)</sup> Excluding financial instruments, equity method investments and deferred tax assets.



# 4. Intangible assets

4. Intangible assets				041	
	Goodwill € million	Franchise agreements € million	Trademarks € million	Other intangible assets € million	Total € million
Cost					
As at 1 January 2012	1,880.7	156.8	78.8	24.1	2,140.4
Foreign currency translation	11.1	(0.2)	1.3		12.2
As at 31 December 2012	1,891.8	156.6	80.1	24.1	2,152.6
Amortisation					
As at 1 January 2012	182.4		7.8	14.8	205.0
Charge for the year			1.1	1.9	3.0
As at 31 December 2012	182.4		8.9	16.7	208.0
Net book value as at 1 January 2012	1,698.3	156.8	71.0	9.3	1,935.4
Net book value as at 31 December 2012	1,709.4	156.6	71.2	7.4	1,944.6
Cost					
As at 1 January 2011	1,895.4	157.7	80.5	27.2	2,160.8
Disposal of subsidiary	(13.5)	_	_	(2.9)	(16.4)
Intangibles assets arising on current year acquisitions	2.7	_	0.2		2.9
Foreign currency translation	(3.9)	(0.9)	(1.9)	(0.2)	(6.9)
As at 31 December 2011	1,880.7	156.8	78.8	24.1	2,140.4
Amortisation					
As at 1 January 2011	185.3		7.2	13.7	206.2
Charge for the year	_	_	0.6	2.6	3.2
Disposal of subsidiary	(2.9)			(1.5)	(4.4)
As at 31 December 2011	182.4		7.8	14.8	205.0
Net book value as at 1 January 2011	1,710.1	157.7	73.3	13.5	1,954.6
Net book value as at 31 December 2011	1,698.3	156.8	71.0	9.3	1,935.4
Cost					
As at 1 January 2010	1,829.7	136.7	75.2	22.6	2,064.2
Additions		21.8	_	5.9	27.7
Disposals	_	_	_	(1.3)	(1.3)
Foreign currency translation	65.7	(0.8)	5.3		70.2
As at 31 December 2010	1,895.4	157.7	80.5	27.2	2,160.8
Amortisation					
As at 1 January 2010	185.3	_	6.6	10.5	202.4
Charge for the year	_		0.6	3.6	4.2
Disposals				(0.4)	(0.4)
As at 31 December 2010	185.3		7.2	13.7	206.2
Net book value as at 1 January 2010	1,644.4	136.7	68.6	12.1	1,861.8
Net book value as at 31 December 2010	1,710.1	157.7	73.3	13.5	1,954.6



### 4. Intangible assets (continued)

Goodwill is allocated to each of the Group's cash-generating units expected to benefit from the business combination in which the goodwill arose. Other indefinite-lived intangible assets are also allocated to the Group's cash-generating units expected to benefit from those intangibles.

The following table sets forth the carrying value of intangible assets subject to and not subject to amortisation:

	2012 € million	2011 € million	2010 € million
Intangible assets not subject to amortisation			
Goodwill	1,709.4	1,698.3	1,710.1
Franchise agreements	156.6	156.8	157.7
Trademarks	71.0	69.9	72.3
	1,937.0	1,925.0	1,940.1
Intangible assets subject to amortisation			
Trademarks	0.2	1.1	1.0
Water rights	6.7	6.9	7.4
Other intangible assets	0.7	2.4	6.1
	7.6	10.4	14.5
Total intangible assets	1,944.6	1,935.4	1,954.6

The following table sets forth the carrying value of goodwill and other indefinite lived intangible assets for those cash-generating units that are considered significant in comparison with the Group's total carrying value of goodwill and other indefinite-lived intangible assets, as at 31 December 2012.

		Franchise	
	Goodwill	agreements	Total
	€ million	<b>€</b> million	€ million
Italy	625.2	126.9	752.1
Switzerland	381.0	_	381.0
Total Ireland	288.9		288.9
Total	1,295.1	126.9	1,422.0

The Group conducts a test for impairment of goodwill and indefinite-lived intangible assets in accordance with IAS 36 *Impairment of Assets* annually and whenever there is an indication of impairment. No impairment was indicated from the impairment tests of 2012, 2011 and 2010.

The recoverable amount of each operation was determined through a value-in-use calculation. That calculation uses cash flow projections based on financial budgets approved by the Board of Directors covering a three-year period and cash projections for two additional years. Cash flow projections for years four to five were projected by management based on operation and market specific high-level assumptions including growth rates, discount rates and forecasted selling prices and direct costs.



## 4. Intangible assets (continued)

Management determined gross margins based on past performance, expectations for the development of the market and expectations about raw material costs. The growth rates used in perpetuity reflect the forecasts in line with management beliefs. These forecasts exceeded, in some cases, those expected for the industry in general, due to the strength of our brand portfolio. Management estimates discount rates using rates that reflect current market assessments of the time value of money and risks specific to the countries of operation.

For those countries that are considered significant in comparison with the Group's total carrying value of goodwill and other indefinite-lived intangible assets, as at 31 December 2012, cash flows beyond the five-year period (the period in perpetuity) have been extrapolated using the following estimated growth and discount rates:

	Growth rate in		Discount	
	perpetuity (%)		perpetuity (%) rate	
	2012	2011	2012	2011
Italy	2.5	3.0	8.5	9.9
Switzerland	1.0	1.5	6.4	6.2
Total Ireland	2.0	2.0	8.2	9.0

In Italy, the recoverable amount calculated based on value in use exceeded carrying value by  $\leq$ 226.1 m. Any one of  $\epsilon$  reduction in the average gross profit margin of 1.7%, a fall in the revenue growth rate in perpetuity of 1.6%, or a rise in the weighted average discount rate of 1.3% would remove the remaining headroom. In Ireland, the headroom was  $\leq$ 74.7 m. Any one of a reduction in the average gross profit margin of 1.7%, a fall in the revenue growth rate in perpetuity of 1.4% or a rise in the weighted average discount rate of 1.0% would remove the remaining headroom.



# 5. Property, plant and equipment

	Land and buildings € million	Plant and equipment € million	Returnable containers € million	Assets under construction € million	Total € million
Cost					
As at 1 January 2012	1,459.6	3,691.5	359.0	156.6	5,666.7
Additions	7.5	160.6	45.2	255.1	468.4
Disposals	(6.7)	(151.8)	(18.9)	_	(177.4)
Classified to assets held for sale (refer to Note 13)	(9.4)		_		(9.4)
Reclassifications	51.7	225.0	0.2	(276.9)	_
Foreign currency translation	12.8	24.8	(1.2)	0.2	36.6
Effect of hyperinflation	0.5	3.8	<u> </u>	(0.2)	4.1
As at 31 December 2012	1,516.0	3,953.9	384.3	134.8	5,989.0
Depreciation and impairment					
As at 1 January 2012	305.3	2,211.7	151.6	_	2,668.6
Charge for the year	38.6	308.8	27.9	_	375.3
Impairment	17.6	13.4	2.0	_	33.0
Disposals	(4.4)	(127.0)	(17.1)	_	(148.5)
Foreign currency translation	2.7	13.7	(0.3)	_	16.1
Effect of hyperinflation	0.1	3.0	<u> </u>		3.1
As at 31 December 2012	359.9	2,423.6	164.1		2,947.6
Net book value as at 1 January 2012	1,154.3	1,479.8	207.4	156.6	2,998.1
Net book value as at 31 December 2012	1,156.1	1,530.3	220.2	134.8	3,041.4
Cost					
As at 1 January 2011	1,437.0	3,584.3	337.8	162.4	5,521.5
Additions	7.5	162.9	45.3	180.4	396.1
Arising on acquisitions	0.7	_	_	_	0.7
Disposals	(8.0)	(112.3)	(18.5)		(138.8)
Disposal of subsidiary	(0.2)	(9.1)		_	(9.3)
Reclassified from assets held for sale (refer to Note 13)		5.9	_	_	5.9
Reclassifications	48.5	134.8	0.2	(183.5)	(0.0)
Foreign currency translation	(26.8)	(83.9)	(5.8)	(2.9)	(119.4)
Effect of hyperinflation	0.9	8.9		0.2	10.0
As at 31 December 2011	1,459.6	3,691.5	359.0	156.6	5,666.7
Depreciation and impairment				_	
As at 1 January 2011	274.4	2,040.7	134.1	_	2,449.2
Charge for the year	38.8	296.4	33.1	_	368.3
Impairment	2.5	15.2	3.3	_	21.0
Disposals	(4.8)	(100.4)	(16.7)		(121.9)
Disposal of subsidiary	(0.1)	(2.7)	` <u> </u>		(2.8)
Reclassified from assets held for sale (refer to Note 13)	_	4.1	_		4.1
Foreign currency translation	(5.7)	(47.0)	(2.2)		(54.9)
Effect of hyperinflation	0.2	5.4	·		5.6
As at 31 December 2011	305.3	2,211.7	151.6	_	2,668.6



	Land and buildings € million	Plant and equipment € million	Returnable containers € million	Assets under construction € million	Total € million
Net book value as at 1 January 2011	1,162.6	1,543.6	203.7	162.4	3,072.3
Net book value as at 31 December 2011	1,154.3	1,479.8	207.4	156.6	2,998.1
Cost					
As at 1 January 2010	1,258.9	3,252.7	289.2	250.9	5,051.7
Additions	15.5	161.6	40.9	218.4	436.4
Disposals	(8.5)	(139.7)	(6.5)	_	(154.7)
Reclassified from assets held for sale (refer to Note 13)	_	1.5	_	_	1.5
Classified to assets held for sale (refer to Note 13)	(1.3)	(0.7)	_	_	(2.0)
Reclassifications	130.7	198.8	0.1	(329.6)	_
Foreign currency translation	41.7	110.1	14.1	22.7	188.6
As at 31 December 2010	1,437.0	3,584.3	337.8	162.4	5,521.5
Depreciation		_	_		
As at 1 January 2010	232.8	1,818.4	91.1	_	2,142.3
Charge for the year	38.9	298.2	44.1	_	381.2
Disposals	(5.7)	(134.5)	(6.6)	_	(146.8)
Reclassified from assets held for sale (refer to Note 13)	_	0.5	_	_	0.5
Classified to assets held for sale (refer to Note 13)	(0.1)	(0.1)	_	_	(0.2)
Foreign currency translation	8.5	58.2	5.5		72.2
As at 31 December 2010	274.4	2,040.7	134.1	_	2,449.2
Net book value as at 1 January 2010	1,026.1	1,434.3	198.1	250.9	2,909.4
Net book value as at 31 December 2010	1,162.6	1,543.6	203.7	162.4	3,072.3

Assets under construction at 31 December 2012 include advances for equipment purchases of €20.8m (2011: €16.5m, 2010: €46.8m). Impairment of Property, Plan and Equipment of €33.0m (2011: €21.0m) relates to restructuring initiatives of €11.5m, €20.1m and €1.4m in the estalished, developing and emerging segments respectively (2011: €11.5m, €8.9m, €0.6m respectively). Refer also to note 20( $\hat{g}$ .



### 5. Property, plant and equipment (continued)

Included in property, plant and equipment are assets held under finance leases, where the Group is the lessee, as follows:

	2012	2011	2010
	€ million	€ million	<b>€</b> million
As at 1 January	161.0	235.0	251.5
Additions	42.0	4.3	62.8
Disposals	(36.8)	(53.5)	(47.8)
Depreciation charge	<b>(15.6)</b>	(22.4)	(31.4)
Foreign currency translation	7.1	(2.4)	(0.1)
As at 31 December	157.7	161.0	235.0

Assets held under finance leases have been pledged as security in relation to the liabilities under the finance leases. The net book value of land and buildings held under finance leases as at 31 December 2012 was €48.9m Q011: €44.7m 2010: €42.0m). The net book value of plant and equipment held under finance leases as at 31 December 2012 was €108.8m (2011: €116.3m, 2010: €193.0m).

## 6. Equity method investments and joint operations

#### (a) Investments in associates

Summarised financial information of our investments in associates is as follows:

	2012	2011	2010
	€ million	€ million	€ million
Carrying amount	16.6	16.5	15.4
Share of profit	2.0	1.7	2.4
Share of other comprehensive income	(0.1)	(0.6)	1.0
Share of total comprehensive income	1.9	1.1	3.4

Included in investment in associates is the Group's investment in Frigoglass Industries Limited. Nigerian Bottling Company plc holds an interest in Frigoglass of 23.9% (2011 and 2010: 23.9% respectively). The Group has a 100% (2011: 100% and 2010: 66.4%) interest in Nigerian Bottling Company plc therefore the Group has an effective interest in Frigoglass of 24% (2011: 24% and 2010: 16%). There are restrictive controls on the movement of funds out of Nigeria.

Changes in the carrying amounts of investments in associates are as follows:

	2012	2011	2010
	<b>€</b> million	€ million	€ million
As at 1 January	16.5	15.4	13.8
Share of results of equity method investments	2.0	1.7	2.4
Return of capital from associates	(1.8)	_	(1.8)
Foreign currency translation	(0.1)	(0.6)	1.0
As at 31 December	16.6	16.5	15.4



### 6. Equity method investments (continued)

### (b) Investments in joint ventures

The Group has a material joint venture with Heineken that is conducted through a number of legal entities, being the Brewinvest S.A. Group of companies and the BrewTech B.V. Group of companies. As such the joint venture is structured through separate vehicles and provides the Group with rights to their net assets. The Brewinvest S.A. Group of companies is engaged in the bottling and distribution of beer in Bulgaria. Brewinvest S.A. is incorporated in Greece and the Group owns 50% (2011 and 2010: 50% respectively) of its share capital. The BrewTech B.V. Group of companies is engaged in the bottling and distribution of soft drinks and beer in FYROM. In 2010, 2011 and up until April 2012 BrewTech B.V. Group formed part of the Brewinvest S.A. Group. BrewTech B.V. is incorporated in the Netherlands and the Group owns 50% of its share capital.

Summarised financial information of our material joint venture is as follows (the information below reflects the amount presented in the IFRS financial statements of the joint venture, and not our share in those amounts):

	2012 € million	2011 € million	2010 € million
Summarised balance sheet:			
Cash and cash equivalents	11.4	55.2	36.0
Other current assets (excluding cash)	15.4	17.4	20.6
Total current assets	26.8	72.6	56.6
Financial liabilities (excluding trade payables)		_	(7.8)
Other current liabilities (including trade payables)	(27.2)	(26.6)	(26.2)
Total current liabilities	(27.2)	(26.6)	(34.0)
Non - current assets	215.2	113.4	117.8
Non - current financial liabilities		(0.2)	(0.2)
Non - current other liabilities	(0.2)	(1.0)	(1.0)
Total non - current liabilities	(0.2)	(1.2)	(1.2)
Net assets	214.6	158.2	139.2
Summarised statement of comprehensive income:			
Revenue	126.4	117.2	118.2
Depreciation and amortization	(11.6)	(12.8)	(15.8)
Interest income	1.8	2.6	1.2
Interest expense	(1.0)	(0.2)	(0.6)
Profit before tax	24.4	22.8	25.0
Income tax expense	(3.0)	(2.7)	(2.6)
Profit after tax	21.4	20.2	22.4
Other comprehensive income	_	_	_
Total comprehensive income	21.4	20.2	22.4
Reconciliation of net assets to carrying amount			
Closing net assets	214.6	158.2	139.2
Interest in JV @ 50%	107.3	79.1	69.6
Goodwill	16.9	16.9	_
Non controlling interest	(2.0)	(2.1)	(23.0)
Carrying value	122.2	93.9	46.6



Summarised financial information of our investment in other joint ventures is as follows:

	2012	2011	2010
	<b>€</b> million	<b>€</b> million	<b>€</b> million
Carrying amount	29.7	31.3	29.8
Share of profit	(1.0)	0.2	(0.7)
Share of other comprehensive income	(0.7)		(0.1)
Share of total comprehensive income	(1.7)	0.2	(0.8)

Changes in the carrying amounts of investments in joint ventures are as follows:

	2012	2011	2010
	€ million	€ million	<b>€</b> million
As at 1 January	125.2	76.4	74.4
Capital injections	_	1.6	2.8
Purchases of additional share	20.8	39.8	_
Disposals	_	(0.3)	_
Share of results of equity method investments	9.6	7.7	8.0
Return of capital from joint ventures	_		(8.7)
Dividends	(3.0)		
Foreign currency translation	(0.7)		(0.1)
As at 31 December	151.9	125.2	76.4

Purchases of additional share relates to purchase of non-controlling interest in A.D. Pivara Skopie. the beer and beverages subsidiary of BrewTech B.V. in FYROM.

### (c) Investments in joint operations

The Group has a 50% interest in the Multon Z.A.O. Group of companies ("Multon"). Multon is engaged in the production and distribution of juices in Russia and is classified as a joint operation as the arrangement gives the Group right to the assets and obligations for the liabilities relating to the joint arrangement.

Other joint operations of the Group comprise mainly of a 50% interest in each of several water businesses including, Romerquelle, Fonti Del Vulture, Dorna, Multivita, Valser and Vlasinka which are engaged in the production and distribution of water in Austria, Italy, Romania, Poland, Switzerland and Serbia respectively.

### 7. Available-for-sale financial assets

Movements in available-for-sale financial assets are as follows:

	2012	2011	2010
	€ million	€ millior	€ millior
As at 1 January	1.2	1.6	17.5
Purchases	0.4	0.1	0.3
Disposals	(0.1)	(0.1)	(16.7)
Unrealised gains/(losses) on available-for-sale financial assets	0.2	(0.4)	0.5
As at 31 December	1.7	1.2	1.6

Available-for-sale financial assets relate to listed equities  $\le 1.0$ m (2011:  $\le 0.7$ m and 2010:  $\le 1.3$ m respectively) and other unlisted equities of  $\le 0.7$ m (2011:  $\le 0.5$ m and 2010:  $\le 0.3$ m respectively). The fair values of available-for-sale financial assets are based on quoted market prices, where available, or discounted cash flow projections where quoted market prices are unavailable.



# 8. Financial Instruments

Categories of financial instruments at 31 December were as follows:

# 2012

Assets  Investments	Loans and receivables € million  964.5 439.1	Assets at FVTPL € million  1.0 —	Derivatives used for hedging € million  48.4	Held-to- maturity € million	Available- for-sale € million 1.7	Total € million  3.3 49.4 964.5 439.1
Total  Liabilities	1,403.6	1.0	Liabilities held at amortised cost	Liabilities at FVTPL	Derivatives used for hedging	1,456.3
			€ million	€ millior	€ millior	€ millior
Trade and other payables excluding provisions and de			1,468.3	_	_	1,468.3
Borrowings			2,159.7	74.4	70.7	2,159.7
Derivative financial instruments				74.4	79.7	154.1
Total	••••••	•••••	3,628.0	74.4	79.7	3,782.1
2011 Assets	Loans and receivables € million	Assets at FVTPL € million	Derivatives used for hedging € million	Held-to- maturity € million	Available- for-sale € million	Total € million
Investments	_	_	_	1.6	1.2	2.8
Derivative financial instruments		3.9	81.3	_	_	85.2
Trade and other receivables excluding prepayments.	1,017.7		_	_	_	1,017.7
Cash and cash equivalents	447.4					447.4
Total	1,465.1	3.9	81.3	1.6	1.2	1,553.1
<u>Liabilities</u>			Liabilities held at amortised cost € million	Liabilities at FVTPL € million	Derivatives used for hedging € million	Total € million
Trade and other payables excluding provisions and de Borrowings			1,482.7 2,261.3 ————————————————————————————————————	63.6	— — 71.4	1,482.7 2,261.3 135.0
				63.6	71.4	3,879.0



# 8. Financial Instruments (continued)

## 2010

Assets	Loans and receivables € million	Assets at FVTPL € million	Derivatives used for hedging € million	Held-to- maturity € million	Available- for-sale € million	Total € million
Abbeto	<u> </u>	- C IIIIIII OII		C minion	<u> </u>	- C minion
Investments	_	_	_	1.7	1.6	3.3
Derivative financial instruments	_	0.7	76.6	_	_	77.3
Trade and other receivables excluding prepayments.	1,006.3	_	_	_	_	1,006.3
Cash and cash equivalents	306.7					306.7
Total	1,313.0	0.7	76.6	1.7	1.6	1,393.6
			Liabilities held at amortised	Liabilities	Derivatives used for	
			cost	at FVTPL	hedging	Total
<u>Liabilities</u>			€ million	€ million	€ million	€ million
Trade and other payables excluding provisions and de Borrowings			1,427.0 2,194.0			1,427.0 2,194.0
Derivative financial instruments			2 (21 0	72.7	67.5	140.2
Total	•••••	•••••	3,621.0	72.7	67.5	3,761.2



## 8. Financial Instruments (continued)

The derivative financial instruments are included in the Group's balance sheet as follows:

As	at	31	Decem	ber	2012

	Assets	Liabilities
Current	€ million	€ million
Current		
	1.4	(4.9)
Foreign currency forward contracts	0.9	(4.9)
Cross-currency swap contracts	0.9	(67.8)
Commodity swap contracts		(5.8)
Interest rate swap contracts	11.3	(5.6)
Total current	13.6	(78.5)
Non-current		(100)
Interest rate swap contracts	35.8	
Cross-currency swap contracts	33.6	(75.6)
Total non-current	35.8	(75.6)
	33.0	(73.0)
At 31 December 2011		
Current	12.0	(2.4)
Foreign currency forward contracts	13.9	(2.4)
Foreign currency option contracts	1.8	(0.4)
Commodity swap contracts		(1.4)
Total current	<u>15.7</u>	(4.2)
Non-current		
Interest rate swap contracts	69.5	_
Cross-currency swap contracts		(130.8)
Total non-current	69.5	(130.8)
At 31 December 2010		
Current		
Foreign currency forward contracts	2.6	(4.1)
Foreign currency option contracts	1.6	
Total current	4.2	(4.1)
Non-current		
Interest rate swap contracts	73.1	_
Cross-currency swap contracts		(136.1)
Total non-current	73.1	(136.1)

As at 31 December 2012, other receivables of €23.5m (2011: €26.3m, 2010: €11.6m) served as collaral for net open position of interest rate and cross currency swap derivative financial instruments. The collateral resets monthly and earns interest based on Euro Overnight Index Average (EONIA) rate.



### 8. Financial Instruments (continued)

#### Net fair values of derivative financial instruments

### (a) Cash flow hedges

The fair values of derivative financial instruments as at 31 December designated as cash flow hedges were:

	2012 € million	2011 € million	2010 € million
Contracts with positive fair values			
Foreign currency forward contracts	0.6	9.8	0.6
Foreign currency option contracts	0.7	1.4	1.2
Interest rate swap contracts	35.8	43.8	37.7
	37.1	55.0	39.5
Contracts with negative fair values			
Foreign currency forward contracts	(3.6)	(1.5)	(3.4)
Cross currency swap contracts	(75.6)	(69.9)	(63.5)
	(79.2)	(71.4)	(66.9)

Cash flows from the Group's cash flow hedges at 31 December 2012 are expected to occur and, accordingly, affect profit or loss in 2013, except for the combined interest rate/cross currency swap hedging contracts used for the US\$400.0m bond for which cash flows are expected to occur and affect profit or loss up to 2015.

# (b) Fair value hedges

The fair values of derivative financial instruments at 31 December designated as fair value hedges were:

	2012	2011	2010
	€ million	€ million	€ million
Contracts with positive fair values			
Foreign currency forward contracts	_	0.6	1.7
Interest rate swap contracts	11.3	25.7	35.4
	11.3	26.3	37.1
Contracts with negative fair values			
Foreign currency forward contracts	(0.5)		(0.6)

### (c) Undesignated hedges

The fair values of derivative financial instruments at 31 December for which hedge accounting has not been applied, were:

	2012	2011	2010
	€ million	€ million	€ million
Contracts with positive fair values			
Foreign currency forward contracts	0.8	3.5	0.3
Foreign currency option contracts	0.2	0.4	0.4
	1.0	3.9	0.7



#### 8. Financial Instruments (continued)

	2012	2011	2010
	€ nillion	€ millior	€ millior
Contracts with negative fair values			
Foreign currency forward contracts	(0.8)	(0.9)	(0.1)
Foreign currency option contracts	_	(0.4)	_
Cross-currency swap contracts	(67.8)	(60.9)	(72.6)
Commodity swap contracts	(5.8)	(1.4)	
	(74.4)	(63.6)	(72.7)

### Foreign currency forward contracts and foreign currency option contracts

The Company uses a combination of foreign currency forward contracts and foreign currency option contracts to hedge foreign exchange transaction exposures. The notional principal amounts of the outstanding foreign currency forward contracts at 31 December 2012 totaled €339.7m (2011: €419.3m, 2010: €246.0m). The notional principal mounts of the outstanding foreign currency option contracts at 31 December 2012 totaled €108.2m (2011: €64.3m, 2010:€158.0m)

### **Commodity swap contracts**

The Group purchases sugar and aluminium on an ongoing basis to meet its operational needs. The increased volatility in commodity prices led to the decision to enter into commodity swap contracts since August 2011.

These contracts which economically hedge sugar and aluminium can purchases, are expected to reduce volatility of cash flows (in respect of sugar and aluminium purchases attributable to the fluctuation of the sugar and aluminium price) for a period up to 36 months in accordance with the Group's risk management policy (see Note 30).

The notional principal amounts of the outstanding commodity swap contracts at 31 December 2012 totaled €56.4m (2011: €40.9m, 2010: nil).

## Interest rate swap contracts

The Group uses interest rate swap contracts to hedge its exposure to changes in the fair value of its debt (refer to Notes 15 and 30), as well as to hedge the foreign exchange cash flow exposure on the \$400.0m fixed rate debt. The notional principal amounts of the outstanding interest rate swap contracts totaled \$900.0m (2011: \$900.0m, 2010: \$900.0m). In June and July 2010 the Group adjusted its interest rate profile by unwinding the euro denominated interest rate swap contracts with an aggregate notional principal amount of €792.5m,maturing in 2011 and 2014. As a result an amount of €1.4m was credited to the income statement, in the interest expense line, in 2010.

The interest rate swap contracts outstanding at 31 December 2012 can be summarised as follows:

<u>Currency</u>	Amount million	Start date	Maturity date	Receive fixed rate	Pay floating rate
US dollarUS dollar	500.0 400.0	1	17 September 2013 17 September 2015	5.125% 5.500%	Libor + margin Libor + margin
	900.0				

Repricing dates for all US dollar denominated interest rate swap contracts are the 17th of March and the 17th of September annually until maturity.



### **8.** Financial Instruments (continued)

### **Cross-currency swap contracts**

The Group entered into cross-currency swap contracts to cover the currency risk related to its US dollar denominated debt (refer to Notes 15 and 30). At 31 December 2012 the fair value of the cross-currency swap contracts represented a liability of €143.4m (2011: €130.8m,2010: €136.1m). The cross-currency swap contracts are recorded as both short-term and long-term liabilities to match the maturities of the underlying notes. The €12.6m loss (2011: €5.3m gain, 2010: €39.3m gain) on the cross-currency swap contracts during 2012 was almost fully offset by the €125m gain, (2011: €21.1m loss, 2010: €44.9m loss) recorded on the traslation of the US dollar-denominated debt to euro.

Part of the restructuring of the Group's interest rate profile which took place in June and July 2010 was the change of the interest rate conditions of the paying leg of the cross currency swap contracts maturing in 2015 from Euribor plus margin to a fixed rate.

The notional principal amounts of the outstanding cross-currency swap contracts at 31 December 2012 totaled €803.9m (2011: €803.9m, 2010: €803.9m). The cross-currency swap contracts outstanding at 31 December 2012 are summarised as follows:

				Receive	
US\$ million	€ millior	Start date	Maturity date	floating rate	Pay rate
500.0	446.8	17 September 2003	17 September 2013	Libor + margin	Euribor + margin
250.0	223.2	17 September 2003	17 September 2015	Libor + margin	2.718%
100.0	89.3	17 September 2003	17 September 2015	Libor + margin	2.750%
50.0	44.6	17 September 2003	17 September 2015	Libor + margin	2.675%
900.0	803.9				

Repricing dates for all US dollar denominated cross currency swap contracts are the 17th of March and the 17th of September annually until maturity.

		Fair value		
	Ineffectiveness	and undesignated	Losses	Cash flow
	charged/	hedges charged/	released	hedges losses/
	(credited) to the profit and loss	(credited) to the profit and loss	from equity to the profit and loss	(gains) taken to equity
31 December 2012	€ million	€ million	€ million	€ million
Derivatives				
Interest rate swap contracts for fair value hedging.	0.7	14.4	_	_
Interest rate and Cross currency swap contracts				
for cash flow hedging	7.2	_	1.2	8.2
Foreign currency forward contracts /				
Foreign currency option contracts	_	3.5	8.3	14.7
Commodity swap contracts	_	4.4	_	_
Hedged items				
Borrowings		(14.4)	_	(15.4)
Forecast transactions		_	_	(14.7)
Other foreign currency assets / liabilities		(1.1)		
Total	7.9	6.8	9.5	(7.2)



# 8. Financial Instruments (continued)

31 December 2012	Ineffectiveness charged/ (credited) to the profit and loss € million	Fair value and undesignated hedges charged/ (credited) to the profit and loss € million	Losses released from equity to the profit and loss € million	Cash flow hedges losses/ (gains) taken to equity € million
Debited/(credited) in				
Operating expenses	_	2.4	9.5	
Cost of goods sold	_	4.4	_	
Interest expense	7.9			
Total	7.9	6.8	9.5	
31 December 2011				
Derivatives				
Interest rate swap contracts for fair value hedging.	1.1	9.7	_	
Interest rate and Cross currency swap contracts				
for cash flow hedging	5.5	_	_	9.7
Foreign currency forward contracts /				
Foreign currency option contracts	_	(1.5)	3.1	(15.0)
Commodity swap contracts	_	1.4	_	_
Hedged items				
Borrowings	_	(9.7)	_	(15.2)
Forecast transactions	_	_	_	15.0
Other foreign currency assets / liabilities	_	(0.5)	_	_
Total	6.6	(0.6)	3.1	(5.5)
Debited/(credited) in				
Operating expenses		(2.0)	3.1	
Cost of goods sold	_	1.4	_	
Interest expense	6.6	_	_	
Total	6.6	(0.6)	3.1	
31 December 2010		(0.0)		
Derivatives				
Interest rate swap contracts for fair value hedging.	(3.8)	27.7		
Interest rate and Cross currency swap contracts	(3.6)	21.1	<del></del>	
for cash flow hedging	2.8			8.3
Foreign currency forward contracts /	2.0	<del>_</del>	<del>_</del>	0.5
Foreign currency option contracts		(0.9)	2.0	3.0
Hedged items	<del></del>	(0.9)	2.0	5.0
Borrowings		(27.7)		(11.1)
Forecast transactions	_	(21.1)	_	(3.0)
Other foreign currency assets / liabilities	_	0.3	_	(3.0)
·	(1.0)		2.0	(2.8)
Total	(1.0)	(0.6)	2.0	(2.8)
(Credited)/debited in		<i>(0.0</i> )	2.0	
Operating expenses	<u> </u>	(0.6)	2.0	
Interest expense	(1.0)			
Total	(1.0)	(0.6)	2.0	



### 9. Deferred Tax

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities, when the deferred taxes are levied by the same fiscal authority on either the taxable entity or different taxable entities, and there is an intention to settle the balances on a net basis. The following amounts, after offsetting balances within the same tax jurisdiction where applicable, are shown in the consolidated balance sheet:

Deferred tax assets	2012 € million 40.1 (177.4)	2011 € million  35.1  (172.1)	2010 € million  34.8  (165.2)
Total deferred tax	(137.3)	(137.0)	(130.4)
The gross amounts of deferred tax assets and liabilities are as follows:			
	2012	2011	2010
Deferred tax assets	€ million	<b>€</b> millior	€ millior
To be recovered after more than 12 months	66.7	72.4	68.8
To be recovered within 12 months	99.4	86.5	94.6
	166.1	158.9	163.4
Deferred tax liabilities			
To be recovered after more than 12 months	(296.0)	(288.8)	(286.5)
To be recovered within 12 months	(7.4)	(7.1)	(7.3)
	(303.4)	(295.9)	(293.8)
Deferred tax liabilities (net)	(137.3)	(137.0)	(130.4)

The movements in deferred tax assets and liabilities during the year, after off-setting balances within the same tax jurisdiction where applicable, are as follows:

	2012 € million	2011 € million	2010 € million
As at 1 January	(137.0)	(130.4)	(102.1)
Taken to the income statement (refer to Note 22)	<b>(4.8)</b>	(13.5)	(31.2)
Taken to equity	5.5	4.3	(1.0)
Pre-acquisition deferred tax assets in connection with acquisition of CCB,			
recognised subsequent to business combination			
(refer to Note 20 and Note 22)		_	10.2
Arising on prior year acquisitions	_	0.1	
Arising on disposal of subsidiary	_	0.7	_
Foreign currency translation	(1.0)	1.8	(6.3)
As at 31 December	(137.3)	(137.0)	(130.4)



# 9. Deferred Tax (continued)

The movements in deferred tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same tax jurisdiction where applicable, are as follows:

Deferred tax liabilities	Tax in excess of book depreciation € million	Assets impairment € million	Capital investment incentives € million	Derivative instruments € million	Other deferred tax liabilities € million	Total € million
As at 1 January 2010	(240.4)	(2.9)	(2.2)	0.6	(11.5)	(256.4)
Taken to the income statement	(26.9)	(0.2)		_	(0.6)	(27.7)
Taken to equity	_	_	_	0.2	(0.4)	(0.2)
Transfers between assets/liabilities	_	_		_	2.6	2.6
Foreign currency translation	(11.3)	0.1			(0.9)	(12.1)
As at 31 December 2010	(278.6)	(3.0)	(2.2)	0.8	(10.8)	(293.8)
Taken to the income statement	(13.9)	3.0	_	_	2.9	(8.0)
Taken to equity	_		_	(2.8)	(0.8)	(3.6)
Arising on disposal of subsidiary	0.7					0.7
Transfers between assets/liabilities	0.5				2.8	3.3
Foreign currency translation	4.9		_		0.6	5.5
As at 31 December 2011	(286.4)	_	(2.2)	(2.0)	(5.3)	(295.9)
Taken to the income statement	(8.2)			(1.0)		(9.2)
Taken to equity	_			1.0	(0.2)	0.8
Transfers between assets/liabilities	4.3		_	_	(1.0)	3.3
Foreign currency translation	(2.4)					(2.4)
As at 31 December 2012	(292.7)		(2.2)	(2.0)	(6.5)	(303.4)



# 9. Deferred Tax (continued)

Deferred tax assets	Book in excess of tax depreciation € million	Provisions € million	Tax losses carry-forward € million	Leasing € million	Pensions and benefit plans € million	Other deferred tax assets € million	Total € million
As at 1 January 2010	1.5	65.5	18.4	13.7	20.1	35.1	154.3
Taken to the income statement	(0.1)	(6.6)	10.3	4.5	1.6	(3.0)	6.7
Taken to equity	_	(0.1)	_	_	(0.9)	0.2	(0.8)
Transfers between assets/liabilities		(2.5)	_	_	(1.1)	1.0	(2.6)
Foreign currency translation	_	2.8	1.1	_	0.6	1.3	5.8
As at 31 December 2010	1.4	59.1	29.8	18.2	20.3	34.6	163.4
Taken to the income statement	0.4	(8.4)	8.3	(4.0)	(3.4)	1.6	(5.5)
Taken to equity	_	_	_	_	6.5	1.4	7.9
Arising on current year acquisition	_	_	_	_	_	0.1	0.1
Transfers between assets/liabilities	(0.5)	(0.1)	_	_	(2.6)	(0.1)	(3.3)
Foreign currency translation	(0.5)	(1.4)		(0.2)	(0.2)	(1.4)	(3.7)
As at 31 December 2011	0.8	49.2	38.1	14.0	20.6	36.2	158.9
Taken to the income statement	5.0	4.5	(7.1)	4.2	(2.0)	(0.2)	4.4
Taken to equity	_	_	_	_	3.0	1.7	4.7
Transfers between assets/liabilities	(2.9)	(1.8)	_	_	(0.1)	1.5	(3.3)
Foreign currency translation		0.6	0.7	0.1	0.3	(0.3)	1.4
As at 31 December 2012	2.9	52.5	31.7	18.3	21.8	38.9	166.1



# 9. Deferred Tax (continued)

Deferred tax assets are recognised for tax losses carry-forward to the extent that realisation of the related tax benefit through the reduction of future taxes is probable. The Group has unrecognised deferred tax assets attributable to tax losses that are available to carry forward against future taxable income of  $\leq 0.5$ m (2011:  $\leq 0.9$ m, 2010:  $\leq 1.3$ m)  $\leq 0.5$ m of this unrecognised deferred tax asset is attributable to tax losses that expire between 2013 and 2017.

The aggregate amount of temporary differences associated with investment in subsidiaries and interests in joint arrangements, for which deferred tax liabilities have not been recognised amount to  $\leq$ 1,856.3m (2011:  $\leq$ ,433.5m, 2010:  $\leq$ 2,143.6m). It is not practicable to compute the total amount of the potential income tax consequences that would result from the payment of dividends to shareholders.

## 10. Other non-current assets

Other non-current assets consisted of the following at 31 December:

	2012	2011	2010
	<b>€</b> million	<b>€</b> million	<b>€</b> million
Non-current prepayments	30.8	32.8	31.3
Loans to related parties (refer to Note 34)	13.7	10.6	11.8
Loans to non-related parties	1.1	2.4	4.5
Held-to-maturity investments	1.6	1.6	1.7
Total other non-current assets	47.2	47.4	49.3

#### 11. Inventories

Inventories consisted of the following at 31 December:

	2012	2011	2010
	<b>€</b> million	<b>€</b> million	<b>€</b> million
Finished goods	186.0	163.6	195.5
Raw materials and work in progress	175.6	179.7	180.3
Consumables	96.4	104.4	101.6
Total inventories	458.0	447.7	477.4

The amount of inventories recognized as an expense during 2012 was €3,709.4m (2011: €3,355.8m, 2010 €3,863.3m). During 2012 provision of obsolete inventories recognised as an expense amounted to €9.2m (2011: €2.7m 2010: €1.1m), whereas provision reversed in the period amounted to €0.1m (2011: €1.3m, 2010: €2.6m).



#### 12. Trade receivables

Trade receivables consisted of the following at 31 December:

	2012	2011	2010
	€ million	€ million	€ million
Trade receivables	878.2	929.0	937.3
Less: Provision for doubtful debts	(76.9)	(74.3)	(66.8)
Total trade receivables	801.3	854.7	870.5

The credit period given to customers ranges from 7 days to 105 days depending on the country and customer type. In most territories, interest is not charged for late payment.

The Group provides for all receivables that are considered non-collectible on a specific basis after considering the circumstances of each case. Before accepting any new credit customers, the Group investigates the potential customer's credit quality (usually through external agents) and defines credit limits for each customer. Customers are reviewed on an ongoing basis and credit limits adjusted accordingly. There are no customers who represent more than 5% of the total balance of trade receivables for the Group. The Group's exposure to credit risk is managed by established policies and procedures regarding financial risk management as described in Note 30.

The trade receivables are as follows:

	2012	2011	2010
	€ million	€ million	€ million
Due within due date	655.5	715.6	706.2
Less: Provision for doubtful debts within due date	(1.3)	(1.1)	(3.5)
Past due	222.7	213.4	231.1
Less: Provision for doubtful debts past due	(75.6)	(73.2)	(63.3)
Total trade receivables	801.3	854.7	870.5

As at 31 December 2012, the Group held collateral, in the form of mortgages, bank guarantees, bills of exchange and credit insurance, as security against trade receivables with a carrying amount of €20.9m (2011 and 2010: €23.1m and €22.0m respectively).

As at 31 December 2012, trade receivables of €147.1m (2011 and 2010: €140.2m and €167 № respectively) were past due but not impaired. The ageing analysis of these trade receivables is as follows:

	2012	2011	2010
	€ million	<b>€</b> million	€ million
Up to 3 months	128.2	116.4	140.9
3 to 6 months	5.4	11.6	16.9
6 to 9 months	2.7	4.9	5.8
More than 9 months	10.8	7.3	4.2
	147.1	140.2	167.8

As at 31 December 2012, trade receivables of €75.6m (2011 and 2010: €73.2m and €63.3m respective) were past due and impaired or provided for. The ageing analysis of these receivables is as follows:



## 12. Trade receivables (continued)

	2012	2011	2010
	€ million	<b>€</b> million	€ million
Up to 3 months	(2.0)	(11.2)	(4.0)
3 to 6 months	(6.9)	(6.0)	(11.5)
6 to 9 months	(3.7)	(3.3)	(4.5)
More than 9 months	(63.0)	(52.7)	(43.3)
	<b>(75.6)</b>	(73.2)	(63.3)

The movement in the provision for doubtful debts during the year is as follows:

	2012	2011	2010
	€ million	€ million	€ million
As at 1 January	(74.3)	(66.8)	(63.2)
Amounts written off during the year	18.0	6.1	6.8
Amounts recovered during the year	1.5	4.5	11.2
Increase in allowance recognised in profit or loss	(22.1)	(18.5)	(20.9)
Foreign currency translation		0.4	(0.7)
As at 31 December	(76.9)	(74.3)	(66.8)

The recording and release of provision for impaired receivables are classified within operating expenses.

## 13. Other receivables and assets

Other receivables and assets consisted of the following at 31 December:

	2012	2011	2010
	€ million	€ million	€ million
Prepayments	72.3	66.9	99.1
Receivables from related parties (refer to Note 34)	57.0	65.6	58.2
Collateral for interest rate swap contracts (refer to Note 8)	23.5	26.3	11.6
VAT and other taxes receivable	21.0	19.6	20.1
Loans and advances to employees	13.6	11.9	8.2
Assets classified as held for sale	10.4		1.8
Receivables from sale of property, plant and equipment	8.0	0.8	4.0
Other receivables	29.7	38.8	31.9
Total other receivables and assets	235.5	229.9	234.9

The related party receivables, net of the provision for doubtful debts, are as follows:

	2012	2011	2010
	€ million	€ million	€ million
Due within due date	48.7	61.5	54.2
Past due	8.3	4.1	4.0
Less: Provision for doubtful debts	_		
Total related party receivables	57.0	65.6	58.2
Collateral held against related party receivables	_	_	0.3



# 13. Other receivables and assets (continued)

As at 31 December 2012, related party receivables of €8.3m (2011 and 2010: €4.1m and €.0m respectively) were past due but not impaired. The ageing analysis of these related party receivables is as follows:

	2012	2011	2010
	€ million	€ million	€ million
Up to 3 months	4.8	2.4	2.3
3 to 6 months	1.4	0.5	0.5
6 to 9 months	0.5	0.4	0.1
More than 9 months	1.6	0.8	1.1
Total	8.3	4.1	4.0



## 13. Other receivables and assets (continued)

During 2010, non-current assets with a net book value of  $\leq 1.8$ m were reclassified from property, plant and equipment to assets held for sale. The amount of  $\leq 1.2$ m concerns land and buildings in our established markets of which  $\leq 0.4$ m was sold during 2010 and the amount of  $\leq 0.6$ m concerns a plant in our emerging markets.

During 2011, no assets were classified as held for sale. Additionally, non-current assets with a net book value of €1.8m were reclassified to property, plant and equipment, and the depreciation charge for the year was adjusted for the depreciation that would have been recognized had the assets not been classified as held for sale, because the criteria for continued classification as held for sale were no longer met.

During 2012 non-current assets with a net book value of  $\leq$ 9.4m were reclassified from property, plantand equipment to assets held for sale. The amount of  $\leq$ 9.4m concens building in our established markets of  $\leq$ 4.7m and building in our developing markets of  $\leq$ 4.7m respectively. In addition, right to use of land of  $\leq$ 1.0m, in our developing markets was classified to assets held for sale during 2012.

## 14. Cash and cash equivalents

Cash and cash equivalents at 31 December comprise the following:

Cash at bank, in transit and in hand	2012 € million  79.7  359.4  439.1	2011 € millior 89.8 357.6 447.4	2010 € millior 69.0 237.7 306.7
Cash and cash equivalents are held in the following currencies:	2012	2011	2010
	€ million	€ million	€ million
Euro	377.3	356.1	268.5
Nigerian naira	39.2	51.7	3.0
Belorusian rouble	4.9	6.6	7.6
Russian rouble	4.2	9.6	3.7
Croatian kuna	3.2	5.0	4.0
Romanian leu	2.4	2.0	1.3
Swiss franc	1.4	1.5	1.2
Bosnia and Herzegovina convertible mark	1.4	0.5	0.9
US dollar	1.3	1.9	0.6
UK Sterling	1.1	0.2	0.1
Moldovan leu	0.7	0.7	0.1
Bulgaria lev	0.7	3.6	2.0
Ukrainian hryvnia	0.5	2.2	1.6
Polish zloty	0.3	0.6	0.4
Serbian dinar		3.9	10.7
Other	0.5	1.3	1.0
Total cash and cash equivalents	439.1	447.4	306.7

Under Nigerian naira currency, an equivalent amount of €29.8m relates to the outstanding balance of the bank account held for the repayment of the former minority shareholders' of the Company's subsidiary Nigerian Bottling Company plc (refer to Note 28).

The amount of dividends payable to the Company by its operating subsidiaries is subject to, among other Page 50 of 97



## 13. Other receivables and assets (continued)

restrictions, general limitations imposed by the corporate laws and exchange control restrictions of the respective jurisdictions where those subsidiaries are organized and operate. Also, there are fund transfer restrictions in certain countries in which we operate, in particular Nigeria. These restrictions do not have a material impact on the Group's liquidity, as the amounts of cash and cash equivalents held in such countries are generally retained for capital expenditure and working capital purposes. Intra group dividends paid by certain of our subsidiaries are also subject to withholding taxes.



#### 15. Borrowings

The Group held the following borrowings at 31 December:

	2012	2011	2010
	<b>€</b> million	€ million	€ million
Bank overdrafts	16.6	37.5	40.4
Bank loans	_	9.8	8.9
Current portion of long-term bonds, bills and unsecured notes	391.3		304.9
Commercial paper	129.5	250.0	127.0
Loan payable to related parties (refer to Note 34)	_	2.3	1.2
	537.4	299.6	482.4
Obligations under finance leases falling due within one year	17.6	21.9	48.8
Total borrowings falling due within one year	555.0	321.5	531.2
Borrowings falling due within one to two years			
Bonds, bills and unsecured notes	505.3	411.1	_
Borrowings falling due within two to five years			
Bonds, bills and unsecured notes	923.8	1,446.5	1,259.7
Loan payable to related parties (refer to Note 34)	62.5	9.7	9.6
Borrowings falling due in more than five years			
Bonds, bills and unsecured notes			298.4
	1,491.6	1,867.3	1,567.7
Obligations under finance leases falling due in more than one year	113.1	72.5	95.1
Total borrowings falling due after one year	1,604.7	1,939.8	1,662.8
Total borrowings	2,159.7	2,261.3	2,194.0

## Commercial paper programme and committed credit facilities

In March 2002, Coca-Cola Hellenic established a €1.0bn global commercial paper programme to further diversify its short-term funding sources. The programme consists of a euro commercial paper facility and a US dollar-denominated US commercial paper facility, of which the later is currently not active. The commercial paper notes may be issued either as non-interest bearing notes sold at a discount or as interest bearing notes at a fixed or at a floating rate, or by reference to an index or formula. All commercial paper issued under the programme must be repaid within 1 to 365 days. The outstanding amount under the euro commercial paper facility at 31 December 2012 was €129.5m (2011: €250.0m, 2010: €127.0m)

In May 2011, Coca-Cola Hellenic replaced its existing €500.0m syndicated loan facility expiring on 17 December 2012, with a new €500.0m syndicated loan facility, issued through various financial institutions, expiring on 11 May 2016. As a result, an amount of €1.9m was charged to theincome statement, in the finance costs line. This facility can be used for general corporate purposes and carries a floating interest rate over Euribor and Libor. The facility allows the Company to draw down, on three to five days notice, amounts in tranches and repay them in periods ranging from one to six months, or any other period agreed between the financial institutions and Coca-Cola Hellenic. No amounts have been drawn under this syndicated loan facility since inception. There are no financial covenants applicable to this facility.

## Euro medium-term note programme ('EMTN')

In 2001, the Group established a €2.0bn euro medium-term note programme. Bonds issued under the programme through the 100% owned subsidiary Coca-Cola HBC Finance B.V. are fully, unconditionally and irrevocably guaranteed by Coca-Cola Hellenic, as well as Coca-Cola HBC Finance plc (for issues prior to 2009), and are not subject to any financial covenants.



#### 15. Borrowings (continued)

In July 2004, Coca-Cola Hellenic completed the issue of a €500.0m 7-year euro-denominated fixed rate bond. In December 2010 Coca-Cola Hellenic finalized a cash tender offer through its subsidiary Coca-Cola HBC Finance B.V. for the repurchase of its existing €500m. 4.375% fixed rate notes due on 15 July 2011. On 14 December 2010, Coca-Cola HBC Finance B.V. purchased an aggregate amount of €1989m which was almost 40% of the total issued €500m euro-denominated bond. As a consequence, an amount of €1.7m was charged to the income statement, in the finance costs line.

In December 2008, Coca-Cola Hellenic completed the issue of a €500.0m 5-year euro-denominated fixed rate bond. Proceeds from the bond offering were partly used to pay for the acquisition of Socib S.p.A. and partly to refinance a floating rate bond that matured in March 2009.

In November 2009, Coca-Cola Hellenic completed the issue of a €300.0m 7-year euro-denominated fixed ate bond. Proceeds from the bond offering were used to fund the capital return payment (refer to Note 18) and it allowed Coca-Cola Hellenic to extend its debt maturity profile.

In March 2011, Coca-Cola Hellenic completed the successful offering of an additional €300.0m 4.25% fixed rate notes to be consolidated and form a single series with the existing €300.0m 4.25% fixed rate notes due 16 November 2016 issued on 16 November 2009. The new notes bring the total outstanding amount of the series to €600.0m. The proceeds of the issue were used to repay the maturity of the existing €301.1m notes due on 15 July 2011.

No bond offerings took place in 2012.

In April 2012, Coca-Cola Hellenic successfully updated the Euro Medium Term Note Programme (EMTN) and increased the programme from €2.0 bn to €3.0 bn toprovide for future new issuances.

As at 31 December 2012, a total of €1.1bn in bonds issued under the €3.0bn EMTN programme were outstanding. A further amount of €1.9bn is available for issuance. These bonds are not subject to financial covenants.

#### Notes issued in the US market

On 17 September 2003, Coca-Cola Hellenic successfully completed, through its 100% owned finance subsidiary Coca-Cola HBC Finance B.V., a \$900.0m (€682.0m at 31 December 2012 exchange rates) global offering of privately placed notes with registration rights. The first tranche consisted of an aggregate principal amount of \$500.0m (€378.9m at 31 December 2012 exchange rates) due in 2013 and the second tranche consisted of an aggregate principal amount of \$400.0m (€303.1m at 31 December 2012 exchange rates) due in 2015. The net proceeds of the offering were used to refinance certain outstanding debt, the leveraged re-capitalisation of the Group and the acquisition of Römerquelle GmbH. In December 2003, an exchange offer was made by Coca-Cola Hellenic in order to effect the exchange of the privately placed notes for similar notes registered with the Securities and Exchange Commission ("SEC"). Acceptances under the offer, which was finalised in February 2004, were \$898.1m. The notes are fully, unconditionally and irrevocably solely guaranteed by Coca-Cola Hellenic. These notes are not subject to financial covenants.

#### Summary of bonds and notes outstanding

	Start date	Maturity date	Fixed coupon
\$500m notes	17 September 2003	17 September 2013	5.125%
€500m bonc	17 December 2008	15 January 2014	7.875%
\$400m notes	17 September 2003	17 September 2015	5.500%
€300m bonc	16 November 2009	16 November 2016	4.250%
€300m bonc	2 March 2011	16 November 2016	4.250%

The fair value of bonds and notes payable, including the current portion, is €1,898.3m (2011: €1,926.3m, 2010 €1,919.0m) compared to their book value, including the current portion, of €1,820.4m (2011: €1,857.6m, 2010: €1,863.0m).



## 15. Borrowings (continued)

The present value of finance lease liabilities at 31 December was as follows:

	2012	2011	2010
	€ million	€ million	€ million
Less than one year	17.6	21.9	48.8
Later than one year but less than two years	13.4	13.7	20.7
Later than two years but less than three years	7.7	11.3	14.6
Later than three years but less than four years	6.0	4.9	11.3
Later than four years but less than five years	6.4	3.2	4.5
Later than five years	79.6	39.4	44.0
Present value of finance lease liabilities	130.7	94.4	143.9

The minimum lease payments of finance lease liabilities at 31 December were as follows:

	2012	2011	2010
	€ million	€ million	€ million
Less than one year	22.7	24.8	53.2
Later than one year but less than two years	18.7	16.8	24.3
Later than two years but less than three years	12.4	13.8	17.0
Later than three years but less than four years	10.6	7.3	13.8
Later than four years but less than five years	11.2	5.5	6.7
Later than five years	93.1	41.4	46.8
	168.7	109.6	161.8
Future finance charges on finance leases	(38.0)	(15.2)	(17.9)
Present value of finance lease liabilities	130.7	94.4	143.9

Finance leases are mainly for land and buildings as well as plant and equipment. The finance leases do not contain contingent rent payments or escalation clauses.

The borrowings at 31 December were held in the following currencies:

	Current 2012	Non-current 2012	Current 2011	Non-current 2011	Current 2010	Non-current 2010
<u> </u>	€ million	€ million	€ million	€ million	€ million	€ million
Euro	143.2	1,225.1	269.8	1,164.7	487.7	887.6
US Dollar	391.5	324.7		749.4		744.1
Nigerian naira	11.0	19.3	45.6	_	23.6	_
Polish zloty	5.8	19.3	3.1	8.3	3.2	12.4
UK Sterling	1.2	15.8	1.8	16.7	6.0	18.1
Ukrainian hryvnia	0.9	0.5	0.7	0.7	9.4	0.6
Serbian Dinar	0.9			_		_
Other	0.5		0.5	<u> </u>	1.3	
Borrowings	555.0	1,604.7	321.5	1,939.8	531.2	1,662.8



#### 15. Borrowings (continued)

The carrying amounts of the borrowings held at fixed and floating interest rate as at 31 December 2012, as well as the weighted average interest rates and maturities of fixed rate borrowings were as follows:

	Fixed interest rate € million	Floating interest rate € million	Total € million	Fixed rate liabilities weighted average interest rate	Weighted average maturity for which rate is fixed (years)
Euro	1,262.3	106.0	1,368.3	5.3%	2.4
US Dollar	716.2	_	716.2	5.3%	1.6
Nigerian naira	_	30.3	30.3	_	_
Ukrainian hryvnia	_	1.4	1.4	_	_
UK Sterling	_	17.0	17.0	_	_
Polish zloty	_	25.1	25.1	_	_
Serbian dinar	_	0.9	0.9	_	_
Other	0.5	<u> </u>	0.5		
Financial liabilities	1,979.0	180.7	2,159.7	5.3%	2.1

Financial liabilities represent fixed and floating rate borrowings held by the Group. The Group's policy is to hedge exposures to changes in the fair value of debt and interest rates by using a combination of cross-currency swap contracts, fixed to floating rate interest rate swap contracts and interest rate option contracts. In order to hedge the foreign exchange cash flow exposure on the \$400.0m US dollar fixed rate debt, a combination of floating to fixed rate cross currency swap contracts and fixed to floating rate interest rate swap contracts is used.

The \$500.0m US dollar fixed rate debt has been fully swapped into a euro floating-rate obligation through a combination of interest rate and cross-currency swaps, with no residual currency risk for the life of the respective bond. In June and July 2010 the \$400.0m US dollar fixed rate debt which was initially swapped into a euro floating-rate obligation was restructured to a €357.0m fixed-rate liability(refer to Note 8).

Floating rate debt bears interest based on the following benchmark rates:

Euro	6 month EURIBOR (European inter-bank offer rate)
Serbian dinar	1 month BELIBOR (Serbian inter-bank offer rate)
Nigerian naira	3 month NIBOR (Nigerian inter-bank offer rate)



## 16. Trade and other payables

Trade and other payables consisted of the following at 31 December:

	2012 € million	2011 € million	2010 € million
Trade payables	435.8	417.8	378.8
Accrued liabilities	581.2	601.0	596.0
Payables to related parties (refer to Note 34)	188.5	188.3	187.1
Deposit liabilities	111.1	107.7	106.4
Current portion of provisions (refer to Note 17)	94.0	52.0	38.4
Other tax and social security liabilities	80.0	83.5	77.0
Salaries and employee related payable	51.3	57.4	61.7
Derivative liabilities (refer to Note 8)	10.7	4.2	4.1
Deferred income	0.9	8.7	2.2
Other payables	12.8	11.5	11.0
Total trade and other payables	1,566.3	1,532.1	1,462.7

#### 17. Provisions

Provisions consisted of the following at 31 December:

	2012 € millior	2011 € million	2010 € million
Current			
Employee benefits	50.4	23.9	22.3
Restructuring and other	43.6	28.1	16.1
Total current provisions	94.0	52.0	38.4
Non-current			
Employee benefits	142.1	146.8	130.9
Other	6.9	8.6	14.9
Total non-current provisions	149.0	155.4	145.8
Total provisions	243.0	207.4	184.2

The movements in restructuring and other provisions comprise:

	2012	2011	2010
	€ million	<b>€</b> million	<b>€</b> million
As at 1 January	36.7	31.0	38.8
Arising during the year	72.3	50.3	34.8
Utilised during the year	(57.3)	(44.0)	(43.1)
Unused amount reversed	(1.5)	(0.2)	0.1
Foreign currency translation	0.3	(0.4)	0.4
As at 31 December	50.5	36.7	31.0

Restructuring and other provisions comprise outstanding balances relating to restructuring of €41.3m (2011: €23.9m, 2010: €9.6m) that is expected to be completed in 2013 (see note 20c), a provision for onerous contract in Russia of €5.7m (2011: €5.7m, 2010: €5.9m), expected to be tilized in over 5 years and a provision for long-term supply contracts in Italy of nil in 2012 (2011: €3.2m, 2010: €10.7m) In addition, 2012 included other items of €3.5m  $\bigcirc$  2011: €3.9m, 2010: €4.8m).



## 17. Provisions (continued)

#### **Employee benefits**

Employee benefits consisted of the following at 31 December:

	2012	2011	2010
	€ million	€ million	€ milion
Defined benefit plans			
Employee leaving indemnities	94.0	95.0	99.9
Pension plans	42.4	41.4	19.5
Long service benefits—jubilee plans	8.2	7.9	7.7
Total defined benefits plans	144.6	144.3	127.1
Other employee benefits			
Annual leave	9.1	9.2	9.6
Other employee benefits	38.8	17.2	16.5
Total other employee benefits	47.9	26.4	26.1
Total employee benefits obligations	192.5	170.7	153.2

Employee benefit obligations at 31 December were split between current and non-current as follows:

	2012	2011	2010
	€ million	€ million	€ million
Current	50.4	23.9	22.3
Non-current	142.1	146.8	130.9
Total employee benefits obligations	192.5	170.7	153.2

Employees of Coca-Cola Hellenic's subsidiaries in Austria, Bulgaria, Croatia, Greece, Italy, Montenegro, Nigeria, Poland, Romania, Serbia and Slovenia are entitled to employee leaving indemnities, generally based on each employee's length of service, employment category and remuneration.

Coca-Cola Hellenic's subsidiaries in Austria, Greece, Northern Ireland, the Republic of Ireland and Switzerland sponsor defined benefit pension plans. Of the three plans in the Republic of Ireland, two have plan assets, as do the two plans in Northern Ireland, one plan in Greece and one plan in Switzerland. The Austrian plans do not have plan assets. The defined benefit pension plans in Austria, Greece, Republic of Ireland and Northern Ireland are closed to new members.

Coca-Cola Hellenic provides long service benefits in the form of jubilee plans to its employees in Austria, Croatia, Nigeria, Poland, Slovenia and Switzerland.

Defined benefit obligation by segment is as follows:

	2012	2011	2010
	€ million	€ million	€ million
Defined Benefit obligation:	144.6	144.3	125.7
Established	110.9	112.0	96.2
Emerging	31.3	30.2	27.6
Developing	2.4	2.1	1.9



## 17. Provisions (continued)

The average duration of the defined benefit plans is 17 years and the total employer contributions expected to be paid in 2013 are €22.7m. Through its defined benefit plans the Group is exposed to a number of risks as outlined below:

The Northern Ireland, the Republic of Ireland and Swiss plans hold a significant portion of equities, through investment funds, which are expected to outperform corporate and government bonds in the long term, while providing volatility and risk in the short term. The Group believes due to the long term nature of the plan liabilities the level of equity investments held by the plans are appropriate.

A decrease in corporate bond yields will increase net plan liabilities and the sensitivity of the defined benefit obligation to changes in the discount rate and other significant actuarial assumptions is as follows:

#### Impact on defined benefit obligation

	Change in assumptions	Increase in assumption	Decrease in assumption
Discount rate	0.50%	decrease of 7.81%	increase of 8.62%
Rate of compensation increase	0.50%	increase of 2.02%	decrease of 1.87%
Rate of pension increase	0.50%	increase of 2.46%	decrease of 1.63%

The above sensitivity analysis is based on a change in assumption while holding all other assumptions constant.

Reconciliation of defined benefit obligation:

	2012	2011	2010
	€ million	€ million	<b>€</b> million
Present value of defined benefit obligation at 1 January	390.5	374.6	352.9
Current service cost	13.4	13.0	13.3
Interest cost	15.8	15.8	16.9
Plan participants' contributions	4.7	5.0	4.6
Past service cost	(2.1)	0.2	(2.3)
Curtailment/settlement	8.0	(5.1)	4.7
Benefits paid	(42.5)	(31.6)	(38.9)
Remeasurements:			
- (Gains)/Loss from change in demographic assumptions	(4.0)	3.5	5.2
- Loss from change in financial assumptions	37.1	12.9	4.3
- Experience adjustments	(5.7)	(1.6)	(12.3)
Actual taxes paid	(0.1)	_	(0.3)
Foreign currency translation	_	3.8	26.5
Present value of defined benefit obligation at 31 December	415.1	390.5	374.6



# 17. Provisions (continued)

Reconciliation of plan assets:

	2012	2011	2010
	<b>€</b> million	<b>€</b> million	€ million
Fair value of plan assets at 1 January	246.2	248.9	207.1
Interest income on plan assets.	8.2	9.3	8.7
Return on plan assets excluding interest income	12.4	(12.4)	3.7
Actual employer's contributions	9.7	10.0	10.5
Actual participant's contributions	4.7	5.0	4.6
Actual benefits paid	(12.8)	(11.1)	(11.7)
Settlement	_	(8.3)	_
Admin expenses	_		(0.3)
Foreign currency translation	2.1	4.8	26.3
Fair value of plan assets at 31 December	270.5	246.2	248.9

The present value and funded status of defined benefit obligations were as follows at 31 December:

	2012	2011	2010
	€ million	€ million	€ million
Deficit of funded plans	310.1	285.2	264.6
Fair value of plan assets	(270.5)	(246.2)	(248.9)
	39.6	39.0	15.7
Present value of unfunded obligations	105.0	105.3	110.0
Defined benefit obligations	144.6	144.3	125.7
Plus: amounts recognised within long term assets			1.4
Total defined benefit obligations	144.6	144.3	127.1

The movement in the defined benefit obligation recognised on the balance sheet was as follows:

	2012	2011	2010
	€ million	€ million	€ million
Defined benefit obligation as at 1 January	144.3	125.7	145.8
Expense recognised in the income statement	26.6	22.4	23.5
Actuarial loss/(gain) recognised in OCI	15.2	27.7	(6.1)
Employer contributions	<b>(9.7)</b>	(10.0)	(10.5)
Benefits paid	(29.7)	(20.5)	(27.2)
Foreign currency translation	(2.1)	(1.0)	0.2
Defined benefit obligation as at 31 December	144.6	144.3	125.7

The assumptions used in computing the defined benefit obligation comprised the following for the years ended 31 December:



# 17. Provisions (continued)

	2012	2011	2010
	%	%	%
Discount rate	3.5	4.2	4.4
Rate of compensation increase	2.8	3.1	3.1
Pension increases	0.9	0.9	0.7

The expense recognised in the income statement comprised the following for the years ended 31 December:

	2012	2011	2010
	€ million	€ million	€ million
Service cost	19.3	16.4	15.7
Net interest cost on defined benefit liability / (asset)	7.5	6.5	8.2
Actuarial gain	(0.2)	(0.5)	(0.4)
Total	26.6	22.4	23.5



## 17. Provisions (continued)

Defined benefit plan expenditure is included in staff costs and presented in cost of goods sold and operating expenses.

Plan assets are invested as follows:

	2012	2011	2010
	0/0	%	0/0
Asset category			
Equity securities - EU	15	14	15
Equity securities - NON - EU	25	26	27
Government Debt Securities - NON - EU	18	12	12
Government Bonds - EU	12	11	7
Corporate Bonds - EU	2	8	8
Corporate Bonds - NON - EU	13	14	14
Real estate	10	10	10
Cash	2	2	2
Other	3	3	5
Total	100	100	100

Plan assets relate predominately to quoted financial instruments.

Equity securities were not invested in ordinary shares of the Company as at 31 December 2012, 31 December 2011 and 31 December 2010.

# **Defined contribution plans**

The expense recognised in the income statement in 2012 for the defined contribution plan is €20.9m (2011: €20.5m, 2010: €15.5m). This is included in staff costs and recorded in cost of goods sold and operating expenses.

## 18. Share capital and share premium

	Number of			
	shares	Share	Share	
	(authorised	Capital	Premium	Total
	and issued)	<b>€</b> million	€ million	€ million
As at 1 January 2010	365,539,075	182.8	1,113.8	1,296.6
Shares issued to employees exercising stock options	597,365	0.3	5.4	5.7
Balance as at 31 December 2010	366,136,440	183.1	1,119.2	1,302.3
Shares issued to employees exercising stock options	405,568	0.2	4.5	4.7
Capitalisation of share premium reserve	_	549.7	(549.7)	_
Expenses related to share capital increase (net of tax of €1.2m)	_	_	(4.8)	(4.8)
Return of capital to shareholders		(183.2)		(183.2)
Balance as at 31 December 2011	366,542,008	549.8	569.2	1,119.0
Shares issued to employees exercising stock options	11,499	_	0.1	0.1
Reduction of share capital to extinguish accumulated				
losses of the parent company	_	(55.0)	_	(55.0)
Return of capital to shareholders		(124.6)		(124.6)
Balance as at 31 December 2012	366,553,507	370.2	569.3	939.5



#### 18. Share capital and share premium (continued)

During 2010, Coca-Cola Hellenic's Board of Directors resolved to increase the share capital of the Company by issuing 163,354, 161,663, 102,700 and 169,648 new ordinary shares, on 26 February, 17 May, 24 August and 25 November 2010 respectively following the exercise of stock options by option holders pursuant to the Company's stock option plan. Total proceeds from the issues of the shares were €5.7m.

During 2011, Coca-Cola Hellenic's Board of Directors resolved to increase the share capital of the Company by issuing 354,512, 21,994, 28,749 and 313 new ordinary shares as announced on 16 March, 24 June, 1 September and 13 December 2011 respectively, following the exercise of stock options by option holders pursuant to the Company's stock option plan. Total proceeds from the issues of the shares were €4.7m.

During 2012, Coca-Cola Hellenic's Board of Directors resolved to increase the share capital of the Company by issuing 5,334 and 6,165 new ordinary shares as announced on 21 March and 27 September 2012 respectively, following the exercise of stock options by option holders pursuant to the Company's stock option plan. Total proceeds from the issues of the shares were €0.1m.

On 6 May 2011, the Annual General Meeting of shareholders resolved on the reorganisation of its share capital. The Group's share capital increased by an amount equal to  $\le$ 549.7 million. This increase was effected by capitalising the share premium reserve and increasing the nominal value of each share from  $\le$ 0.50 to  $\le$ 2.00. The share capitalwas subsequently decreased by an amount equal to  $\le$ 183.2 million by &creasing the nominal value of each share from  $\le$ 2.00 to  $\le$ 1.50, and distributing such  $\le$ 0.50 per share difference to shareholders in cash.

On 25 June 2012, the Annual General Meeting of shareholders resolved to decrease the share capital of the Company by the amount of  $\le$ 124.6 million by decreasing the nominal value of the Company's share by  $\le$ 0.34 per share, from  $\le$ 1.50 to  $\le$ 1.16 per share, and the return of the amount of the decrease to the Company's shareholders in cash, i.e. a return of  $\le$ 0.34 per share. Furthermore, on the same date, it was resolved to decrease the share capital of the Company by the amount of  $\le$ 55.0 million by decreasing the nominal value of the Company's share by  $\le$ 0.15 per share, from  $\le$ 1.160  $\le$ 1.01 per share, in order to extinguish accumulated losses of the parent company Coca-Cola Hellenic Bottling Company S.A. in an equal amount.

After the above changes, the share capital on 31 December 2012 amounts to €370.2 million and is comprised of 366,553,507 shares with a nominal value of €1.01 each. Each share provides the right to one vote at general meetings of Coca-Cola Hellenic and entitles the holder to dividends declared by Coca-Cola Hellenic.



#### 19. Reserves

The reserves of the Group at 31 December were as follows:

	2012	2011	2010
	€ million	<b>€</b> million	€ million
Treasury shares	(54.3)	(55.5)	(57.2)
Exchange equalisation reserve	(168.1)	<b>(199.7)</b>	(131.0)
Other reserves			
Shares held for equity compensation plan	(1.1)	(1.2)	(0.8)
Hedging reserve (net of deferred tax of €3.0m gain; 2011: €2.7m expense;			
2010: €0.2m gain)	(15.1)	(4.7)	(10.3)
Tax-free reserve	251.6	251.6	251.6
Statutory reserve	76.7	76.2	75.7
Stock option reserve	51.9	45.6	37.5
Available-for-sale financial assets valuation reserve			
(net of deferred tax of €0.1m expense; 2011: €01m gain; 2010: €0.1m gain)	0.6	0.5	0.8
Other	12.0	12.0	11.9
Total other reserves	376.6	380.0	366.4
Total reserves	154.2	124.8	178.2

## Treasury shares

On 30 April 2009, the Board of Directors of Coca-Cola Hellenic resolved to buy-back a maximum of 5% of its paidin share capital during the period that is 24 months from the date of the Extraordinary General Meeting of 27 April 2009 which approved a share buy-back programme pursuant to Article 16 of Codified Law 2190/1920 (i.e. until 26 April 2011). Based on the Company's capitalisation at that time, the maximum amount that may be bought back pursuant to the programme was 18,270,104 shares. Purchases under the programme were subject to a minimum purchase price of €1.00 per share and a maximum purchase price of €20.00 per share. This programme expired on 26 April 2011.

Applicable law does not require any actual use of such approved share buy-back programmes. The Company may therefore, in its sole discretion, decide not to buy back any shares or to buy fewer shares than the maximum permissible number approved under the programme. The purchase of shares pursuant to the share buy-back programme was dependent upon a number of factors including, without limitation, the relative attractiveness of alternative investment opportunities and the availability of funds. As at 31 December 2012, 3,430,135 shares had been held by the Group pursuant to the share buy-back programme of a total value of €54.3m, bringingthe shares in circulation to 363,123,372 (2011: 3,430,135 shares held of a total value of €55.5m, 2010: 3,430,135 shares held of a total value of €57.2m).

## **Exchange equalisation reserve**

The exchange equalisation reserve comprises all foreign exchange differences arising from the translation of the financial statements of entities with functional currencies other than the euro.



#### 19. Reserves (continued)

#### Other reserves

Shares held for equity compensation plan

Shares held for the Coca-Cola Hellenic Stock Purchase Plan, which is an equity compensation plan in which eligible employees may participate. The movement for share-based payment transactions in 2012 was a credit of €0.1m (2011: €0.4m debit, 2010: €0.2m credit)

## Hedging reserve

The hedging reserve reflects changes in the fair values of derivatives accounted for as cash flow hedges, net of the deferred tax related to such balances. The movement for 2012 relates to the movement in cash flow hedges of €10.4m debit, net of tax gain of €3.0m (2011: €5.6m credit, net 6 tax expense of €2.7m, 2010: €9.1m debit, net of tax gain of €0.2m).

## Tax-free reserve

The tax-free reserve includes investment tax incentive and other tax-free or partially taxed reserves of the Group. The tax-free reserve may be distributed if taxed, where applicable. There was no movement in the tax-free reserve in 2012 (2011: nil, 2010: €10.5m credit for the establishment of additional reserves).

#### Statutory reserves

Statutory reserves are particular to the various countries in which the Group operates. The amount of statutory reserves of the parent entity, Coca-Cola Hellenic, with restrictions on distribution is  $\leqslant$ 55.7m (2011:  $\leqslant$ 55.7m, 2010:  $\leqslant$ 55.7m). The movement in the statutory reserves for 2012 was a  $\leqslant$ 0.5m credit (2011:  $\leqslant$ 0.5m credit, 2010:  $\leqslant$  0.4mredit) and relates to the establishment of additional reserves.

#### Other reserves

Other reserves are particular to the various countries in which the Group operates. There was no movement in other reserves for 2012 (2011: 0.1m credit, 2010: 0.1m credit).

#### Stock option reserve

The stock option reserve represents the cumulative charge to the income statement for employee stock option awards. The movement for the stock option reserve for 2012 was a €6.3m credit (2011: €8.1m credit, 200: €6.7m credit).

## Available-for-sale financial assets valuation reserve

The available-for-sale financial assets valuation reserve reflects changes in the fair values of available-for-sale financial assets. Amounts in this reserve are reclassified to profit or loss upon sale or impairment of the related investments. The movement for available-for-sale financial assets valuation reserve for 2012 was a  $\in$  0.1m credit net of tax expense of  $\in$ 0.1m (2011:  $\in$ 0.3m debit net of tax gain of  $\in$ 0.1m2010:  $\in$ 2.2m debit net of tax gain of  $\in$ 0.1m) and relates to revaluation impact of listed and unlisted equities held.



## 20. Total operating costs

Total operating costs for the years ended 31 December comprised:

	2012	2011	2010
	€ million	€ million	€ million
Operating expenses	2,078.1	2,048.2	2,048.4
Restructuring costs	106.7	71.1	36.5
Total operating costs	2,184.8	2,119.3	2,084.9
\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \			

## a) Operating expenses

	2012	2011	2010
	€ million	<b>€</b> million	<b>€</b> million
Selling expenses.	995.6	998.5	1,021.1
Delivery expenses	649.6	632.1	630.2
Administrative expenses	423.6	406.3	383.6
Stock option expense (refer to Note 26)	6.3	8.1	6.7
Amortisation of intangible assets (refer to Note 4)	3.0	3.2	6.8
Operating expenses	2,078.1	2,048.2	2,048.4

In 2012, operating expenses included net losses on disposal of property, plant and equipment of  $\leq$ 6.9m (2011:  $\leq$ 3.2m losses, 2010:  $\leq$ 13.0m losses).

## (b) Adjustments to intangible assets

During 2010, the Group recognized deferred tax assets on losses that had previously not been recognised on acquisition of CCB by HBC. Correspondingly, a deferred tax credit of €10.2m had been included within tax on the income statement. Based on the revised IFRS 3, *Business Combinations*, goodwill is no longer adjusted when deferred tax assets on losses have not been recognised on acquisition and are subsequently recognized. Therefore no charge has been included in the operating expenses of 2010. For the credit that has been included in taxes please refer to Note 22 Tax.

#### (c) Restructuring costs

As part of the effort to optimise its cost base and sustain competitiveness in the market place, the Company undertook restructuring initiatives in 2012 which amounted to €106.7m (2011: €71.1m, 2010: €36.5m) before tax. The Company recorded during 2012 €65.8m (2011: €47.6m,2010: €25.7m), €34.8m (2011: €17.6m, 2010: €2.3m)nd €6.1m (2011: €5.9m, 2010: €8.5m) of restructuring chargesin its established, developing and emerging markets, respectively. The restructuring concerns mainly employees' costs (see note 17) and impairment of property, plant and equipment (see note 5).



## 20. Total operating costs (continued)

## (e) Staff costs

Staff costs included in the income statement in operating expenses and in the cost of goods sold lines are analysed as follows:

	2012	2011	2010
	€ million	€ million	€ million
Wages and salaries	819.2	821.6	833.1
Social security costs	181.3	175.2	160.4
Pension and other employee benefits	131.3	129.7	123.7
Termination benefits	67.5	48.6	32.6
Total staff costs	1,199.3	1,175.1	1,149.8

Staff costs included in operating expenses amounted to €945.0m in 2012 (2011: €928.0m,2010: €906.0m). Staff costs included in cost of goods sold amounted to €254.3m in 2012 (2011: €247.1m,2010: €243.8m).

The average number of full-time equivalent employees in 2012 was 39,736 (2011: 41,291, 2010: 42,044).

## (f) Fees and other services of the statutory auditor

Audit and other fees charged in the income statement concerning the statutory auditor of the consolidated financial statements, PricewaterhouseCoopers S.A and affiliates, were as follows, for the years ended 31 December:

	2012	2011	2010
	€ million	€ million	€ million
Audit fees	9.1	6.1	6.1
Audit related fees	0.5	0.4	0.2
Other fees	0.1	0.1	0.2
Total audit and all other fees	9.7	6.6	6.5

#### 21. Finance costs

Net finance costs for the years ended 31 December comprised:

	2012	2011	2010
	<b>€</b> million	<b>€</b> million	€ million
Interest income	10.4	8.7	6.9
Interest expense	(89.2)	(87.2)	(68.1)
Other finance cost	(1.6)	(3.9)	(8.2)
Net foreign exchange remeasurement gains/(losses)	(0.3)	0.6	(0.4)
Finance charges paid with respect to finance leases	(6.9)	(5.6)	(6.1)
Finance costs	(98.0)	(96.1)	(82.8)
Loss on net monetary position	(3.1)	(7.8)	
Total finance costs	(101.1)	(103.9)	(82.8)
Total finance costs, net	(90.7)	(95.2)	(75.9)



Other finance cost includes commitment fees on loan facilities, not drawn down, other similar fees and when applicable premium on debt buy back.

Belarus has been considered to be a hyperinflationary economy since the fourth quarter of 2011 as three year cumulative inflation exceeded 100% and therefore Belarus is consolidated in terms of the measuring unit at the balance sheet date and translated at the closing exchange rate. The restatement was based on conversion factors derived from the Belarusian Consumer Price Index (CPI) as compiled by the National Statistical Committee of the Republic of Belarus. The conversion factor used for December 2012 was 1.223 which resulted in a net monetary loss for 2012 of €3.1m. The conversion factor used for December 2011 was 2.080 which resulted in a net monetary loss for 2011 of €7.8m.

Capitalised borrowing costs in 2012 amounted to €1.4m (2011: €1.6m, 2010: €1.4m). The interest rateused to capitalise borrowing costs of the Group for 2012 was 3.86% (2011: 3.83%, 2010: 3.16%).



#### 22. Tax

The tax on the Group's profit before tax differs from the theoretical amount that would arise using the statutory tax rate in Greece as follows:

	2012 € million	2011 € million	2010 € million
Profit before tax per the income statement	258.6	364.5	568.5
Tax calculated at a tax rate of 20% (2011: 20% and 2010: 24%)	51.7	72.9	136.4
Effect of different tax rates in foreign jurisdictions	8.3	5.3	(24.1)
Additional local taxes in foreign jurisdictions	11.6	13.6	13.2
Special tax in Greece	_		21.2
Tax holidays in foreign jurisdictions	(1.7)	(2.4)	(2.0)
Expenses non-deductible for tax purposes	33.3	51.0	41.1
Income not subject to tax	(33.6)	(30.3)	(20.7)
Changes in tax laws and rates	(1.5)	0.4	(1.7)
Current year tax losses not recognised	2.1	0.2	0.5
Recognition of pre-acquisition deferred tax assets	_		(10.2)
Utilisation of previously unrecognised post-acquisition tax losses	(0.1)	(0.1)	(6.2)
Recognition of previously unrecognised post-acquisition tax losses	<b>(0.7)</b>	(7.9)	(6.5)
Other	(4.2)	(3.9)	(3.2)
Income tax charge per the income statement	65.2	98.8	137.8

Non-deductible expenses for tax purposes include marketing and advertising expenses, service fees, bad debt provisions, entertainment expenses, certain employee benefits and stock options expenses and other items that, partially or in full, are not deductible for tax purposes in certain of our jurisdictions.

## Special tax in Greece

On 6 May 2010, the Greek Government enacted the 'Extraordinary Contribution of Social Responsibility' (Law Nr. 3845/2010). According to article 5, the 'Extraordinary Social Contribution Tax' was applied retrospectively on the parent Company's 2009 total net income. The amount of such 'Extraordinary Social Contribution Tax' applicable to 2009 was €21.2m. As a result the Group recorded a tax chargeof €21.2m in 2010.

The income tax charge for the years ended 31 December is as follows:

million
116.8
31.2
(10.2)
137.8



## 23. Earnings per share

The calculation of the basic and diluted earnings per share attributable to the owners of the parent entity is based on the following data:

	2012	2011	2010
Net profit attributable to the owners of the parent (€ million)	190.4	264.4	421.0
Weighted average number of ordinary shares for the purposes			
of basic earnings per share (million)	363.9	363.0	363.3
Effect of dilutive stock options (million)	0.6	0.8	0.2
Weighted average number of ordinary shares for the purposes			
of diluted earnings per share (million)	364.5	363.8	363.5
Basic and diluted earnings per share (€)	0.52	0.73	1.16

Given the effect of rounding, basic and diluted earnings per share are equal. Outstanding stock options that have an anti-dilutive effect and therefore excluded from diluted earnings per share in 2012 were 6.0m (2011: 4.4m, 2010: 3.4m).

## 24. Components of other comprehensive income

The components of other comprehensive income for the years ended 31 December comprise:

		2012		2011			2010			
		Tax		Tax			Tax			
	Before-tax amount € million	(expense)/ benefit € million	Net-of-tax amount € million	Before-tax amount € million	(expense)/ benefit € million	Net-of-tax amount € million	Before-tax amount € million	(expense)/ benefit € million	Net-of-tax amount € million	
Available-for-sale										
financial assets	0.2	(0.1)	0.1	(0.4)	0.1	(0.3)	(2.3)	0.1	(2.2)	
Cash flow hedges	(13.4)	3.0	(10.4)	8.4	(2.7)	5.7	(9.3)	0.2	(9.1)	
Foreign currency										
translation	32.4	_	32.4	(54.4)	_	(54.4)	182.0	_	182.0	
Actuarial (losses) / gains	(15.2)	2.6	(12.6)	(27.7)	5.7	(22.0)	6.1	(1.3)	4.8	
Share of other comprehensive income of equity										
method investments	(0.8)		(0.8)	(0.6)		(0.6)	0.9		0.9	
Other comprehensive income	3.2	5.5	8.7	(74.7)	3.1	(71.6)	177.4	(1.0)	176.4	



## 25. Shares held for equity compensation plan

The Group operates a stock purchase plan, the Coca-Cola Hellenic Stock Purchase Plan, which is an equity compensation plan in which eligible employees may participate.

Under the terms of this plan, employees have the opportunity to invest 1% to 15% of their salary in ordinary Coca-Cola Hellenic shares by contributing to the plan monthly. Coca-Cola Hellenic will match up to a maximum of 3% of the employee's salary by way of contribution. Employer contributions are used to purchase matching shares on a monthly basis on the open market, currently the Athens Exchange. Shares are either held in the employees name or by a trust, The Coca-Cola Hellenic Employee Stock Purchase Trust. Matching shares vest one year after the purchase. However, forfeited shares are held in a reserve account of the plan, do not revert back to the Company and may be used to reduce future employer contributions. Dividends received in respect of shares held by the trust are used to purchase additional shares and accrue to the employees.

In order to adapt the plan to the Greek legal framework in the case of employees resident in Greece, Coca-Cola Hellenic matches the contribution of the employees resident in Greece with an annual employer contribution of up to 5% of the employee's salary, which is made in December, and matching shares purchased in December vest immediately.

During the year of 2012, 188,545 shares were purchased by Coca-Cola Hellenic (2011: 346,996, 2010: 272,279) as matching shares to employee investments. The charge to the income statement totaled €4.1 m (2011: €5.3n, 2010: €5.2m). Of this amount, €0.6m represented employer contributions accrued for Greek resident employees (2011: €1.1m, 2010: €1.1m). The cost of unvested matching shares held by the trust at the end of December 2012, before they vest to employees, was €3.5m (2011: €4.1m, 2010: €4.1m). The total number of shares held by the trust at December 31, 2012 was 2,536,061 (2011: 2,701,979, 2010: 2,428,353). The total contributions made by employees to the trust during 2012 were €3.9m (2011: €6.1m, 2010: €6.0m).

No provision is made for any increase or decrease in value of these shares, as they will vest to employees, and the risks and rewards of fluctuations of the share price are borne by those employees.

The shares held under the equity compensation plan are included in other Reserves (refer to Note 19) and deducted from equity.

## 26. Stock option compensation plans

Coca-Cola Hellenic operates an equity compensation plan, under which senior managers are granted awards of stock options, based on performance, potentiality and level of responsibility. Options are granted at an exercise price equal to the closing price of the Company's shares trading on the Athens Exchange on the day of the grant<sup>1</sup>. Options vest in one-third increments each year for three years and can be exercised for up to ten years from the date of award. When the options are exercised, the proceeds received, net of any transaction costs, are credited to share capital (at the nominal value) and share premium.

.

<sup>&</sup>lt;sup>1</sup> From December 2008 the exercise price of stock options is determined by reference to the share price of the Company's share at the close of trading on the date of the grant instead of the weighted average share price during the ten working days prior to the date of the grant.



# 26. Stock option compensation plans (continued)

The following table summarizes information regarding outstanding stock options exercisable at December 31, 2012 and stock options exercised during 2012:

	Exercise price after the capital return (€)	Vesting status 2012	Vesting dates for further increments			End of option period	Number of stock options outstanding
2003-2004 Stock Option Plan/2003 Grant	8.83	fully vested	-	-	-	14.12.2013	3,250
2003-2004 Stock Option Plan/2004 Grant	10.08	fully vested	-	-	-	02.12.2014	86,827
2005-2009 Plan/2005 Grant	13.19	fully vested	-	-	-	01.12.2015	571,883
2005-2009 Plan/2006A Grant	14.23	fully vested	-	-	-	20.03.2016	50,001
2005-2009 Plan/2006 Grant	16.37	fully vested	-	-	-	12.12.2016	1,050,401
2005-2009 Plan/2007 Grant	26.41	fully vested	-	-	-	12.12.2017	1,274,450
2005-2009 Plan/2008A Grant	22.20	fully vested	-	-	-	19.06.2018	30,000
2005-2009 Plan/2008 Grant	9.02	fully vested	-	-	-	10.12.2018	1,333,341
2009-2011 Plan/2009 Grant	15.70	fully vested	-	-	-	09.12.2019	1,646,967
2009-2011 Plan/2010A Grant	19.16	two thirds	18.03.2013	-	-	17.03.2020	30,000
2009-2011 Plan/2010 Grant	19.31	two thirds	09.12.2013	-	-	08.12.2020	1,913,100
2009-2011 Plan/2011A Grant	18.53	one third	16.03.2013	16.03.2014	-	15.03.2021	75,000
2009-2011 Plan/2011B Grant	18.16	one third	24.06.2013	24.06.2014	-	23.06.2021	3,333
2009-2011 Plan/2011 Grant	11.98	one third	16.12.2013	16.12.2014	-	15.12.2021	1,632,500
Total							9,701,053

A summary of stock option activity in 2012 under all plans is as follows:

	Number of stock options 2012	Weighted average exercise price before the capital return 2012 (€)	Weighted average exercise price after the capital return 2012 (€)	Number of stock options 2011	Weighted average exercise price before the capital return 2011 (€)	Weighted average exercise price after the capital return 2011 (€)
Outstanding at January 1	9,767,302	16.55	n/a	8,759,862	17.65	n/a
Granted	n/a	n/a	n/a	1,717,500	n/a	12.64
Exercised	(11,499)	9.36	9.02	(405,568)	11.69	11.19
Expired	n/a	n/a	n/a	(3,151)	8.19	7.69
Forfeited	(54,750)	21.81	21.47	(301,341)	19.48	18.98
Outstanding at December 31	9,701,053	n/a	16.19	9,767,302	n/a	16.55
Exercisable at December 31	7,914,981	n/a	16.50	6,192,606	n/a	17.04

	Number of stock options	Weighted average exercise price
	2010	2010 (€)
Outstanding at January 1	7,415,442	16.33
Granted	2,010,100	20.15
Exercised	(597,365)	9.59
Expired	(1,453)	8.29
Forfeited	(66,862)	18.08
Outstanding at December 31	8,759,862	17.65
Exercisable at December 31	5,001,036	17.77



# 26. Stock option compensation plans (continued)

The charge to the income statement for employee stock option awards for 2012 amounted to €6.3m (2011:€8.1m, 2010: €6.7m respectively).

As a result of the capital return (refer to note 18 to our consolidated financial statements) of  $\leq 0.34$  a corresponding  $\leq 0.34$  reduction was made to the exercise price of each unexercised stock option under each plan. The modification to the exercise price ensured the intrinsic value of each stock option was retained and did not result in incremental fair value for any of the unexercised stock options. Incremental fair value is calculated using the binomial stock option valuation model and represents the difference between the fair value of an option immediately after the modification and the original fair value of the respective option, measured immediately before the modification.

The Company adopted the employee stock option plan on 13 December 2001. Previously, the Company had issued stock appreciation rights to certain of its employees, including employees who previously held options in CCB. Upon adoption of the stock option plan, all such rights, except those held by retirees and employees located in countries where granting and exercising stock options was impractical or not permitted, were converted into stock options carrying over the same exercise prices, vesting periods and expiration dates.

Equity settled share based payments are measured at fair value at the date of grant using a binomial stock option valuation model. For the year of 2012 there have been no grants. For prior years, the inputs into the model are as follows:

	2011	2010
Weighted average fair value of options granted	€ 2.9	€ 5.2
Risk free interest rates	2.4%	3.0%
Expected volatility	33.2%	32.2%
Dividend yield	2.5%	1.5%
Expected life	4.1 years	4.0 years

The weighted average remaining contractual life of share options outstanding under the stock option compensation plans at December 31, 2012 was 6.5 years (2011: 7.5 years, 2010: 7.8 years).

#### 27. Stock appreciation rights

Effective January 1, 2012 the Company does not operate any stock appreciation rights.

The Company operated in the past a stock-based compensation plan, under which certain key employees were granted stock appreciation rights ('SARs'), based on an employee's performance, potentiality and level of responsibility. There were some stock appreciation rights that remained unexercised from grants that occurred in the past. These remaining stock appreciation rights were exercised during 2011. The terms of the SARs were based upon the basic terms and conditions of stock option grants, except that instead of shares, the holders received a payment equal to the positive difference between the market price of Coca-Cola Hellenic's shares at the closing time of the Athens Exchange at the date of exercise and the exercise price. SARs vested in one-third increments each year for three years and could be exercised for up to ten years from the date of award.

After the remaining SARs from previous grants were exercised in 2011, on December 31, 2012, there were no outstanding stock appreciation rights.



# 27. Stock appreciation rights (continued)

A summary of stock appreciation rights activity under all plans is as follows:

Outstanding on 1 January Exercised Outstanding and exercisable on 31	Number of SARs 2012 ——————————————————————————————————	Weighted average exercise price	Number of SARs 2011 13,950 (13,950)	Weighted average exercise price before the capital return 2011 (€) 8.19	Weighted average exercise price after the capital return 2011 (€ n/a 7.69
December		_	_	_	
	Number of SARs 2010	Weighted average exercise price 2010 (€)			
Outstanding on 1 January	77,250	9.60			
Exercised	(63,300)	9.91			
Outstanding and exercisable on 31					
December	13,950	8.19			

The inputs used for the valuation of SARs are the same as those used for equity settled share based payments with the exception of risk-free interest rates. In 2012 there was no expense recorded in the income statement relating to SARs, compared to debit of  $\bigcirc$ 0.1 million and a credit of  $\bigcirc$ 0.5 million recorded in 2011 and 2010, respectively.

## 28. Business combinations and acquisition of non-controlling interests

During 2012, the Group paid the following amounts in respect of non-controlling interest acquired in 2011:

	Amount of
	consideration
	€ million
Payment for acquisition in 2011 of non-controlling interests in	
Nigerian Bottling Company plc	13.9
Cash outflow included in cash flow	13.9



## 28. Business combinations and acquisition of non-controlling interests (continued)

During 2011, the Group acquired controlling interests or increased its controlling interest in the following entities:

		Net tangible assets applicable	Goodwill arising	Acquisition of trademarks	Amount of consideration
	Location	€ million	€ million	€ million	€ million
Acquired business:					
MS Foods UAB	Belarus	(0.4)	2.7	0.2	2.5
Acquisition of non-controlling in	nterests:				
Nigerian Bottling Company plc	Nigeria	-	-	-	100.2
Coca -Cola HBC-Srbija d.o.o.	Serbia	-	-	-	17.7
Total acquisitions as at 31 Decer	nber 2011	(0.4)	2.7	0.2	120.4
					€ million
<b>Total consideration</b>					120.4
Less: payment deferred					(43.7)
Cash outflow included in cash fl	ow				76.7

## Acquisition of MS Foods UAB

On 20 April 2011, the Group, along with TCCC, acquired through Multon ZAO, the Russian juice joint arrangement, all outstanding shares of MS Foods UAB, a company that owns 100% of the equity of Vlanpak FE ("Vlanpak"), a fruit juice and nectar producer in Belarus. Our share of the acquisition consideration was  $\leqslant$ 3.9m induding an assumption of debt of  $\leqslant$ 1.4m. Acquisition related costs recognized as an expense in income statement, under operating expenses, amounted to  $\leqslant$ 0.3m.

Details of the acquisition are as follows:

	Acquiree's carrying	Fair Value	
	amount before combination	Adjustments	Fair values
	€ million	€ million	€ million
Property, plant and equipment	0.6	0.3	0.9
Deferred tax assets	<del></del>	0.1	0.1
Inventories	0.1	_	0.1
Short-term borrowings	(0.9)	(0.5)	(1.4)
Accounts payable	(0.1)	_	(0.1)
Fair value of net tangible assets acquired	(0.3)	(0.1)	(0.4)
Trademarks	<u> </u>	0.2	0.2
Goodwill	_	2.7	2.7
Fair value of net assets acquired	(0.3)	2.8	2.5
Consideration paid to former shareholders			2.5
Total consideration			2.5

The contribution of MS Foods UAB to the results of the Group for the year ended 31 December 2011 was revenue of €1.3m and a profit of €1.2m. The revenue and profit that MS Food UAB would have contributed to the Group for the year ended 31 December 2011 if the acquisition date for the business combination had been as of the beginning of the annual



#### 28. Business combinations and acquisition of non-controlling interests (continued)

reporting period would have been  $\leq$ 1.4m and  $\leq$ 1.2m repectively. The acquisition resulted in the Group recording  $\leq$ 2.7m of goodwill and  $\leq$ 0.2m of trademarks in its emerging countries segment.

The goodwill arising on the acquisition of MS Foods UAB is attributed to synergies that the Group expects to realize by combining operations with those already existing in Belarus. None of the goodwill recognized is expected to be deductible for income tax purposes.

#### Acquisitions of non controlling interests

In 2011 the Group acquired non controlling interests as follows:

On 8 June 2011, the Board of Directors of the Company's subsidiary Nigerian Bottling Company plc ("NBC") resolved to propose a scheme of arrangement between NBC and its minority shareholders, involving the cancellation of part of the share capital of NBC. The transaction was approved by the Board of Directors and General Assembly of NBC on 8 June 2011 and 22 July 2011 respectively and resulted in acquisition of the remaining 33.6% of the voting shares of NBC bringing the Group's interest in the subsidiary to 100%. The transaction was completed in September 2011 and NBC was delisted from the Nigerian Stock Exchange. The consideration for the acquisition of non controlling interests was €100.2m, including transaction costs of €1.8m, out of which €70.4m was paid as of 31 December 2012 (2011: €56.fn). The remaining amount of €29.8m has yet to be paid in respect of shares acquired as the sellers have yet to claim the cash consideration. This amount is currently held in a separate bank account in Nigeria awaiting claim (see note 14). The difference between the consideration and the carrying value of the interest acquired (€60.1m) has been recognized in retained earnings while the accumulated components recognized in other comprehensive income have been reallocated within the equity of the Group.

On 25 June 2010, the Group initiated a tender offer to purchase all of the remaining shares of the non-controlling interest in Coca-Cola HBC – Srbija d.o.o. ("CCH Serbia"). The tender offer was completed on 2 August 2010 and resulted in the Group increasing its stake in CCH Serbia to 91.2% as of 31 December 2010. In 2011, the Group acquired all the remaining interest in the subsidiary. The consideration paid for the acquisition of non controlling interest acquired in 2011 was  $\[ \in \]$ 17.7m, including transaction costs of  $\[ \in \]$ 0.4m ( $\[ \in \]$ 1010:  $\[ \in \]$ 3.7m) and the carrying value of the additional interest acquired was  $\[ \in \]$ 11.4m. The difference between the consideration and the carrying value of the interest acquired has been recognized in retained earnings.

## Disposal of Eurmatik S.r.l

In February 2011, the Group sold all of its interests in Eurmatik S.r.l., the vending operator in Italy. The consideration was  $\in$ 13.5m and the cash and cash equivalents disposed were  $\in$ 0.4m. The disposal resulted in the Group derecognising  $\in$ 12.0m of intangible assets and  $\in$ 12.7m of net assets. The disposal of Eurmatik S.r.l resulted in a gain of  $\in$ 0.8m in the Group's established segment.



#### 29. Dividends

The reported net results of the parent company's statutory accounts do not allow for 2012 and 2011 statutory minimum annual dividend payment. As a result the Group has not recorded a dividend liability in respect of 2012 and 2011.

During 2010, a dividend of €0.30 per share totaling €102.0m was paid.

#### 30. Financial risk management

#### Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign currency risk, interest rate risk, commodity price risk), credit risk, liquidity risk and capital risk. The Group's overall risk management programme focuses on the volatility of financial markets and seeks to minimise potential adverse effects on the Group's cash flows. The Group uses derivative financial instruments to hedge certain risk exposures.

Risk management is carried out by the Group Treasury in a controlled manner, consistent with the Board of Directors' approved policies. Group Treasury identifies, evaluates and hedges financial risks in close co-operation with the Group's subsidiaries. The Board of Directors has approved the Treasury Policy and Chart of Authority, which together provide the control framework for all treasury and treasury related transactions.

#### Market Risk

Foreign currency risk

The Group is exposed to the effect of foreign currency risk on future commercial transactions, recognised monetary assets and liabilities that are denominated in currencies other than the local entity's functional currency, as well as net investments in foreign operations. Foreign currency forward contracts and foreign currency option contracts are used to hedge a portion of the Group's foreign currency risk. The majority of the foreign currency forward contracts and foreign currency option contracts have maturities of less than one year after the balance sheet date. The foreign currency risk arising from the investment in foreign operations is not hedged.

Management has set up a policy that requires Group companies to manage their foreign exchange risk against their functional currency. To manage their foreign exchange risk arising from future commercial transactions and recognised monetary assets and liabilities, entities in the Group use foreign currency forward and option contracts transacted with Group Treasury. Foreign exchange risk arises when future commercial transactions or recognised monetary assets or liabilities are denominated in a currency that is not the entity's functional currency. The Group Treasury's risk management policy is to hedge between 25% and 80% of anticipated cash flows in each major foreign currency for the next twelve months. Each subsidiary designates contracts with Group Treasury as fair value hedges or cash flow hedges, as appropriate. External foreign exchange contracts are designated at Group level as hedges of foreign exchange risk on specific monetary assets, monetary liabilities or future transactions on a gross basis.

The following tables present details of the Group's sensitivity to reasonably possible increases and decreases in the euro and US dollar against the relevant foreign currencies. In determining reasonable possible changes, the historical volatility over a twelve-month period of the respective foreign currencies in relation to the euro and the US dollar, has been considered. The sensitivity analysis determines the potential gains and losses in the income statement or equity arising from the Group's foreign exchange positions as a result of the corresponding percentage increases and decreases in the Group's main foreign currencies, relative to the euro and the US dollar. The sensitivity analysis includes outstanding foreign currency denominated monetary items, external loans as well as loans between operations within the Group where the denomination of the loan is in a currency other than the currency of the local entity. The sensitivity analysis for exchange risk for 2012, 2011 and 2010 was as follows:



# 30. Financial risk management (continued)

# 2012 exchange risk sensitivity analysis

		Euro strengthens against		Euro weakens against	
		local currency		local currency	
		Loss/(Gain) in		(Gain)/loss in	
		income	(Gain)/loss in	income	(Gain)/loss in
		statement	equity	statement	equity
	% change	€ million	€ million	€ million	€ million
Armenian dram	10.04%	0.7	_	(0.8)	_
Belarusian rouble	9.58%	(0.9)	_	1.0	
Bulgarian lev	1.97%	(0.7)	_	0.8	_
Croatian kuna	1.99%	(0.1)	(0.1)	0.1	0.1
Czech koruna	6.52%	(2.0)	(1.3)	2.5	1.2
Hungarian forint	10.55%	(0.7)	(1.3)	0.7	1.3
Moldovan leu	10.37%	0.5	0.8	(0.6)	(0.9)
Nigerian naira	9.89%	1.7	_	(2.1)	_
Polish zloty	8.67%	(0.4)	(3.8)	0.3	3.4
Romanian leu	4.03%	_	(1.2)	0.2	0.8
Russian rouble	7.70%	0.2	(2.5)	(0.4)	1.4
Serbian dinar	7.27%	0.6		(0.5)	_
Swiss franc	1.60%	_	(0.6)		0.6
UK sterling	5.81%	(0.5)	4.2	0.6	(4.7)
Ukrainian hryvnia	8.99%	1.8	_	(2.2)	_
US dollar	8.62%	18.4	1.7	(21.8)	(2.0)
		18.6	(4.1)	(22.2)	1.2

		US dollar strengthens against		US dollar weakens against	
		local currency		local currency	
		(Gain)/loss in		Loss/(Gain) in	
		income	(Gain)/loss in	income	Loss/(Gain) in
		statement	equity	statement	equity
	% change	€ million	€ million	€ million	€ million
Bulgarian lev	8.60%	0.1	_	(0.1)	_
Croatian kuna	8.77%	_	(0.1)	_	0.1
Czech Koruna	13.09%	0.1	_	(0.1)	_
Euro	8.62%	(19.1)	1.7	22.7	(2.0)
Romanian leu	9.98%	(0.1)	_	0.1	_
Russian rouble	10.92%	(0.3)	(6.6)	0.8	3.1
Serbian dinar	11.10%	_	_	0.1	_
Ukrainian hryvnia	2.59%	0.2		(0.3)	
		(19.1)	(5.0)	23.2	1.2

Euro weakens against



# Notes to the Consolidated Financial Statements (continued)

Euro strengthens against

# 30. Financial risk management (continued)

# 2011 exchange risk sensitivity analysis

		local cu	rrency	local cu	rrency
	% change	Loss/(Gain) in income statement € million	(Gain)/loss in equity € million	(Gain)/loss in income statement € million	(Gain)/loss in equity € million
Armenian dram	12.04%	0.4		(0.5)	
Belarusian rouble	30.00%	(1.9)	_	3.6	_
Bulgarian lev	0.47%	(0.2)		0.2	_
Croatian kuna	1.68%	_	(0.1)	_	0.1
Czech koruna	6.71%	(1.6)	(1.3)	2.1	0.9
Hungarian forint	11.70%	(0.1)	(1.3)	0.1	1.4
Latvian lati	1.48%	(0.1)	` <u> </u>	0.1	_
Moldovan leu	12.66%	0.2	1.0	(0.3)	(1.3)
Nigerian naira	15.46%	1.2		(1.6)	_
Polish zloty	10.31%	(1.0)	(4.5)	0.6	4.7
Romanian leu	4.76%	0.1	(1.4)	(0.2)	1.4
Russian rouble	8.66%	0.2	(3.4)	(1.3)	2.8
Serbian dinar	9.11%	0.3	_	(0.4)	_
Swiss franc	14.95%	3.5	(4.5)	(3.8)	4.6
UK sterling	8.02%	1.7	5.7	(1.6)	(6.8)
Ukrainian hryvnia	12.18%	0.8	_	(1.0)	_
US dollar	11.09%	20.8	6.6	(26.4)	(7.2)
		24.3	(3.2)	(30.4)	0.6
		US dollar stren local cu	0	US dollar wea	U
	% change	(Gain)/loss in income statement € million	(Gain)/loss in equity € million	Loss/(Gain) in income statement € million	Loss/(Gain) in equity € million
Belarusian rouble	20.00%	2.3	0.2	(3.5)	(0.3)
Bulgarian lev	11.09%	0.7	_	(0.8)	(0.0)
Croatian kuna	11.27%	(0.1)	(0.3)	0.1	0.3
Euro	11.09%	(22.5)	(2.2)	28.2	2.7
Nigerian naira	10.59%	(==.e)	4.1		(5.1)
Russian rouble	11.55%	(0.7)	(10.1)	0.3	10.2
Serbian dinar	14.33%	(0.2)	(= -12) —	0.2	
Swiss franc	15.98%	_	_	0.1	_
Ukrainian hryvnia	2.74%	0.1		(0.1)	

(20.4)

(8.3)

24.5

**7.8** 



# 30. Financial risk management (continued)

# 2010 exchange risk sensitivity analysis

	Euro strengthens against		Euro weakens against			
	local currency		rrency	local currency		
	% change	Loss/(Gain) in income statement € million	Loss/(Gain) in equity	Loss/(Gain) in income statement € million	(Gain)/loss in equity € million	
Belarusian rouble	9.82%	(0.6)	_	0.7	_	
Bulgarian lev	0.59%	(0.1)	_	0.1	_	
Croatian kuna	1.84%	_	(0.1)	_	0.1	
Czech koruna	6.22%	(1.4)	(1.0)	1.6	0.9	
Estonian kroon	0.46%	(0.1)	_	0.1	_	
Hungarian forint	11.28%	(1.2)	(1.6)	2.0	1.1	
Moldovan leu	12.38%	0.1	1.0	(0.1)	(1.3)	
Nigerian naira	10.66%	0.5	_	(0.7)	_	
Polish zloty	10.56%	(0.4)	(4.4)	2.6	1.7	
Romanian leu	5.14%	1.2	(1.2)	(0.4)	_	
Russian rouble	8.64%	(0.2)	(0.8)	(0.7)	0.5	
Serbian dinar	4.91%	(0.4)	_	0.4	_	
Swiss franc	8.65%	(1.6)	(1.9)	1.8	1.8	
UK sterling	8.38%	(0.1)	6.0	0.5	(7.0)	
Ukrainian hryvnia	10.87%	0.2	_	(0.2)	_	
US dollar	10.25%	5.4	3.9	(6.7)	(3.3)	
		1.3	(0.1)	1.0	(5.5)	

		US dollar stren		US dollar wea	S
	% change	(Gain)/loss in income statement € million	(Gain)/loss in equity € million	Loss/(Gain) in income statement € million	Loss/(Gain) in equity € million
Belarusian rouble	2.87%	0.1		(0.1)	
Bulgarian lev	10.22%	0.6	(0.1)	(0.8)	0.1
Croatian kuna	11.05%	_	(0.1)	_	0.1
Euro	10.25%	(5.5)	(3.0)	6.8	3.7
Nigerian naira	4.18%	0.1	1.5	(0.1)	(1.7)
Romanian leu	12.47%	_	(0.3)	_	0.3
Russian rouble	8.94%	0.4	(2.2)	(0.6)	0.5
Ukrainian hryvnia	3.21%	(0.9)		1.0	
		(5.2)	(4.2)	6.2	3.0



## 30. Financial risk management (continued)

Commodity price risk

The Group is affected by the volatility of certain commodity prices in relation to certain raw materials (being mainly sugar and aluminium) necessary for the production of the Group's products.

Due to the significantly increased volatility of commodity prices, the Group's Board of Directors has developed and enacted a risk management strategy regarding commodity price risk and its mitigation. Although the Group continues to contract prices with suppliers in advance, to reduce its exposure to the effect of short-term changes in the price of sugar, fructose and aluminium, in addition, based on a rolling 36 month forecast, the Group hedges the purchase price of sugar and aluminium using commodity swap contracts, even though these contracts do not qualify for hedge accounting.

The following table presents details of the Group's income statement and equity sensitivity to increases and decreases in sugar and aluminium prices. The table does not show the sensitivity to the Group's total underlying sugar and aluminium exposure or the impact of changes in volumes that may arise from increase or decrease in sugar and aluminium prices. The sensitivity analysis determines the potential effect on profit or loss and equity arising from the Group's commodity swap contract positions as a result of the reasonably possible increases or decreases of the sugar and aluminium price. The sensitivity analysis for sugar and aluminium price risk was as follows:

<b>31 December 2012</b>					
		Commodity price increases with		Commodity price decreases with	
		all other variables held constant		all other variables held constant	
		(Gain)/loss in		Loss/(Gain) in	
		income	(Gain)/loss in	income	Loss/(Gain) in
		statement	equity	statement	equity
	% change	€ million	€ million	€ million	€ million
Sugar	16.4%	(7.8)		7.8	_
Aluminium	19.8%	(0.6)	_	0.6	_
		(8.4)		8.4	
31 December 2011					
		Commodity price	increases with	Commodity price	e decreases with
		all other variable	es held constant	all other variabl	es held constant
		(Gain)/loss in		Loss/(Gain) in	
		income	(Gain)/loss in	income	Loss/(Gain) in
		statement	equity	statement	equity
	% change	€ million	€ million	€ million	€ million
Sugar	27.9%	(11.1)		11.0	



#### 30. Financial risk management (continued)

Interest rate risk

The fair value of interest rate swap agreements utilised by the Group modifies the Group's exposure to interest rate risk and the changes in fair value of debt by converting the Group's fixed rate debt into floating rate obligation based on Euribor over the life of the underlying US\$500.0 million notes. The agreements involve the receipt of fixed rate interest payments in exchange of floating rate interest payments over the life of the agreement without an exchange of the underlying principal amount. In June and July 2009, the Group unwound two euro interest rate swap contracts with a notional value of €207.5m, while in June and July 2010 the Group unwound the remaining interest rate swap contracts with a notional value of €292.5m, all of which related to the €500.0m 7-yeaæuro-denominated fixed rate bond that matured in 2011. Furthermore, in June and July 2010, the Group unwound the interest rate swap contracts with notional value of €500.0m which related to the €500.0m 5-year euro-denominated fixed rate bond that matures in 2014.

During 2009, Coca-Cola Hellenic purchased interest rate option contracts on floating rate debt in order to continue to benefit from lower floating interest rates whilst ensuring protection against adverse interest rate movements. These interest rate options were sold in June and July 2010.

During 2012, we recognized in interest expense an expense of  $\le$ 7.9m in relation to the ineffective potion of swaps which qualified for hedge accounting compared to an expense of  $\le$ 6.6m in 2011 and an income of  $\le$ 1.0m in 2010.

The sensitivity analysis in the following paragraph has been determined based on exposure to interest rates of both derivative and non-derivative instruments existing at the balance sheet date and assuming constant foreign exchange rates. For floating rate liabilities, the analysis is prepared assuming the amount of liability outstanding at the balance sheet date was outstanding for the whole year. A 100 basis point increase or decrease represents management's assessment of a reasonably possible change in interest rates.

If interest rates had been 100 basis points higher and all other variables were held constant, the Group's profit for the year ended 31 December 2012 would have decreased by  $\leq 4.7$ m (2011:  $\leq 5.0$ m, 2010:  $\leq 1.8$ m). If interest rate had been 100 basis points lower and all other variables were held constant, the Group's profit for the year ended 31 December 2012 would have increased by  $\leq 4.7$ m (2011:  $\leq 5.0$ m, 2010:  $\leq 1.8$ m)This is mainly attributable to the Group's exposure to interest rates on a fixed rate bond that have been swapped to a floating rate obligation.

#### Credit risk

The Group has limited concentration of credit risk across trade and financial counterparties. Policies are in place to ensure that sales of products and services on credit are made to customers with an appropriate credit history. The Group has policies that limit the amount of credit exposure to any single financial institution.

The Group's maximum exposure to credit risk in the event that counterparties fail to perform their obligations at 31 December 2012 in relation to each class of recognised financial asset, is the carrying amount of those assets as indicated on the balance sheet.

If credit is granted to customers, their credit quality is normally assessed using external agencies and historic experience. Credit limits are set accordingly. Further information regarding credit risk exposure is shown within Notes 12 and 13.

With respect to derivative financial instruments, credit risk arises from the potential failure of counterparties to meet their obligations under the contract or arrangement. The Group's maximum credit risk exposure for each derivative instrument is the carrying amount of the derivative (refer to Note 8). In addition, the Group regularly makes use of money market funds to invest temporarily excess cash balances and to diversify its counterparty risk. These funds all have a minimum AAA rating and strict investment limits are set, per fund, depending on the size of the fund.



### 30. Financial risk management (continued)

The Group only undertakes investment and derivative transactions with banks and financial institutions that have a minimum credit rating of 'BBB-' from Standard & Poor's and 'Baa3' from Moody's. Since June 2012 the Group has also introduced the Credit Default Swaps of a counterparty in order to measure more timely the credit worthiness of a counterparty and set up its counterparties in tiers in order to assign maximum exposure and tenor per tier. If the Credit Default Swaps of certain counterparty exceed 500bps the Group will stop trading derivatives with that counterparty and will try to cancel any deposits on a best effort basis.

### Liquidity risk

The Group actively manages liquidity risk to ensure there are sufficient funds available for any short-term and long-term commitments. Bank overdrafts and bank facilities, both committed and uncommitted, are used to manage this risk.

Ultimate responsibility for liquidity risk management rests with the Board of Directors, which has built an appropriate liquidity risk management framework for the management of the Group's short, medium and long-term funding and liquidity requirements. The Group manages liquidity risk by maintaining adequate cash reserves and committed banking facilities, access to the debt capital markets, and by continuously monitoring forecasted and actual cash flows. Included in Note 15 is a listing of the undrawn facilities that the Group has at its disposal to manage liquidity risk.

The following tables detail the Group's remaining contractual maturities for its financial liabilities. The tables include both interest and principal undiscounted cash flows assuming that interest rates remain constant from 31 December 2012.

	€ million	<b>€</b> million	<b>€</b> million	€ million
	up to 1 year	1–2 yrs	2–5 yrs	over 5 years
Borrowings	639.1	597.9	1,078.7	96.6
Derivative liabilities	8.3	2.2	0.2	_
Trade and other payables	1,461.6			6.7
As at 31 December 2012	2,109.0	600.1	1,078.9	103.3
Borrowings	413.0	511.7	1,615.7	44.7
Derivative liabilities	4.0	0.2	_	_
Trade and other payables	1,475.9			6.8
As at 31 December 2011	1,892.9	511.9	1,615.7	51.5
Borrowings	619.9	92.4	1,458.2	361.3
Derivative liabilities	4.1	_	_	_
Trade and other payables	1,420.2			6.8
As at 31 December 2010	2,044.2	92.4	1,458.2	368.1

The Group hedges exposures to changes in the fair value of debt, as well as in the foreign exchange cash flows of debt by using a combination of interest rate and cross-currency swap contracts (refer to Notes 8 and 15). Therefore, the impact of these instruments has been included in the aggregate interest and principal undiscounted cash flows related to the underlying borrowings presented above.



#### 30. Financial risk management (continued)

#### Capital risk

The Group's objectives when managing capital are to safeguard the Group's ability to continue as going concern and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may increase or decrease debt, issue or buy back shares, adjust the amount of dividends paid to shareholders, or return capital to shareholders.

The Group's goal is to maintain a conservative financial profile. In April 2012, Standard & Poor's changed its rating outlook to negative and in June the corporate credit ratings were downgraded to "BBB+" long term, "A2" short term with Credit Watch Negative. In June 2012, Moody's also downgraded Coca-Cola Hellenic ratings to "Baa1" long-term and the outlook remained negative. The main reasons for both downgrades were the continued pressure on business results due to the macroeconomic pressures in our territories and the potential impact of Greece leaving the Eurozone. The Group monitors its capital structure on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Total capital is calculated as 'Total equity' plus 'Net debt' as shown in the consolidated balance sheet. The Group's strategy is to maintain a gearing ratio within a 35% to 45% range. The gearing ratios at 31 December 2012, 2011 and 2010 were as follows:

	2012	2011	2010
	<b>€</b> million	€ million	<b>€</b> million
Total borrowings (refer to Note 15)	2,159.7	2,261.3	2,194.0
Less: Cash and cash equivalents (refer to Note 14)	(439.1)	(447.4)	(306.7)
Net debt	1,720.6	1,813.9	1,887.3
Total equity	3,006.5	2,920.2	3,031.1
Total capital	4,727.1	4,734.1	4,918.4
Gearing ratio	36%	38%	38%

### Fair values of financial assets and liabilities

For financial instruments such as cash, deposits, debtors and creditors, investments, short-term borrowings (excluding the current portion of bonds and notes payable) and other financial liabilities (other than bonds and notes payable), carrying values are a reasonable approximation of their fair values. According to the fair value hierarchy, the financial instruments measured at fair value are classified as follows:

#### Level 1

The fair value of available-for-sale listed equity securities is based on quoted market prices at 31 December 2012.

#### Level 2

The fair value of foreign currency forward contracts, foreign currency option contracts, commodity swap contracts, bonds and notes payable, interest rate swap contracts and cross-currency swap contracts is determined by using valuation techniques. These valuation techniques maximise the use of observable market data. The fair value of the foreign currency forward contracts, foreign currency option contracts, commodity swap contracts and cross-currency swap contracts is calculated by reference to quoted forward exchange, deposit rates and forward rate curve of the underlying commodity at 31 December 2012 for contracts with similar maturity dates. The fair value of interest rate option contracts is calculated by reference to the Black and Scholes valuation model and implied volatilities. The fair value of bonds and notes payable has been determined on the basis of the estimated present value of future cash flows based on observable yield curves. The fair value of interest rate swap contracts is determined as the difference in the present value of the future interest cash inflows and outflows based on observable yield curves.



### 30. Financial risk management (continued)

### Level 3

The fair value of available-for-sale unlisted investments is determined through the use of estimated discounted cash flows.

The following table provides the fair value hierarchy in which fair value measurements are categorised for assets and liabilities at 31 December 2012:

	Level 1 € million	Level 2 € million	Level 3 € million	Total € million
Financial assets at FVTPL	<u>C IIIIIIOII</u>	<u> </u>	<u> </u>	<u> </u>
Foreign currency forward contracts		0.8		0.8
Foreign currency option contracts		0.2		0.2
Derivative financial assets used for hedging				
Fair value hedges				
Foreign currency forward contracts	_	_	_	
Interest rate swap contracts	_	11.3	_	11.3
Cash flow hedges				
Foreign currency forward contracts	_	0.6	_	0.6
Foreign currency option contracts		0.7		0.7
Interest rate swap contracts		35.8	_	35.8
Available-for-sale financial assets				
Equity securities	1.0	_	0.7	1.7
Total financial assets	1.0	49.4	0.7	51.1
Financial liabilities at FVTPL				
Foreign currency forward contracts		(0.8)	_	(0.8)
Cross-currency swap contracts		(67.8)		(67.8)
Commodity swap contracts		(5.8)		(5.8)
Derivative financial liabilities used for hedging				
Fair value hedges				
Foreign currency forward contracts	_	(0.5)	_	(0.5)
Cash flow hedges				
Foreign currency forward contracts	_	(3.6)	_	(3.6)
Cross-currency swap contracts		(75.6)		(75.6)
Total financial liabilities		(154.1)		(154.1)

There were no material changes in fair value measurements for Level 3 items for the year ended 31 December 2012.

The following table provides the fair value hierarchy in which fair value measurements are categorised for assets and liabilities at 31 December 2011:



# 30. Financial risk management (continued)

	Level 1 € million	Level 2 € million	Level 3 € million	Total € million
Financial assets at FVTPL	<u> </u>	<u> </u>		<u> </u>
Foreign currency forward contracts	_	3.5		3.5
Foreign currency option contracts	_	0.4		0.4
Derivative financial assets used for hedging				
Fair value hedges				
Foreign currency forward contracts		0.6	_	0.6
Interest rate swap contracts		25.7		25.7
Cash flow hedges				
Foreign currency forward contracts	_	9.8	_	9.8
Foreign currency option contracts	_	1.4		1.4
Interest rate swap contracts	_	43.8	_	43.8
Available-for-sale financial assets				
Equity securities	0.7	_	0.5	1.2
Total financial assets	0.7	85.2	0.5	86.4
Financial liabilities at FVTPL				
Foreign currency forward contracts		(0.9)	_	(0.9)
Foreign currency option contracts		(0.4)	_	(0.4)
Cross-currency swap contracts	_	(60.9)	_	(60.9)
Commodity swap contracts	_	(1.4)	_	(1.4)
Derivative financial liabilities used for hedging				
Cash flow hedges				
Foreign currency forward contracts	_	(1.5)		(1.5)
Cross-currency swap contracts		(69.9)		(69.9)
Total financial liabilities		(135.0)		(135.0)

There were no material changes in fair value measurements for Level 3 items for the year ended 31 December 2011.

The following table provides the fair value hierarchy in which fair value measurements are categorised for assets and liabilities at 31 December 2010:



# 30. Financial risk management (continued)

	Level 1 € million	Level 2 € million	Level 3 € million	Total € million
Financial assets at FVTPL	<u>c minion</u>	<u>c mmon</u>	<u>C minion</u>	C minion
Foreign currency forward contracts		0.3		0.3
Foreign currency option contracts		0.4		0.4
Derivative financial assets used for hedging				
Fair value hedges				
Foreign currency forward contracts		1.7	_	1.7
Interest rate swap contracts		35.4	_	35.4
Cash flow hedges				
Foreign currency forward contracts		0.6	_	0.6
Foreign currency option contracts		1.2	_	1.2
Interest rate swap contracts	_	37.7	_	37.7
Available-for-sale financial assets				
Equity securities	1.3		0.3	1.6
Total financial assets	1.3	77.3	0.3	78.9
Financial liabilities at FVTPL				
Foreign currency forward contracts		(0.1)	_	(0.1)
Cross-currency swap contracts		(72.6)		(72.6)
Derivative financial liabilities used for hedging				
Fair value hedges				
Foreign currency forward contracts		(0.6)	_	(0.6)
Cash flow hedges				
Foreign currency forward contracts		(3.4)	_	(3.4)
Cross-currency swap contracts		(63.5)		(63.5)
Total financial liabilities		(140.2)		(140.2)

The following table presents changes in fair value measurements for Level 3 items for the year ended 31 December 2010:

	€ million
As at 1 January 2010	15.6
Total gains for the year	
In profit and loss	1.0
Settlements	(16.3)
As at 31 December 2010	0.3
Total gains for the year included in profit or loss for assets held at 31 December 2010	1.0

Total gains for the year included in profit or loss for available-for-sale equity securities amounted to €1.0m, related to assets held at 31 December 2010 and were recorded within operating expenses.



### 31. Contingencies

The Greek Competition Authority issued a decision on 25 January 2002, imposing a fine on the Company of approximately €2.9m for certain discount and rebate practices and required changes to the Company's commercial practices with respect to placing coolers in certain locations and lending these assets free of charge. On 16 June 2004, the fine was reduced on appeal to €1.8m. On 29 June 2005, the Greek Competition Authority requested that the Company provide information on its commercial practices as a result of a complaint by certain third parties regarding the Company's compliance with the decision of 25 January 2002. On 7 October 2005, the Company was served with notice to appear before the Greek Competition Authority. On 14 June 2006, the Greek Competition Authority issued a decision imposing a daily penalty of €5,869 for each day that the Company allegedly failed to comply with the decision of 25 January 2002. On 31 August 2006, the Company deposited an amount of €89m, reflecting the amount of the fine and applicable tax, with the Greek authorities. As a result of this deposit, the Company increased the charge to its 2006 financial statements in connection to this case. On 23 November 2007, the Court of Appeals partly reversed and partly upheld the decision of the Greek Competition Authority reducing the amount of the fine to €5.9m. The reduction of the fine by €2.8m was ecognized in the Company's 2007 income statement. The Company has appealed the decision of the Court of Appeals to the extent it upholds the fine, to the Supreme Administrative Court of Greece. The Company believes that it has substantial legal grounds for its appeal against the judgment of the Court of Appeals. The Greek Competition Authority and one of the Company's competitors have also appealed the decision of the Court of Appeals. There have been no material developments in the applicable litigation. Since 2008 when the case was first referred to the Supreme Administrative Court of Greece, hearings have been postponed due to the backlog of pending cases before the Court. Utilizing advice from outside legal counsel, we consider the risk of an increase to the amount of the fine and the possibility of further cash outflows as remote.

In relation to the Greek Competition Authority's decision of 25 January 2002, one of the Company's competitors has filed a lawsuit claiming damages in an amount of €7.7m. The court of first instance heard the case on 21 January 2009 and subsequently rejected the lawsuit. The plaintiff has appealed the judgment. At present, it is not possible to predict the final outcome of this lawsuit or quantify the likelihood or materiality of any potential liability arising from it. We have not provided for any losses related to this case.

On 1 February 2012, the Greek Competition Commission conducted an inspection of the Company's Greek operations as part of an investigation into the sparkling, juice and water categories. The Company has a policy of strict compliance with Greek and EU competition law and it is cooperating fully with the Commission.

In the second quarter of 2010, the Serbian Competition Authority opened an investigation into the commercial practices of our Serbian subsidiary for potential abuse of dominance in the market for distribution of alcoholic and non-alcoholic beverages. On December 2012, the authority addressed a statement of objections to our Serbian subsidiary. We believe that our Serbian subsidiary has not violated any Serbian competition rules and we will challenge any such allegations vigorously. At present, it is not possible to predict the outcome of this investigation.

In 1992, our subsidiary Nigerian Bottling Company ("NBC") acquired a manufacturing facility in Nigeria from Vacunak, a Nigerian Company. In 1994, Vacunak filed a lawsuit against NBC, alleging that a representative of NBC had orally agreed to rescind the sale agreement and instead enter into a lease agreement with Vacunak. As part of its lawsuit Vacunak sought compensation for rent and loss of business opportunities. NBC discontinued all use of the facility in 1995. In a judgement delivered by the Nigerian court of first instance on 28 June 2012, the court awarded Vacunak damages in an amount equivalent to approximately €7.0 million. NBC has filed an appeal against the judgment. Based on advice from NBC's outside legal counsel, we believe that it is unlikely that NBC will suffer material financial losses from this case. We have consequently not provided for any losses in relation to this case.

The tax filings of the Company and its subsidiaries are routinely subjected to audit by tax authorities in most of the jurisdictions in which the Company conducts business. These audits may result in assessments of additional taxes. The Company provides additional tax in relation to the outcome of such tax assessments, to the extent that a liability is probable and estimable.

The Company is also involved in various other legal proceedings. Management believes that any liability to the



Company that may arise as a result of these pending legal proceedings will not have a material adverse effect on the results of operations, cash flows, or the financial position of the Company taken as a whole.

### 32. Commitments

# (a) Operating leases

The total of future minimum lease payments under non-cancellable operating leases at 31 December was as follows:

	2012	2011	2010
	€ million	€ million	€ million
Less than one year	50.3	55.1	62.6
Later than one year but less than five years	130.4	107.8	141.3
Later than five years	25.2	19.1	26.8
Future minimum lease payments	205.9	182.0	230.7

The total operating lease charges included within operating expenses for the years ended 31 December were as follows:

	2012	2011	2010
	€ million	€ million	€ million
Plant and equipment	<b>74.1</b>	67.9	57.4
Property	45.0	47.2	46.1
Total operating lease charges	119.1	115.1	103.5

### (b) Capital commitments

At 31 December 2012 the Group had capital commitments amounting to €90.3m (2011: €93.9m and 2010: €66.31 respectively). Of this, €1.0m related to the Company's share of the commitments of its joint ventures (2011: €2.5m and 2010: €0.5m respectively).

# (c) Long-term commitments

At 31 December 2012 the Group had commitments to purchase raw materials and receive services amounting to €300.5m (2011: €355.3m and 2010: €203.8m respective). Of this, €8.9m related to the Company's share of the commitments of its joint ventures (2011: €7.8m and 2010: €13.2m respectively).



### 33. Directors' and senior management remuneration

The total remuneration paid to or accrued for directors and the senior management team for 2012 amounted to €11.4m (2011: €14.4m, 2010: €14.1m). Out of this,he amount paid or accrued for stock option grants during 2012 was €3.0m (2011: €4.6m, 2010: €4.2m). Pension and posemployment benefits for directors and the senior management team during 2012 amounted to €1.0m (2011: €0.8m, 2010: €9m).

#### 34. Related party transactions

#### (a) The Coca-Cola Company

As at 31 December 2012, TCCC indirectly owned 23.2% (2011: 23.2%, 2010: 23.2%) of the issued share capital of Coca-Cola Hellenic. TCCC considers Coca-Cola Hellenic to be a 'key bottler' and has entered into bottler's agreements with Coca-Cola Hellenic in respect of each of Coca-Cola Hellenic's territories. All the bottler's agreements entered into by TCCC and Coca-Cola Hellenic are Standard International Bottler's ('SIB') agreements. The terms of the bottler's agreements grant Coca-Cola Hellenic the right to produce and the exclusive right to sell and distribute the beverages of TCCC in each of the countries Coca-Cola Hellenic operates. Consequently, Coca-Cola Hellenic is obliged to purchase all concentrate for TCCC's beverages from TCCC, or its designee, in the ordinary course of business. On 10 October 2012, TCCC agreed to extend the term of the bottlers' agreements for further ten years until 2023. On 29 December 2008, Kar-Tess Holding and TCCC agreed to extend their existing shareholders' agreement, whereby the combined shareholdings of Kar-Tess Holding and TCCC will not fall below 44% for the period up to January 2014 and not below 40% for the period thereafter until 31 December 2018. Refer also to note 36.

TCCC owns or has applied for the trademarks that identify its beverages in each of the countries Coca-Cola Hellenic operates. TCCC has authorised Coca-Cola Hellenic and certain of its subsidiaries to use the trademark 'Coca-Cola' in their corporate names.

Total purchases of concentrate, finished products and other materials from TCCC and its subsidiaries during 2012 amounted to €1,305.4m (2011: €1,300.8m, 2010: €1,362m).

TCCC makes discretionary marketing contributions to Coca-Cola Hellenic's operating subsidiaries. The participation in shared marketing agreements is at TCCC's discretion and, where co-operative arrangements are entered into, marketing expenses are shared. Such arrangements include the development of marketing programmes to promote TCCC's beverages. Total net contributions received from TCCC for marketing and promotional incentives during the year amounted to €70.6m (2011: €76.5m, 2010: €60.8m). Contributions for price support and marketing and promotional campaigns in respect of specific customers are recorded in net sales revenue as an offset to promotional incentives paid to customers. In 2012, such contributions totaled €51.2m (2011: €490m, 2010: €48.8m). Contributions for general marketing programmes are recorded as an offset to selling expenses. In 2012, such contributions made by TCCC to Coca-Cola Hellenic totalled €20.1m (2011: €21.9m, 2010: €19.8m) and the contributions of Coca-Cola Hellenic to TCCC totalled €0.7m (2011: €9.0m, 2010: €7.8m). TCCC has also customarily made additional payments for marketing and advertising directly to suppliers as part of the shared marketing arrangements. The proportion of direct and indirect payments, made at TCCC's discretion, will not necessarily be the same from year to year. In addition, there were no support payments received from TCCC for the placement of cold drink equipment for the year ended 31 December 2012 (2011: €14.6m, 2010: nil).

During the year, the Group sold €25.1m of finished goods and raw materials to TCCC (2011: €32.8m, 2010: €19.0m).

Other income primarily comprises rent, facility and other items of  $\leq 1.2$ m (2011:  $\leq 1.2$ m, 2010:  $\leq 14.3$ m) and a toll-filling relationship in Poland of  $\leq 18.0$ m (2011:  $\leq 1.3$ m, 2010:  $\leq 17.6$ m). Other expenses related to facility costs charged by TCCC and shared costs included in operating expenses amounted to  $\leq 1.5$ m (2011:  $\leq 4.0$ m, 2010: nil).

During 2012 the Group did not make any purchases of franchise rights (2011: nil, 2010: €4.4m) and did not receive any income from the sale of available-for-sale assets to TCCC (2011: nil, 2010: €4.9m).



### 34. Related party transactions (continued)

As at 31 December 2012, the Group had a total amount due from TCCC of €49.6m (2011: €56.6m, 2010: €49m), and a total amount due to TCCC of €154.0m of trade payables (2011: €162.1m, 2010: €163.1m) and no othe liabilities (2011: €7.6m, 2010: nil).

### (b) Frigoglass S.A. ('Frigoglass')

Frigoglass, a company listed on the Athens Exchange, is a manufacturer of coolers, glass bottles and crowns. Frigoglass is related to Coca-Cola Hellenic by way of 44.1% ownership by the parent of Kar-Tess Holding (see below). Frigoglass has a controlling interest in Frigoglass Industries Limited, a company in which Coca-Cola Hellenic has a 23.9% effective interest, through its investment in Nigerian Bottling Company plc (*refer to Note 6*).

Coca-Cola Hellenic entered into a supply agreement with Frigoglass for the purchase of cooling equipment in 1999. The supply agreement was extended in 2004 and, most recently, in 2008, on substantially similar terms. Coca-Cola Hellenic has the status of most favoured customer of Frigoglass, on a non-exclusive basis, provided that it obtains at least 60% (at prices which are negotiated on an annual basis and which must be competitive) of its annual requirements for cooling equipment. The current agreement expires on 31 December 2013.

During 2012, the Group made purchases of €137.9m (2011: €147.7m, 2010: €100.5m) of coolers, glass bothes and crowns from Frigoglass and its subsidiaries and incurred maintenance and other expenses of €9.8m (2011: €6.3m, 2010: €5.6m). In addition the Group recorded other income of €0.8m (2011: €1.0m, 2010: €0.5m). As at B December 2012, Coca-Cola Hellenic owed €21.4m (2011: €14.3m, 2010:€13.8m) to, and was owed €1.2m (2011: €1.2m, 2010)€1.2m) by Frigoglass.

#### (c) Directors

Mr George A. David, Mr Haralambos K. Leventis, Mr Anastasios P. Leventis and Mr Anastassis G. David have been nominated by Kar-Tess Holding to the board of Coca-Cola Hellenic. Mr Irial Finan and Mr John Hunter have been nominated by TCCC to the board of Coca-Cola Hellenic. There have been no transactions between Coca-Cola Hellenic and the directors except for remuneration (*refer to Note 33*).

## (d) Other

Beverage Partners Worldwide ('BPW')

BPW is a 50/50 joint venture between TCCC and Nestlé. During 2012, the Group purchased inventory from BPW amounting to €101.5m (2011: €99.6m, 2010: €89.4m) and did not record any income (2011: nil, 2010: €0.lm). As at 31 December 2012, Coca-Cola Hellenic owed €4.9m (2011: €4.4m, 2010: €4.4m) to and was not owed any amounts (2011: €0.1m, 2010: nil) by BPW.

Kar-Tess Holding

As at 31 December 2012, Kar-Tess Holding owned 23.3% (2011: 23.3%, 2010: 23.3%) of the issued share capital of Coca-Cola Hellenic.

On 6 December, 2010 Kar-Tess Holding transferred 22,453,254 of Coca-Cola Hellenic shares and voting rights representing 6.13% of the total number of shares and voting rights of Coca-Cola Hellenic by transferring its 100% owned subsidiaries under the trade names "Sammy LLC", "Lucky 70 LLC", "Zoe 20 LLC", "Kooky LLC", "Utopia Business Company Ltd.", "Harmonia Commercial S.A.", "Ice Cold Holdings Limited" and "Red & White Holdings Limited" to entities and individuals, who were either ultimate beneficial owners of Kar-Tess Holding or have been nominated by them. None of the above persons owns individually more than 2% of the outstanding shares and voting rights of Coca-Cola Hellenic.



### 34. Related party transactions (continued)

Leventis Overseas & AG Leventis (Nigeria) PLC (the 'Leventis Companies')

The Leventis Companies are related to Coca-Cola Hellenic by way of common directors, as a result of which significant influence is considered to exist. During 2012, the Group purchased €20.3m (2011: €14.9m,  $\mathfrak{D}10$ : €10.8m) of finished goods and other materials from the Leventis Companies. Furthermore the Group did not record any sales of finished goods and raw materials to the Leventis Companies (2011: nil, 2010: €0.1m) and incurred rental expenses of €2.1m (2011: €2.8m, 2010: €0.6m) from the Leventis Companies. In addition during 2012 the Group incurred other expenses of €0.3m (2011: €0.3m, 2010: €0.4m) and did not recordother income (2011: €0.3m, 2010: €1.0m) with the Eventis Companies. As at 31 December 2012, the Group owed €2.5m (2011: €3.8m, 2010: €1.3m) to, and was owed €0m (2011: €0.2m, 2010: €0.8m) by the Leventis Companies.

### Other Coca-Cola bottlers

The Group sold €0.5m of finished goods (2011: €1.6m, 2010: €1.3m), purchased €5.5m of finished goods (2011: €1.9m, 2010: €0.5m), incurred expenses of €0m (2011: €0.1m, 2010: €0.1m) and recorded no income (2011: nil, 2010: €0.3m) from other Coca-Cola bottlers over which TCCC has significant influence. Furthermore during 2012 the Group received reimbursement for direct marketing expenses incurred of €0.2m (2011: €0.1m, 2010: €0.8m) from other Coca-Cola bottlers. At 31 December 2012, the receivables from such Coca-Cola bottlers were €0.2m (2011: €0.3m, 2010: €1.5m) and payables to other Coca-Cola bottlers were €0.2m (2011: nil, 2010: nil).

#### Other related parties

The Group purchased €1.3m (2011: nil, 2010: nil) of raw materials and finished goods and did not perform any purchases of fixed assets from other related parties (2011: nil, 2010: €0.1m). Further, the Group incurred expenses of €1.9m (2011: €1.8m, 2010: €1.4m) and recorded income of €1m (2011: €0.3m, 2010: nil). At 31 December 2012, the Group owed €0.5m (2011: €0.2m, 2010: nil) to, and was owed €0 m (2011: €0.4m, 2010: €0.8m) by other related paires.

### (e) Joint Arrangements

The Group purchased €31.0m of finished goods (2011: €28.9m, 2010: €62.3m), incurred other expenses of €0.4m (2011: €0.1m, 2010: €0.1m) and recorded other incom of €0.2m from joint arrangements (2011: €0.2m, 200: €0.1m). As at 31 December 2012, the Group owed €67.5m (2011: €155m, 2010: €15.3m) to, and was owed €19.5m (2011: €7.4m, 2010: €17.8m) by joint arrangements ventures, which relae to current and non-current portion.

There are no significant transactions with other related parties for the year ended 31 December 2012.



# 35. List of principal Group companies

The following are the principal Group companies at 31 December:

The following are the principal Group companies at	31 December:	9,	6 ownership	
	Country of registration	2012	2011	2010
3E (Cyprus) Limited	Cyprus	100.0%	100.0%	100.0%
AS Coca-Cola HBC Eesti	Estonia	100.0%	100.0%	100.0%
Bankya Mineral Waters Bottling Company EOOD	Bulgaria	100.0%	100.0%	100.0%
BrewTech B.V. Group <sup>(1),(2)</sup>	Greece	50.0%	50.0%	50.0%
BrewTech B.V. Group <sup>(1),(2)</sup>	The Netherlands	50.0%		_
CC Beverages Holdings II B.V	The Netherlands	100.0%	100.0%	100.0%
CCB Management Services GmbH		100.0%	100.0%	100.0%
CCHBC Armenia CJSC		90.0%	90.0%	90.0%
CCHBC Bulgaria AD		85.4%	85.4%	85.4%
CCHBC Insurance (Guernsey) Limited		100.0%	100.0%	100.0%
CCHBC IT Services Limited		100.0%	100.0%	100.0%
Coca-Cola Beverages Austria GmbH	•	100.0%	100.0%	100.0%
Coca-Cola Beverages Belorussiya		100.0%	100.0%	100.0%
Coca-Cola Beverages Ceska republika, s.r.o.		100.0%	100.0%	100.0%
Coca-Cola Beverages Ukraine Ltd		100.0%	100.0%	100.0%
Coca-Cola Bottlers Chisinau S.R.L.		100.0%	100.0%	100.0%
Coca-Cola Bottlers Iasi Srl		99.2%	99.2%	99.2%
Coca-Cola Bottling Company (Dublin) Limited		100.0%	100.0%	100.0%
Coca-Cola HBC Balkan Holding B.V. (3)			100.0%	100.0%
Coca-Cola HBC-Srbija d.o.o. (4)	Serbia	100.0%	100.0%	91.2%
Coca-Cola HBC B-H d.o.o. Sarajevo		100.0%	100.0%	100.0%
Coca-Cola HBC Finance B.V.		100.0%	100.0%	100.0%
		100.0%	100.0%	100.0%
Coca-Cola HBC Finance plc Coca-Cola HBC Greece S.A.I.C. (5)	Greece	100.0%	100.0%	100.0%
Coca-Cola HBC Hrvatska d.o.o.		100.0%	100.0%	100.0%
Coca-Cola HBC Hungary Ltd		100.0%	100.0%	100.0%
Coca-Cola HBC Ireland Limited		100.0%	100.0%	100.0%
Coca-Cola HBC Italia S.r.l.	•	100.0%	100.0%	100.0%
Coca-Cola HBC Kosovo L.L.C.		100.0%	100.0%	100.0%
Coca-Cola HBC Northern Ireland Limited		100.0%	100.0%	100.0%
Coca-Cola HBC Polska sp. z o.o.		100.0%	100.0%	100.0%
Coca-Cola HBC Romania Ltd		100.0%	100.0%	100.0%
Coca-Cola HBC Slovenija d.o.o.		100.0%	100.0%	100.0%
Coca-Cola HBC Slovenska republika, s.r.o.		100.0%	100.0%	100.0%
Coca-Cola HBC Switzerland Ltd (6)	Switzerland	99.9%	99.9%	99.9%
Coca-Cola Hellenic Bottling Company-Crna Gora d.o.o.,	Switzeriana	JJ.J/0	JJ.J/0	JJ.J/0
Podgorica <sup>(4)</sup>	Montenegro	100.0%	100.0%	91.2%
Coca-Cola Hellenic Business Service Organization (7)	Rulgaria	100.0%	100.0%	71.270
Coca-Cola Hellenic Procurement GmbH		100.0%	100.0%	100.0%
Deepwaters Investments Ltd		50.0%	50.0%	50.0%
Dunlogan Limited <sup>(8)</sup>		30.070	100.0%	100.0%
Lanitis Bros Ltd	Cyprus	100.0%	100.0%	100.0%
LLC Coca-Cola HBC Eurasia.		100.0%	100.0%	100.0%
MTV West Kishinev Bottling Company S.A.		100.0%	100.0%	
Multon Z.A.O. Group <sup>(1),(9)</sup>	Duccio	50.0%	50.0%	100.0% 50.0%
Nigorian Pottling Company I td (10)	Nussia		100.0%	50.0% 66.4%
Nigerian Bottling Company Ltd (10) Panpak Limited (11)	INIGEHA  Papublic of Iroland	100.0%		
SIA Coca-Cola HBC Latvia		100.00/	100.0%	100.0%
SIA COCA-COIA ADC LAUVIA	Latvia	100.0%	100.0%	100.0%



### 35. List of principal Group companies

		% ownership		
	Country of registration	2012	2011	2010
Star Bottling Limited	Cyprus	100.0%	100.0%	100.0%
Star Bottling Services Corp.	British Virgin Islands	100.0%	100.0%	100.0%
Tsakiris S.A.	Greece	100.0%	100.0%	100.0%
UAB Coca-Cola HBC Lietuva	Lithuania	100.0%	100.0%	100.0%
Valser Services AG <sup>(7)</sup>	Switzerland	99.9%	99.9%	_
Vendit Ltd <sup>(12)</sup>	Republic of Ireland	100.0%	100.0%	100.0%
Yoppi Hungary Kft		100.0%	100.0%	100.0%

<sup>(1)</sup> Joint arrangement.

<sup>(2)</sup> The BrewTech B.V Group of companies is engaged in the bottling and distribution of soft drinks and beer in FYROM. In 2010, 2011 and up until April 2012 Brewtech B.V. Group formed part of the Brewinvest S.A Group.

<sup>(3)</sup> CCHBC Balkan Holding BV was merged into its parent company, CC Beverages Holdings II BV, effective 14 November 2012.

On 25 June 2010, the Group initiated a tender offer to purchase all of remaining shares of the non-controlling interest in Coca-Cola HBC – Srbija A.D., Zemun (''CCH Serbia''). The tender offer was completed on 2 August 2010 and resulted in the Group increasing its stake in CCH Serbia to 91.2% as of 31 December 2010. In 2011, the Group acquired all the remaining interest in the subsidiary (refer to Note 28).

Effective from 1 August 2012, Elxym S.A. has been renamed to "Coca-Cola HBC Greece S.A.I.C". On 25 June 2012, CCH's annual general meeting of shareholders approved the transfer of Greek operations' operating assets and liabilities to Coca-Cola HBC Greece S.A.I.C, in accordance with Greek Law 2166/1993. In connection therewith, the transformation balance sheet of 31 March 2012, the respective audit report and the draft deed relating to the transaction were approved and the necessary authorisations for its execution and submission to the competent authorities were granted.

During 2010, Coca-Cola Beverages A.G. was renamed to Coca-Cola HBC Switzerland Ltd.

<sup>(7)</sup> Incorporated in 2011.

<sup>&</sup>lt;sup>(8)</sup> On September 2012, Dunlogan Limited was merged with CC Beverages Holdings II B.V.

<sup>(9)</sup> On 20 April, 2011 the Group along with TCCC, acquired through Multon Z.A.O., MS Foods UAB, a company that owns 100% of the equity of Vlanpak FE, a fruit juice and nectar producer in Belarus (refer to Note 28).

On 8 June 2011, the Board of Directors of the Company's subsidiary Nigerian Bottling Company plc ("NBC") resolved to propose a scheme of arrangement between NBC and its minority shareholders, involving the cancellation of part of the share capital of NBC. The transaction was approved by the Board of Directors and General Assembly of NBC on 8 June 2011 and 22 July 2011 respectively and resulted in acquisition of the remaining 33.6% of the voting shares of NBC bringing the Group's interest in the subsidiary to 100%. The transaction was completed in September 2011 (refer to Note 28).

Dissolved, effective 7 March 2012.

Dissolved, effective 1 January 2013.



### **36.** Post Balance Sheet Events (continued)

On 14 January 2013, the Group acquired approximately 14.0% in Coca-Hellenic Bottling Company Bulgaria AD for a consideration of approximately €13.2 million andthus its overall participation in the Bulgarian subsidiary is now 99.39%.

By virtue of a tax law that was enacted in Greece on 23 January 2013, the Greek corporate income tax rate was increased to 26% (from 20%) for accounting years starting as of 1 January 2013 onwards. This rate increase had not been substantively enacted at the balance sheet date and, therefore, is not included in 2012 financial statements. The effect of the changes enacted by Parliament on 23 January 2013 would be to increase the deferred tax asset provided at the balance sheet date by  $\leq$ 5.0m.

On 22 February 2013, Coca-Cola HBC AG ("CCHBC") announced that the existing shareholders' agreement of Kar-Tess Holding and TCCC, as well as the relationship agreement relating to Coca-Cola Hellenic entered into in connection with the acquisition of Coca-Cola Beverages plc by Hellenic Bottling Company S.A. in 2000, will terminate upon settlement of the voluntary share exchange offer and will not be renewed in relation to CCHBC.

During the first months of 2013 the Group incurred €5.6m of restructuring costs before tax, in its established countries.

Chairman of the Board of Directors

**Chief Executive Officer** 

Head of Financial Reporting

George A. David Passport C 034870/95 Dimitris P. Lois I.D. AH 523991 Evangelos S. Kontogiorgis I.D. X 565769 E.C.G Licence Nr. A/34019



6. Parent Company Financial Statements and accompanying Notes for the year ended 31 December 2012



### **Balance Sheet**

		As at 31 D	ecember
		2012(1)	2011
	Note	<b>€</b> million	€ million
Assets			
Goodwill	3		7.5
Property, plant and equipment	4	2.6	149.3
Investments in subsidiaries and joint arrangements	5	1,221.6	1,524.1
Available-for-sale financial assets	6	1.1	0.6
Deferred tax assets	8	2.7	15.2
Other non-current assets		0.4	1.0
Total non-current assets		1,228.4	1,697.7
Inventories	9	_	26.6
Trade receivables	10	0.5	128.9
Other receivables	11	10.8	40.4
Current tax assets		0.1	3.7
Cash and cash equivalents	12	0.4	0.3
Total current assets		11.8	199.9
Total assets		1,240.2	1,897.6
Liabilities			
Short-term borrowings from subsidiaries	13	12.1	5.8
Trade and other payables	14	12.9	119.6
Total current liabilities		25.0	125.4
Long-term borrowings from subsidiaries	13	_	384.7
Other non-current liabilities	15	6.8	26.7
Total non-current liabilities		6.8	411.4
Total liabilities		31.8	536.8
Equity			
Share capital	16	370.2	549.8
Share premium	16	569.3	569.2
Treasury shares	17	(54.3)	(55.5)
Other reserves	17	192.2	353.0
Retained earnings		131.0	(55.7)
Total equity		1,208.4	1,360.8
Total equity and liabilities		1,240.2	1,897.6

<sup>(1)</sup> On 1 April 2012, the assets and liabilities of Coca-Cola Hellenic's Greek Operations were transferred to a wholly-owned subsidiary of Coca-Cola Hellenic as detailed in Note 1.



### **Income Statement**

		Year ended 31 December		
		$2012^{(1)}$	2011	2010
	Note	€ million	€ million	€ million
Net sales revenue		102.5	537.4	609.0
Cost of goods sold		(76.0)	(341.3)	(346.5)
Gross profit		26.5	196.1	262.5
Operating expenses	18	(56.4)	(191.6)	(212.6)
Restructuring costs	19	(5.2)	(26.7)	(19.5)
Operating (loss) / profit		(35.1)	(22.2)	30.4
Finance income		_	_	0.2
Finance costs		(2.0)	(14.7)	(28.5)
Finance costs, net	20	(2.0)	(14.7)	(28.3)
(Loss) / profit before tax		(37.1)	(36.9)	2.1
Tax	21	3.8	2.1	(32.0)
Loss after tax		(33.3)	(34.8)	(29.9)

<sup>(1)</sup> The income statement includes the Q1 2012 results of Coca-Cola Hellenic's Greek Operations sector that was transferred to a wholly-owned subsidiary of Coca-Cola Hellenic on 1 April 2012, as detailed in Note 1.



# **Statement of Comprehensive Income**

	Year ended 31 December			
<del>-</del>	2012 <sup>(1)</sup> 2011		2010	
_	€ million	€ million	€ million	
Loss after tax	(33.3)	(34.8)	(29.9)	
Other comprehensive income:				
Items that may be subsequently reclassified to				
income statement:				
Available-for-sale financial assets:				
Valuation gains/(losses) during the year	0.3	(0.4)	(0.5)	
Cash flow hedges:				
Amounts of (losses)/gains during the year	_	(0.1)	0.1	
Amounts of gains reclassified to				
profit and loss for the year		(0.1) (0.2)	0.1	
Income tax relating to items that may be subsequently				
reclassified to income statement	<u>(0.1)</u>	0.1	0.1	
	0.2	(0.5)	(0.3)	
Items that will not be subsequently reclassified to				
income statement				
Actuarial (losses)/gains	(3.4)	2.1	7.1	
Income tax relating to components of				
other comprehensive income	1.1	(0.3)	(1.4)	
	(2.3)	1.8	5.7	
Other comprehensive income for the year,				
net of tax	(2.1)	1.3	5.4	
Total comprehensive income for the year	(35.4)	(33.5)	(24.5)	

<sup>(1)</sup> The statement of comprehensive income includes the Q1 2012 results of Coca-Cola Hellenic's Greek Operations sector that was transferred to a whollyowned subsidiary of Coca-Cola Hellenic on 1 April 2012, as detailed in Note 1.



### **Statement of Changes in Equity**

_	Attributable to owners of the Company					
_	Share capital € million	Share premium € million	Treasury shares € million	Other reserves € million	Retained earnings € million	Total € million
Balance as at 1 January 2010	182.8	1,113.8	(14.9)	328.3	80.3	1,690.3
Shares issued to employees						
exercising stock options	0.3	5.4	_	_	_	5.7
Share-based compensation - options	_	_	_	6.7	_	6.7
Shares repurchased	_	_	(42.3)	_	_	(42.3)
Appropriation of reserves	_	_	_	10.7	(10.7)	_
Dividends					(68.1)	(68.1)
	183.1	1,119.2	(57.2)	345.7	1.5	1,592.3
Loss for the year net of tax	_	_	_	_	(29.9)	(29.9)
Other comprehensive income for						
the year, net of tax	_		_	(0.3)	5.7	5.4
Total comprehensive income for						
the year, net of tax <sup>(1)</sup>	_	_	_	(0.3)	(24.2)	(24.5)
Balance as at 31 December 2010	183.1	1,119.2	(57.2)	345.4	(22.7)	1,567.8
Shares issued to employees						
exercising stock options	0.2	4.5	_	_	_	4.7
Share-based compensation - options	_	_	_	8.1	_	8.1
Capitalisation of share premium reserve	549.7	(549.7)	_	_	_	_
Expenses related to share capital increase (net of tax €1.2m)	_	(4.8)	_	_	_	(4.8)
Return of capital to shareholders	(183.2)	_	1.7	_		(181.5)
Teetan or eaptain to single-rotates minimum.	549.8	569.2	(55.5)	353.5	(22.7)	1,394.3
Loss for the year net of tax	_	_	_	_	(34.8)	(34.8)
Other comprehensive income for					, ,	` ,
the year, net of tax	_	_	_	(0.5)	1.8	1.3
Total comprehensive income for						
the year, net of tax <sup>(2)</sup>	_	_	_	(0.5)	(33.0)	(33.5)
Balance as at 31 December 2011	549.8	569.2	(55.5)	353.0	(55.7)	1,360.8

<sup>(1)</sup> The amount included in other reserves of €0.3mloss for 2010 consists of losses on valuation of available-for-sale financial assets of €0.5m, gains on cash flow hedges reserves of €0.1m and deferred income tax thereof amounting to €0.1m.

The amount included in retained earnings of €24.2m loss comprises of loss for the year of €29m less actuarial gains of €7.1m plus deferred income tax debit of €1.4m.

<sup>(2)</sup> The amount included in other reserves of €0.5mloss for 2011 consists of losses on valuation of available-for-sale financial assets of €0.4m, losses on cash flow hedges reserves of €0.2m and deferred income tax thereof amounting to €0.1m.

The amount included in retained earnings of  $\leq$ 33.0m loss comprises of loss for the year of  $\leq$ 34.8n less actuarial gains of  $\leq$ 2.1m plus deferred income tax debit of  $\leq$ 0.3m.



### Statement of Changes in Equity

Attributable to owners of the Company Share Share Treasury Other Retained capital premium shares earnings Total € million € million € million € million € million € million Balance as at 31 December 2011 549.8 569.2 (55.5)353.0 1,360.8 (55.7)Shares issued to employees exercising stock options ..... 0.1 0.1 Share-based compensation - options ..... 6.3 6.3 Return of capital to shareholders ..... (124.6)1.2 (123.4)Reduction of share capital to extinguish accumulated losses ..... (55.0)55.0 Spin-off of Greek Operations sector (refer to (167.3)167.3 Note 1)..... 569.3 1,243.8 370.2 (54.3)192.0 166.6 (33.3)Loss for the year net of tax..... (33.3)Other comprehensive income for the year, net of tax 0.2 (2.3)(2.1)Total comprehensive income for the year, net of tax(3) 0.2 (35.6)(35.4)Balance as at 31 December 2012 370.2 569.3 (54.3)192.2 131.0 1,208.4

For further details, please refer to: Note 16 Share capital and share premium; Note 17 Reserves; Note 22 Shares held for equity compensation plan; Note 23 Stock option compensation plans; and Note 24 Dividends.

<sup>(3)</sup> The amount included in other reserves of €0.3mincome for 2012 consists of gains on valuation of available-for-sale financial assets and deferred income tax thereof amounting to €0.1m.

The amount included in retained earnings of €35.6m loss comprises of loss for the year of €33.2m plus actuarial losses of €3.4m less deferred income tax credit of €1.1m.



# **Cash Flow Statement**

		Year	nber	
		2012 <sup>(1)</sup>	2011	2010
	Note	€ million	€ million	€ million
Operating activities	<u> </u>			
Loss after tax		(33.3)	(34.8)	(29.9)
Finance costs, net	20	2.0	14.7	28.3
Tax (credited)/charged to the income statement	21	(3.8)	(2.1)	32.0
Depreciation of property, plant and equipment	4	7.3	26.6	29.1
Impairment of property, plant and equipment	4		7.6	_
Employee share options	23	3.9	5.4	4.4
		(23.9)	17.4	63.9
Losses/(Gains) on disposals of non-current assets		0.1	(1.0)	(0.5)
(Increase)/decrease in inventories		<b>(7.6)</b>	2.9	3.4
Decrease in trade and other receivables		10.1	1.0	20.2
Increase/(decrease) in trade and other payables		9.8	15.3	(25.8)
Tax paid		(5.7)	(20.7)	(62.0)
Net cash (used in)/from operating activities		(17.2)	14.9	(0.8)
Investing activities				
Payments for purchases of property, plant and equipment		(4.0)	(14.4)	(29.4)
Proceeds from sales of property, plant and equipment		_	0.1	_
Proceeds from investments	5	425.0	183.5	633.9
Payments for capital increases in subsidiaries		_	_	(2.1)
Net cash from investing activities		421.0	169.2	602.4
Financing activities				
Return of capital to shareholders		(123.4)	(181.5)	_
Payments of expenses related to share capital increase		_	(6.0)	_
Share buy-back payments			_	(42.3)
Proceeds from shares issued to employees exercising stock options		0.1	4.7	5.7
Dividends paid	24		_	(102.0)
Proceeds from borrowings	13	123.8	292.2	442.1
Repayment of borrowings	13	(398.6)	(283.0)	(887.7)
Interest paid		(5.6)	(10.5)	(17.6)
Net cash used in financing activities		(403.7)	(184.1)	(601.8)
Net increase/(decrease) in cash and cash equivalents		0.1		(0.2)
Movement in cash and cash equivalents				
Cash and cash equivalents at 1 January		0.3	0.3	0.5
Net increase/(decrease) in cash and cash equivalents		0.1		(0.2)
Cash and cash equivalents at 31 December	12	0.4	0.3	0.3

<sup>(1)</sup> The cash flow statement includes the Q1 2012 results of Coca-Cola Hellenic's Greek Operations sector that was transferred to a wholly-owned subsidiary of Coca-Cola Hellenic on 1 April 2012, as detailed in Note 1.



### **Notes to the Financial Statements**

# 1. Basis of preparation and accounting policies

### **Description of business**

Coca-Cola Hellenic Bottling Company S.A. ('Coca-Cola Hellenic' or the 'Company') is a Société Anonyme (corporation) incorporated in Greece and is engaged as a holding company of various entities operating in the production, sales and distribution of non-alcoholic ready to drink beverages, under franchise from The Coca-Cola Company ('TCCC'). Coca-Cola Hellenic has operations in 27 countries in Europe and Nigeria also principally engaged in the same activities.

Coca-Cola Hellenic's shares are listed on the Athens Exchange (symbol: EEEK), with a secondary listing on the London Stock Exchange (symbol: CCB). Coca-Cola Hellenic's American Depositary Receipts (ADRs) are listed on the New York Stock Exchange (symbol: CCH).

On 28 March 2012, the Board of Directors approved certain changes to Coca-Cola Hellenic's corporate structure. The changes have been also approved by the shareholders at the Annual General Meeting on 25 June 2012. Under the transaction Coca-Cola Hellenic's Greek operating assets and liabilities have been transferred to a wholly-owned subsidiary of Coca-Cola Hellenic, namely to Coca-Cola HBC Greece SAIC, in accordance with the provisions of Greek Law 2166/1993. The effective date for the transformation of the balance sheet was 31 March 2012. The approval of the transaction took place on 31July 2012 by the decision EM – 18753/12 of the Greek regulatory Authorities. The changes in the corporate structure which brings the operations in Greece in line with the majority of Group operations in other countries is intended to reduce complexity and not have any impact on Coca-Cola Hellenic's customers, employees or shareholders. It ensures a clear distinction between Coca-Cola Hellenic, which manages operations in 28 countries, and its operations in Greece, which produces, distributes and sells Coca-Cola Hellenic's products in Greece.

On 11 October 2012, Coca-Cola HBC AG, a Swiss company incorporated by Kar-Tess Holding, announced a voluntary share exchange offer to acquire all outstanding ordinary registered shares and all American depositary shares of Coca-Cola Hellenic. The transaction is progressing in line with Coca-Cola HBC AG's most recent announcements and we expect commencement of the acceptance period after publication of Coca-Cola Hellenic's audited full year 2012 financial statements and completion of the voluntary share exchange offer early in the second quarter of 2013.

These financial statements were approved for issue by the Board of Directors on 1 March 2013 and are expected to be verified at the Annual General Meeting to be held on 12 June 2013.

### **Basis of preparation**

The financial statements included in this document are prepared in accordance with International Financial Reporting Standards ('IFRS') issued by the International Accounting Standards Board ('IASB') and IFRS as adopted by the European Union ('EU').

IFRS as adopted by the EU differs in certain respects from IFRS as issued by the IASB. However, the differences have no significant impact on the Company's financial statements for the periods present.

The financial statements are prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets and derivative financial instruments.

These stand-alone financial statements should be read in conjunction with the consolidated financial statements of Coca-Cola Hellenic and its subsidiaries (collectively 'the Group') for the year ended 31 December 2012 prepared in accordance with IFRS.



# 1. Basis of preparation and accounting policies (continued)

### Critical accounting judgments and estimates

In conformity with generally accepted accounting principles, the preparation of financial statements for Coca-Cola Hellenic requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and the disclosure of contingent assets and liabilities in the financial statements and accompanying notes. Although these estimates are based on management's knowledge of current events and actions that may be undertaken in the future, actual results may ultimately differ from estimates.

#### Income taxes

The Company is subject to income taxes in Greece. There are many transactions and calculations for which the ultimate tax determination cannot be assessed with certainty in the ordinary course of business. The Company recognises provision for potential liabilities that may arise as a result of tax audit issues based on assessment of the probabilities as to whether additional taxes will be due. Where the final tax outcome on these matters is different from the amounts that were initially recorded, such differences will impact the income tax provision in the period in which such determination is made. The Company does not anticipate the actual final outcome, on the judgment areas, to differ by more than 10% from management's estimates, in order to require adjustments of the reported income tax liability.

### Impairment of goodwill

Determining whether goodwill is impaired requires an estimation of the value-in-use of the cash-generating units to which it has been allocated in order to determine the recoverable amount of the cash generating units. The value-in-use calculation requires the Company to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate present value. These assumptions and a discussion on how they are established are described in Note 3.

### Impairment of investments in subsidiaries and joint arrangements

The Company follows the guidance of IAS 36 to determine when an investment in subsidiaries and joint arrangements is impaired. This determination requires significant judgment. In making this judgment, the Company evaluates, among other factors, the extent to which the fair value of an investment is less than its cost; and the financial health of and short term business outlook for the investee, including factors such as industry and sector performance, changes in technology and operational and financing cash flow. Management believes that any reasonably possible change in any of the key assumptions used in determination of the fair values of its investments would not cause the investments carrying amounts to exceed their recoverable amounts.

### Employee Benefits—Defined Benefit Pension Plans

The Company provides defined benefit pension plans as an employee benefit. Determining the value of these plans requires several actuarial assumptions and estimates about discount rates, future salary increases and future pension increases. Due to the long-term nature of these plans, such estimates are subject to significant uncertainty. These assumptions and a discussion on how they are established are described in Note 15.

### Revenue recognition

Revenues are recognised when all of the following conditions are met: when the amount of revenue can be reliably measured; when it is probable that future economic benefits will flow to the Company and when the significant risks and rewards of ownership of the products have passed to the buyer, usually on delivery of the goods.



### 1. Basis of preparation and accounting policies (continued)

Revenue is measured at the fair value of the consideration received or receivable and is stated net of sales discounts, listing fees and marketing and promotional incentives provided to customers. Listing fees are incentives provided to customers for carrying the Company's products in their stores. Listing fees that are subject to contract-based term arrangements are capitalized and amortised over the term of the contract as a reduction to revenue. All other listing fees as well as marketing and promotional incentives are a reduction of revenue as incurred. Listing fees recognized as a reduction to revenue during the year ended 31 December 2012, amounted to €16.1m (2011: €96.5m, 2010: €92.7 m). Marking and promotional incentives provided to customers during 2012 amounted to €5.2m (2011: €15.0m, 2010: €22.6mnet of TCCC support.

#### **Dividend income**

Dividend income is recognised in the income statement when the Company's right to receive the dividend is established.

### Management fee income

The Company charges management fees to its subsidiaries for services provided. Income from management fees is recognised in accordance with the substance of the relevant agreement.

### Goodwill

Goodwill is the excess of the cost of an acquisition over the fair value of the Company's share of the net identifiable assets of the acquired subsidiary at the date of acquisition. Goodwill is not amortised but rather tested for impairment annually and whenever there is an indication of impairment. Goodwill is carried at cost less accumulated impairment losses.

For the purpose of impairment testing, goodwill is allocated to the relevant cash-generating units. The cash-generating units to which goodwill has been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable (i.e. the higher of the value in use and fair value less costs to sell) amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then pro-rata to the other assets of the unit on the basis of the carrying amount of each asset in the unit. Impairment losses recognised against goodwill are not reversed in subsequent periods.

## Property, plant and equipment

All property, plant and equipment is initially recorded at cost and subsequently measured at cost less accumulated depreciation and impairment losses. Subsequent expenditure is added to the carrying value of the asset when it is probable that future economic benefits, in excess of the original assessed standard of performance of the existing asset, will flow to the operation. All other subsequent expenditure is expensed in the period in which it is incurred. Assets under construction are recorded as part of property, plant and equipment and depreciation on these assets commences when the assets are available for use.



### 1. Basis of preparation and accounting policies (continued)

Depreciation is calculated on a straight-line basis to allocate the depreciable amount over the estimated useful life of the assets as follows:

Freehold buildings 40 years Leasehold buildings and improvements..... Over the lease term, up to 40 years Production equipment..... 4 to 12 years 5 to 8 years Vehicles ..... 3 to 7 years Computer hardware and software ..... 3 to 7 years Marketing equipment..... Fixtures and fittings..... 8 years Returnable containers ..... 3 to 12 years

Freehold land is not depreciated as it is considered to have an indefinite life.

Deposits received for returnable containers by customers are accounted for as deposit liabilities.

Residual values and useful lives of assets are reviewed and adjusted if appropriate at each balance sheet date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognized in the income statement.

### Impairment of non-financial assets

Goodwill is not amortised but rather tested for impairment annually and whenever there is an indication of impairment. Property, plant and equipment and other non-financial assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of an asset's fair value less cost to sell and value-in-use. For the purposes of assessing impairment, assets are grouped at the lowest level of separately identifiable cash flows.

#### **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to be prepared for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowing pending their use for qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs excluding transaction costs on borrowings are expensed as part of finance costs in the period in which they are incurred.

### Investments in subsidiaries and joint arrangements

Investments in subsidiaries and joint arrangements are measured at cost less impairment. In addition, following *IFRIC 11, Group and Treasury Share Transactions*, the charge for stock option related to subsidiaries is passed to the subsidiaries by way of the investment in subsidiaries account.



### 1. Basis of preparation and accounting policies (continued)

### **Financial assets**

The Company classifies its investments in debt and equity securities into the following categories: financial assets at fair value through profit or loss ('FVTPL'), held-to-maturity and available-for-sale financial assets. The classification depends on the purpose for which the investment was acquired. Management determines the classification of its investments at initial recognition. FVTPL and available-for-sale financial assets are carried at fair value. Investments that are acquired principally for the purpose of generating a profit from short-term fluctuations in price are classified as FVTPL investments and included in current assets. Investments with a fixed maturity that management has the intent and ability to hold to maturity are classified as held-to-maturity and are included in non-current assets, except for those with maturities within twelve months from the balance sheet date, which are classified as current assets. Investments intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, are classified as available-for-sale financial assets; and are classified as non-current assets, unless they are expected to be realised within twelve months of the balance sheet date.

Regular purchases and sales of investments are recognised on the trade date which is the day the Company commits to purchase or sell. The cost of purchase includes transaction costs for investments other than those carried at FVTPL where transaction costs are expensed. For investments traded in active markets, fair value is determined by reference to stock exchange quoted bid prices. For other investments, fair value is estimated by reference to the current market value of similar instruments or by reference to the discounted cash flows of the underlying net assets.

Available-for-sale investments and FVTPL are subsequently carried at fair value.

Gains and losses on investments classified as FVTPL are recognised in the income statement in the period in which they arise. Unrealised gains and losses on available-for-sale financial assets are recognised in other comprehensive income, except for impairment losses and foreign exchange gains and losses on monetary financial assets that are recognised in the income statement, until the financial assets are derecognised, at which time the cumulative gains or losses previously recognised in equity are reclassified to the income statement.

Held-to-maturity investments are carried at amortised cost using the effective interest rate method. Gains and losses on held-to-maturity investments are recognised in the income statement, when the investments are derecognised or impaired.

### Non-current assets held for sale

Non-current assets and disposal groups are classified as held for sale if their carrying amount will be principally recovered through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset (or disposal group) is available for immediate sale in its present condition. In order for a sale to be considered highly probable, management must be committed to the sale, an active programme to locate a buyer and complete the plan has been initiated, and the sale is expected to be completed within one year from the date of classification.

Non-current assets and disposal groups classified as held for sale are measured at the lower of the individual assets' previous carrying amount and their fair value less costs to sell.

#### **Inventories**

Inventories are stated at the lower of cost and net realisable value.

Cost is determined using the weighted average method. Cost for work in progress and finished goods, is comprised of the cost of direct materials and labour plus attributable overhead costs. Cost includes all costs incurred to bring the product to its present location and condition.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs to complete and sell the inventory.



# 1. Basis of preparation and accounting policies (continued)

#### Trade receivables

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost, less provision for doubtful debts. A provision for doubtful debts is established when there is objective evidence that the Company will not be able to collect all amounts due, according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter into bankruptcy or financial reorganisation, and default or delinquency in payments are considered indicators that the trade receivable could be uncollected. The amount of the provision is the difference between the receivable's carrying amount and the present value of its estimated future cash flows (excluding future credit losses that have not been incurred), discounted at the original effective interest rate. The carrying amount of the receivable is reduced by the amount of the provision, which is recognised as part of 'operating expenses'. If a trade receivable ultimate becomes uncollectible, it is written off initially against any provision made in respect of that receivable with any excess recognised as part of operating expenses. Subsequent recoveries of amounts previously written off or provisions no longer required are credited against 'operating expenses'.

#### Trade payables

Trade payables are recognised initially at fair value and, subsequently measured at amortised cost using the effective interest rate method.

### Foreign currency and translation

The Company's financial statements are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the financial statements the results and financial position of the Company are expressed in euro, which is the functional currency of Coca-Cola Hellenic and the presentation currency for the financial statements.

Transactions in foreign currencies are recorded at the rate ruling at the date of transaction. Monetary assets and liabilities denominated in foreign currencies are remeasured at the rate of exchange ruling at the balance sheet date. All gains and losses arising on remeasurement are included in income statement, except for exchange differences arising on assets and liabilities classified as cash flow hedges which are deferred in equity until the occurrence of the hedged transaction, at which time they are recognised in the income statement.

The Company has minor foreign exchange transaction exposures where it holds a small amount of monetary assets and liabilities, which are not denominated in its functional currency.

## Cash and cash equivalents

Cash and cash equivalents comprise cash balances and highly liquid investments with an original maturity of three months or less. Bank overdrafts are classified as short-term borrowings in the balance sheet and for the purpose of the cash flow statement.

### **Borrowings**

All loans and borrowings are initially recognised at the fair value of the consideration received net of transaction costs incurred.

After initial recognition, all interest-bearing loans and borrowings are subsequently measured at amortised cost. Amortised cost is calculated using the effective interest rate method whereby any discount premium or transaction costs associated with a loan or borrowing is amortised to the income statement over the borrowing period.



# 1. Basis of preparation and accounting policies (continued)

### **Derivative financial instruments**

The Company uses derivative financial instruments, including options, currency and commodity derivatives, to manage interest, currency and commodity price risk associated with the Company's underlying business activities. The Company does not use its derivative financial instruments for any trading activities.

All derivative financial instruments are initially recognised on the balance sheet at fair value and are subsequently remeasured at their fair value. Changes in the fair value of derivative financial instruments are recognised at each reporting date either in the income statement or in equity, depending on whether the derivative financial instrument qualifies for hedge accounting, and if so, whether it qualifies as a fair value hedge or a cash flow hedge. All derivative financial instruments that are not part of an effective hedging relationship (undesignated hedges) are classified as assets or liabilities at FVTPL.

The Company documents at the inception of hedged transaction the relationship between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking the hedge transactions. This process includes linking all derivative financial instruments designated as hedging instruments to specific assets, liabilities, firm commitments or forecast transactions. Both at the hedge inception and on an ongoing basis, the Company assesses and documents whether the derivative financial instruments used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

Changes in the fair values of derivative financial instruments, that are designated and qualify as fair value hedges and are effective, are recorded in the income statement, together with the changes in the fair values of the hedged items that relate to the hedged risks. Changes in the fair value of derivative financial instruments that are designated and effective as hedges of future cash flows are recognised directly in other comprehensive income and the ineffective portion is recognised immediately in the income statement. Amounts accumulated in equity are recycled to the income statement as the related asset acquired or liability assumed affects the income statement. Changes in the fair values of derivative financial instruments that do not qualify for hedge accounting are recognised in the income statement as they arise.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting. At that time, any cumulative gain or loss on the hedging instrument recognised in equity is retained in equity until the forecasted transaction occurs. If a hedged transaction is no longer expected to occur, the net cumulative gain or loss recognised in equity is transferred to the income statement.

#### Leases

Leases of property, plant and equipment, where the Company has substantially all the risks and rewards of ownership, are classified as finance leases. Other leases are classified as operating leases.

Rentals paid under operating leases are charged to the income statement on a straight-line basis over the lease term.

Finance leases are capitalised at the inception of the lease at the lower of the fair value of the leased assets and the present value of the minimum lease payments. Each lease payment is allocated between liability and finance charges to achieve a constant rate on the finance balance outstanding. The corresponding lease obligations, net of finance charges, are included in long-term borrowings. The interest element of the finance cost is charged to the income statement over the lease period, so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

Property, plant and equipment acquired under finance leases is depreciated over the shorter of the useful life of the asset and the lease term. The useful life for leased assets corresponds with the Company policy for depreciable life of property, plant and equipment.

#### **Provisions**

Provisions are recognised when: the Company has a present obligation (legal or constructive) as a result of a past event; when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation;



### 1. Basis of preparation and accounting policies (continued)

and when a reliable estimate can be made of the amount of the obligation. Where the Company expects a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset only when such reimbursement is virtually certain. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as an interest expense.

### Offsetting financial instruments

The Company offsets financial assets and financial liabilities to the net amount reported in the balance sheet when it currently has a legally enforceable right to offset the recognised amounts and it intends to settle on a net basis or to realize the asset and settle the liability simultaneously.

### **Employee benefits**

The Company operates two defined benefit plans and a defined contribution pension plan.

The defined benefit plans are made up of a funded pension plan and employee leaving indemnities. The assets of the funded plan are held in a separate trustee-administered fund and are financed by the Company.

The liability recognised in the balance sheet in respect of defined benefit plans is the present value of the defined benefit obligation at the balance sheet date less the fair value of the plan assets.

For defined benefit pension plans, pension costs are assessed using the projected unit credit method. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise. Such actuarial gains and losses are also immediately recognised in retained earnings and are not reclassified to the income statement in subsequent periods. The defined benefit obligations are measured at the present value of the estimated future cash outflows using interest rates of corporate or government bonds, depending on whether or not there is a deep market for corporate bonds in the relevant country, which have terms to maturity approximating the terms of the related liability. Past service cost is recognised immediately in the income statement.

The Company's contributions to the defined contribution pension plan are charged to the income statement in the period to which the contributions relate.

### Employee benefits - long-term incentive plan

The Company operates a long-term incentive plan where employees are entitled to additional cash benefits that have a vesting period of three years. The cost of the benefits is recording in the income statement over the vesting period.

# **Share-based payments**

Coca-Cola Hellenic issues equity-settled (stock options) and cash-settled (stock appreciation rights) share-based payments to its senior managers.

Equity- settled share-based payments are measured at fair value at the date of grant using a binomial stock option valuation model. Fair value reflects the parameters of the compensation plan, the risk-free interest rate, the expected volatility, the dividend yield and the early exercise experience of the Company's plans. Expected volatility is determined by calculating the historical volatility of Coca-Cola Hellenic's share price over previous years. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period.



### 1. Basis of preparation and accounting policies (continued)

For cash-settled share-based payments, a liability equal to the portion of the vested stock appreciation rights is recognised at the current fair value determined at each balance sheet date using the same model and inputs as used for determining fair value of stock options.

In addition, the Company operates a stock purchase plan, an equity compensation in which eligible employees can participate. The Company makes contributions to a trust for participating employees and recognises expense to the income statement over the vesting period of the contributed shares. Any unvested shares held by the trust are owned by the Company and are recorded at cost on the balance sheet within equity as shares held for equity compensation plan until they vest.

#### **Termination benefits**

Termination benefits are payable whenever an employee's employment is terminated before the normal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Company recognises termination benefits at the earlier of the following dates: a) when the Company can no longer withdraw the offer of those benefits and b) when the Company recognises costs for restructuring that is within the scope of IAS 37 *Provisions*, *Contingent Liabilities and Contingent Assets* and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measures based on the number of employees expected to accept the offer.

#### **Taxes**

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred tax is provided using the liability method for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. However, the deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill; deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Tax rates enacted or substantially enacted at the balance sheet date are those that are expected to apply when the deferred tax asset is realised or deferred tax liability is settled.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred tax is provided on temporary differences arising on investments in subsidiaries and joint arrangements, except where the timing of the reversal of the temporary difference can be controlled by the Company, and it is probable that the temporary difference will not reverse in the foreseeable future.

Tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or in equity. In this case the tax is also recognised in other comprehensive income or directly in equity respectively.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxation authority.

### Franchise incentive arrangements

TCCC, at its sole discretion, provides the Company with various incentives, including contributions toward the purchase of cold drink equipment. The terms and conditions of these arrangements require reimbursement if certain conditions stipulated in the agreements are not met, including minimum volume through-put requirements. Support payments received from TCCC for the placement of cold drink equipment are deducted from the cost of the related asset.



### 1. Basis of preparation and accounting policies (continued)

#### Share capital

There is only one class of shares, ordinary shares. When new shares are issued, they are recorded in share capital at their par value. The excess of the issue price over the par value is recorded to the share premium reserve.

Incremental external costs directly attributable to the issue of new shares or to the process of returning capital to shareholders are recorded in equity as a deduction, net of tax, in the share premium reserve.

The consideration paid for the purchases of the company's equity share capital (treasury shares), including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to the company's equity holders until the shares are cancelled or reissued. Where such shares are subsequently reissued, any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects, is included in equity attributable to the company's equity holders.

#### **Dividends**

Dividends are recorded in the Company's financial statements in the period in which they are approved by the Company's shareholders, with the exception of the statutory minimum dividend.

Under Greek corporate legislation, companies are annually required to declare dividends of at least 35% of unconsolidated adjusted after-tax IFRS profits. This statutory minimum dividend is recognised as a liability at the balance sheet date.

### Comparative figures

Comparative figures have been reclassified and adjusted where necessary to conform with changes in presentation in the current year and account for the change in pension accounting discussed below.

### Changes in accounting policy

In 2012 the Company has early adopted IFRS 12 Disclosures of Interests in Other Entities and IAS 27 Separate Financial Statement.

At the same time, the Company has early adopted the revised IAS 19 *Employee Benefits*. This resulted in the Company changing its accounting policy for defined benefit plans. Under the revised IAS 19, past service costs are recognized immediately in the income statement and the expected return on plan assets is calculated using the same interest rate as applied for the purpose of discounting the benefit obligation.

The Company has also early adopted the IAS 1 Presentation of Items of Other Comprehensive income - Amendments to IAS 1 Presentation of Financial Statements. The amendments change the grouping of items presented in other comprehensive income between items that may be reclassified to the income statement at a future point in time and those that will not be reclassified.

The Company has applied the above mentioned changes in accounting policies at the beginning of the earliest period presented in accordance with transitional provisions of the amended standards. The impact from the adoption of IAS 19 revised was €0.5m (2011: nil, 2010: nil). Adoption of the other standards did not have any effect in the Company's financial statements



### 1. Basis of preparation and accounting policies (continued)

### Accounting pronouncements adopted in 2012

In the current period, the Company has adopted all of the new and revised standards and interpretations which were issued by the IASB and the International Financial Reporting Interpretations Committee ('IFRIC') of the IASB, that are relevant to its operations and effective for accounting periods beginning on 1 January 2012. None of these standards and interpretations had a significant effect on the financial statements of the Company. The revised standards and interpretations are as follows:

Amendment to IFRS 7, *Financial Instruments: Disclosures* - The amendments require additional disclosures of the full or partial derecognition of financial assets that are transferred to a counterparty under certain conditions.

#### Accounting pronouncements not yet adopted

At the date of approval of these financial statements, the following standards and interpretations relevant to the Company's operations were issued but not yet effective and not early adopted:

IFRS 9, Financial Instruments addresses the classification, measurement and recognition of financial assets and liabilities. IFRS 9 was issued in November 2009 and October 2010 and it replaces parts of IAS 39, Financial Instruments: Recognition and Measurement that relate to the classification and measurement of financial instruments. The standard introduces new requirements for classifying and measuring financial assets and eliminates the available-for-sale and held-to-maturity categories. It separates financial assets into two categories; those measured at amortised cost and those measured at fair value. For financial liabilities the standard retains most of the IAS 39 requirements, the main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch. IFRS 9 will be effective for annual periods beginning on or after 1 January 2015. The standard has not yet been adopted by the EU. The Company is currently evaluating the impact this standard will have on its financial statements.

In May 2011 the IASB issued IFRS 13 Fair Value Measurement which is effective for annual periods beginning on or after 1 January 2013. The new standard defines fair value and establishes a single framework for measuring fair value where that is required by other standards and introduces consistent requirements for disclosures on fair value measurements. The standard applies to both financial and non-financial assets and liabilities which are measured at fair value. The Company is currently evaluating the impact this standard will have on its financial statements.

In December 2011 the IASB issued an amendment to IFRS 7 Financial Instruments: Disclosures—Offsetting Financial Assets and Financial Liabilities which is effective for annual reporting periods beginning on or after 1 January, 2013. The new disclosures will require entities to disclose gross amounts subject to rights of set-off, amounts set off in accordance with the accounting standards, and the related net credit exposure. The amendment will not have a significant impact on the Company's financial statements.

In December 2011 the IASB issued an amendment of IAS 32 *Financial Instruments: Presentation* which is effective for annual reporting periods beginning on or after 1 January 2014. This amendment to the application guidance in IAS 32 clarifies some of the requirements for offsetting financial assets and financial liabilities on the statement of financial position. The Company is currently evaluating the impact the amendments will have on its financial statements.

In May 2012 the IASB issued its annual improvements to IFRS (2009-2011cycle). The effective date of the amendments is 1 January 2013. The Company is currently evaluating the impact the amendments will have on its financial statements. The amendments, which have not yet been adopted by the EU, are outlined below:

Amendment to IAS 1 *Presentation of Financial Statements* - Clarification of the requirements for comparative information: The amendment clarifies the difference between voluntary additional comparative information and the minimum required comparative information. Generally, the minimum required comparative period is the previous period. An entity must include comparative information in the related notes to the financial statements when it voluntarily provides comparative information beyond the minimum required comparative period. The additional comparative period does not need to contain a complete set of financial statements. In addition, the opening



# 1. Basis of preparation and accounting policies (continued)

statement of financial position (known as the third balance sheet) must be presented in the following circumstances: when an entity changes its accounting policies; makes retrospective restatements or makes reclassifications, and that change has a material effect on the statement of financial position. The opening statement would be at the beginning of the preceding period. For example, the beginning of the preceding period for a 31 December 2014 year-end would be 1 January 2013. However, unlike the voluntary comparative information, the related notes are not required to accompany the third balance sheet.

IAS 16 *Property, Plant and Equipment* - Classification of servicing equipment: The amendment clarifies that major spare parts and servicing equipment that meet the definition of property, plant and equipment are not inventory.

IAS 32 Financial Instruments: Presentation - Tax effect of distributions to holders of equity instruments: The amendment clarifies that income taxes arising from distributions to equity holders are accounted for in accordance with IAS 12 Income Taxes. The amendment removes existing income tax requirements from IAS 32 and requires entities to apply the requirements in IAS 12 to any income tax arising from distributions to equity holders.

IAS 34 Interim Financial Reporting - Interim financial reporting and segment information for total assets and liabilities. The amendment clarifies the requirements in IAS 34 relating to segment information for total assets and liabilities for each reportable segment to enhance consistency with the requirements in IFRS 8 Operating Segments. Total assets and liabilities for a particular reportable segment need to be disclosed only when the amounts are regularly provided to the chief operating decision maker and there has been a material change in the total amount disclosed in the entity's previous annual financial statements for that reportable segment.



## 2. Segmental Analysis

The Company has one business, being the holding company of companies with activities in the production, sale and distribution of non-alcoholic, ready-to-drink beverages, and operates as one geographical segment.

#### 3. Goodwill

Goodwill arose in the Company as a result of its merger with two subsidiaries, PET Plastics S.A. and Cretan Bottling Company in 1997 and 2002 respectively. Due to the spin-off of the Greek Operations sector the balance of goodwill at 31 December 2012 is nil (refer to Note 1).

	2012 € million	2011 € million
Cost & Net book value		
As at 1 January	7.5	7.5
Spin-off of Greek Operations sector (refer to Note 1)	(7.5)	_
As at 31 December		7.5

The Company conducted a test for impairment of goodwill during 2011 in accordance with IAS 36 *Impairment of Assets* annually and whenever there was an indication of impairment. No impairment was indicated from the impairment tests of 2011. For impairment testing purposes the Company is considered as one cash-generating unit.

The recoverable amount of the operation had been determined through a value-in-use calculation. That calculation used cash flow projections based on financial budgets approved by the Board of Directors covering a three-year period. Due to the nature of the Company's main business activities, cash flow projections had been extended over ten years. Cash flow projections for years four to ten have been projected by management based on operation and market specific high-level assumptions including growth rates, discount rates, forecasted selling prices and direct cost. Cash flows beyond the ten year period (the period in perpetuity) had been extrapolated during 2011, using an estimated growth rate in perpetuity of 2.0%. Other key assumptions used during 2011 were an average gross margin of 40.5% and a discount rate of 19.8%.

Management determined gross margin based on past performance, expectations for the development of the market and expectations about raw material costs. The growth rate used in perpetuity reflected the forecasts in line with management beliefs. These forecasts exceeded, in some cases, those expected for the industry in general, due to the strength of our brand portfolio. Management estimated discount rates using rates that reflected current market assessments of the time value of money and risks specific to Greece.



# 4. Property, plant and equipment

	Land and buildings € million	Plant and equipment € million	Returnable containers € million	Assets under construction € million	Total € million
Cost					
As at 1 January 2012	82.5	327.1	21.7	5.0	436.3
Additions	_	1.0	0.5	5.7	7.2
Disposals and write offs	_	(0.3)	(1.0)	_	(1.3)
Spin-off of Greek Operations sector (refer to Note 1)	(79.2)	(324.6)	(21.2)	(7.9)	(432.9)
Reclassifications	0.8	1.8		(2.6)	
As at 31 December 2012	4.1	5.0		0.2	9.3
Depreciation and impairment					
As at 1 January 2012	31.4	245.5	10.1	_	287.0
Charge for the year	0.4	6.0	0.9	_	7.3
Disposals and write offs	_	(0.2)	(1.0)	_	(1.2)
Spin-off of Greek Operations sector (refer to Note 1)	(28.9)	(247.5)	(10.0)		(286.4)
As at 31 December 2012	2.9	3.8	_	_	6.7
Net book value as at 1 January 2012	51.1	81.6	11.6	5.0	149.3
Net book value as at 31 December 2012	1.2	1.2		0.2	2.6
Cost					
As at 1 January 2011	80.6	319.9	22.7	3.7	426.9
Additions		7.4	0.4	8.2	16.0
Disposals and write offs	_	(5.2)	(1.4)		(6.6)
Reclassifications	1.9	5.0		(6.9)	
As at 31 December 2011	82.5	327.1	21.7	5.0	436.3
Depreciation and impairment					
As at 1 January 2011	30.1	222.5	7.5		260.1
Charge for the year	1.3	23.7	1.6	_	26.6
Impairment	_	5.2	2.4		7.6
Disposals and write offs		(5.9)	(1.4)		(7.3)
As at 31 December 2011	31.4	245.5	10.1		287.0
Net book value as at 1 January 2011	50.5	97.4	15.2	3.7	166.8
Net book value as at 31 December 2011	51.1	81.6	11.6	5.0	149.3

Assets under construction at 31 December 2012 include advances for equipment purchases of nil (2011: €1.6m). Impairment of plant and equipment of €5.2m and of eturnable containers €2.4m during 2011 relates to restructuring initiatives of the Company.



### 5. Investments in subsidiaries and joint arrangements

The effective interest held in and the carrying value of the investments in subsidiaries and joint arrangements at 31 December are:

	Country of incorporation	Effective interest held 2012	Effective interest held 2011	Carrying value 2012 € million	Carrying value 2011 € million
Brewinvest S.A.	Greece	50%	50%	0.3	0.3
Coca-Cola HBC Greece SAIC	Greece	100%	100%	134.2	14.1
Tsakiris S.A.	Greece	100%	100%	16.1	16.1
3E (Cyprus) Ltd	Cyprus	100%	100%	1,071.0	1,493.6
Total investments in subsidiaries and joint arrange	ements	•••••	••••••	1,221.6	1,524.1

The above list contains direct investments in subsidiaries and joint arrangements only. Refer to Notes 30 and 31 for a list of the principal direct and indirect interests in subsidiaries and joint arrangements.

Changes in the carrying amounts of investment in subsidiaries and joint arrangements were as follows:

	2012 € million	2011 € million
As at 1 January	1,524.1	1,704.9
Increase of investment	120.1	
Return of share capital	(425.0)	(183.5)
Increase in stock options attributable to subsidiaries	2.4	2.7
As at 31 December	1,221.6	1,524.1

During 2012, 3E (Cyprus) Ltd. returned €425.0m (2011: €183.5m)to the Company as a result of the reduction in its share capital.

As a result of the spin-off of the Greek Operations sector to the wholly owned subsidiary Coca-Cola HBC Greece SAIC, investments of Coca-Cola Hellenic increased by €120.1m.

## 6. Available-for-sale financial assets

Movements in available-for-sale financial assets are as follows:

	2012 € million	2011 € million
As at 1 January	0.6	1.0
Purchases	0.2	_
Unrealised gains/(losses) taken to other comprehensive income	0.3	(0.4)
As at 31 December	1.1	0.6

Available-for-sale financial assets relate to listed equities 0.9m (2011: 0.5m) and other unlisted equities of 0.2m (2011: 0.1m). The fair values of available-for-sale financial assets are based on quoted market prices, where available, or discounted cash flow projections where quoted market prices are unavailable.



### 7. Financial instruments

Categories of financial instruments at 31 December were as follows:

# 2012

Assets	Loan and receivables € million	Available- for-sale € million	Total € millior
Investments	_	1.1	1.1
Trade and other receivables	10.8	_	10.8
Cash and cash equivalents	0.4	<u> </u>	0.4
Total	11.2	1.1	12.3
Liabilities		Liabilities held at amortised cost € million	Total € million
Trade and other payables		12.0	12.0
Borrowings		12.1	12.1
Total		24.1	24.1
2011			
Assets	Loan and receivables € million	Available- for-sale € million	Total € millior
Investments		0.6	0.6
Trade and other receivables	166.7	_	166.7
Cash and cash equivalents	0.3	_	0.3
Total	167.0	0.6	167.6
		Liabilities held at amortised	
		cost	Total
Liabilities		€ million	€ million
Trade and other payables		104.2	104.2
Borrowings		390.5	390.5
Total		494.7	494.7

With respect to derivative financial instruments, credit risk arises from the potential failure of counterparties to meet their obligations under the contract or arrangement. The Company does not have any derivative financial instruments.

# Forward foreign exchange contracts

The notional principal amounts of the outstanding forward foreign exchange contracts at 31 December 2012 totalled nil (2011:  $\leq$ 1.5m).



#### 8. Deferred tax

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred taxes relate to the same fiscal authority. The following amounts, determined after appropriate off-setting, are shown in the balance sheet:

	2012 € million	2011 € million	2010 € million
Deferred tax assets:			
To be recovered after more than 12 months	3.4	5.3	6.6
To be recovered within 12 months	0.8	12.8	9.3
	4.2	18.1	15.9
	2012	2011	2010
		2011	2010
Deferred tax liabilities:	€ million	€ million	2010 € million
Deferred tax liabilities:  To be settled after more than 12 months			
	€ million	€ million	€ million
To be settled after more than 12 months	€ million (1.3)	€ million	€ million

The movements in deferred tax assets and liabilities during the year, after offsetting balances within the same tax jurisdiction, are as follows:

	2012 € million	2011 € million	2010 € million
As at 1 January	15.2	11.7	13.9
Tax (charge)/credited to the income statement	(1.5)	2.5	(1.0)
Tax credited to equity	1.2	1.0	(1.2)
Spin-off of Greek Operations sector (refer to Note 1)	(12.2)	_	_
As at 31 December	2.7	15.2	11.7

The movements in deferred tax assets and liabilities, at 31 December are as follows:

Deferred tax liabilities	Tax in excess of book depreciation € million	Other current assets € million	Capital investments incentives € million	Other € million	Total € million
As at 1 January 2011	(2.1)		(2.1)		(4.2)
Tax charge to the income statement	(0.1)	_	_	— 1.4	(0.1)
As at 31 December 2011 Transfers between deferred tax	(2.2)	_	(2.1)	1.4	(2.9)
assets and liabilities	2.2	5.8	_	(1.4)	6.6
sector (refer to Note 1)		(6.0)	0.8	<u> </u>	(5.2)
As at 31 December 2012	_	(0.2)	(1.3)		(1.5)



#### 8. Deferred tax (continued)

Deferred tax assets	Tax losses carried forward € millior	Provisions € million	Other current liabilities € million	Other current assets € million	Other € million	Tax in excess of book depreciation € millior	Total € millior
As at 1 January 2011	_	6.6	4.1	5.2	_	_	15.9
Tax credited/(charge) to the income statement	1.5	(0.9)	1.4	0.6	_	_	2.6
Taken to equity	_	(0.4)	_	_	1.4	_	1.0
Transfers between deferred tax assets and liabilities					(1.4)	<u> </u>	(1.4)
As at 31 December 2011	1.5	5.3	5.5	5.8	_	_	18.1
Tax credited/(charge) to the income statement	(0.6)	(0.4)	(0.4)	_	_	(0.1)	(1.5)
Taken to equity	_	1.2	_	_	_	_	1.2
Transfers between deferred tax assets and liabilities	_	_	_	(5.8)	1.4	(2.2)	(6.6)
Spin-off of Greek Operations sector (refer to Note 1)		(4.7)	(4.3)			2.0	(7.0)
As at 31 December 2012	0.9	1.4	0.8		1.4	(0.3)	4.2

#### 9. Inventories

Inventories consisted of the following at 31 December:

	2012	2011
	€ million	€ million
Finished goods	_	11.0
Raw materials and work in progress	_	11.9
Consumables	_	3.7
Total inventories	_	26.6

The amount of inventories recognized as an expense during 2012 was €50.8m (2011: €262.5m, 2010: €26 $\Phi$ m). During 2012 provision of obsolete inventories recognised as an expense amounted to €1.8m (2011: €1.3m,2010: €0.4m), whereas provision reversed in the period amounted to nil (2011: nil, 2010: €0.4m).

#### 10. Trade receivables

Trade receivables consisted of the following at 31 December:	2012 € million	2011 € million
Trade receivables	0.5	164.3
Less: Provision for doubtful debts		(35.4)
Total trade receivables	0.5	128.9

The credit period given to customers ranges from 7 days to 60 days depending on the customer type. Interest is not charged for late payment.



#### 10. Trade receivables (continued)

The Company provides for all receivables that are considered non-collectible on a specific basis after considering the circumstances of each case. Before accepting any new credit customers, the Company investigates the potential customer's credit quality (through external agents) and defines credit limits for each customer. Customers are reviewed on an ongoing basis and credit limits adjusted accordingly. During 2012, the total receivable from Partner Ballkanik amounted to  $\{0.4\text{m}\}$  and represented more than 5% of the trade receivables for the Company (2011:  $\{0.0\text{m}\}$  related to Carrefour) The Company's exposure to credit risk is managed by established policies and procedures regarding financial risk management as described in Note 25.

The trade receivables are as follows:

	2012	2011
	€ million	€ million
Due within due date	0.4	99.0
Past due	0.1	65.3
Less: Provision for doubtful debts past due		(35.4)
Total trade receivables	0.5	128.9

As at 31 December 2012, the Company held collateral, in the form of mortgages, bank guarantees, as security against trade receivables with a carrying amount of nil  $(2011: \le 14.9 \text{m})$ .

As at 31 December 2012, trade receivables of €0.1m (2011: €29.9n) were past due but not impaired. The ageing analysis of these trade receivables is as follows:

	2012	2011
	€ million	€ million
Up to 3 months	_	19.5
3 to 6 months	0.1	3.5
6 to 9 months	_	1.5
More than 9 months	_	5.4
	0.1	29.9

As at 31 December 2012, trade receivables of nil (2011: €35.4m) were past due and impaired or provided for. The amount of the provision was nil (2011: €35.4m). Theageing analysis of these receivables is as follows:

	2012	2011
	€ million	€ million
Up to 3 months	_	9.3
3 to 6 months	_	0.2
6 to 9 months	_	0.2
More than 9 months		25.7
		35.4

The movement in the provision for doubtful debts during the year is as follows:

	2012	2011	2010
	€ million	€ million	€ million
As at 1 January	(35.4)	(26.5)	(21.6)
Amounts written off during the year	_	0.1	1.2
Increase in allowance recognised in the income statement	(1.2)	(9.0)	(6.1)
Spin-off of Greek Operations sector (refer to Note 1)	36.6		
As at 31 December		(35.4)	(26.5)

The recording and release of provision for impaired receivables are recorded within operating expenses.



#### 11. Other receivables

Other receivables consisted of the following at 31 December:

	2012	2011
	€ million	€ million
Prepayments	0.4	1.8
Receivables from subsidiaries (Note 29)	10.1	20.5
Receivables from related parties (Note 29)		12.1
Other	0.3	6.0
Total other receivables	10.8	40.4

The receivables from subsidiaries and related parties, net of the provision for doubtful debts, are as follows:

	2012	2011
	€ million	€ million
Due within due date	9.9	30.2
Past due	0.2	2.4
Total receivables from subsidiaries and related parties	10.1	32.6

As at 31 December 2012, subsidiaries and related parties receivables of €0.2m (2011:€2.4m) were past due but not impaired, due to the fact that the amounts are considered recoverable. The ageing analysis of these related party receivables is as follows:

	2012	2011
	€ million	€ million
Up to 3 months	0.2	0.9
3 to 6 months	_	0.6
6 to 9 months	_	0.1
More than 9 months		0.8
	0.2	2.4

#### 12. Cash and cash equivalents

Cash and cash equivalents of €0.4m and €0.3m at 31December 2012 and 2011 respectively, comprise of cash at bank and in hand. All cash and cash equivalents are held in euro.



#### 13. Borrowings

The Company held the following borrowings at 31 December:

	2012	2011
	€ million	€ million
Short-term borrowings from subsidiaries	12.1	5.8
Total borrowings falling due within one year	12.1	5.8
Long-term borrowings from subsidiaries		384.7
Total borrowings falling due after one year		384.7
Total borrowings	12.1	390.5

The short-term and long-term notes of the Company were transferred to the Greek Operations sector after the spin-off (refer to Note 1).

Borrowings from subsidiaries in 2011 comprised of three loans with Coca-Cola HBC Finance plc, an indirect subsidiary of the Company and are denominated in Euro.

The long-term loan of €305.9m, which was renewed on 23 November 2011, was repayable on 31 December 2017. This loan carried an interest rate of 3-month EURIBOR plus 0.20% until 25 December 2009, and from then on the loan carried an interest rate of 6-month EURIBOR plus 0.75%. From January 2011 this loan carried the average quarterly borrowing cost of the lender Q1: 4.06%, Q2: 3.85%, Q3: 2.66%, Q4: 4.16%. For Q1 2012 the relevant interest rate was 4.15%. An amount of €225.0m was repaid in Q1 2012 and the remaining amount of the loan was transferred to the Greek Operations sector after the spin-off (refer to Note 1).

In addition, during 2011 a long-term loan of €74.7m was issued on 8 December 2009, the first withdrawal took place in June 2010, it was renewed on 23 November 2011 and was repayable on 31 December 2017. This loan carried the average quarterly borrowing cost of the lender Q1: 4.06%, Q2: 3.85%, Q3: 2.66%, Q4: 4.16%. In Q1 2012 the loan was fully repaid. In Q1 2012 the relevant interest cost was 4.15%.

The long-term borrowings from subsidiaries in 2011 of €384.7m include €4.1m accrued interest on the above loans.

Also in 2011, a short-term loan amounting to €5.7m carried an interest rate of LIBOR phs 0.25%. The loan balance of 2011 was fully repaid in Q1 2012. The new balance of the loan formed as at 30 March 2012 was transferred to the Greek Operations sector after the spin-off. In addition during 2012 a short term loan of €12.0m (2011: nil) was received from a loan agreement issued on 15 April 2009 and is repayable on 31 December 2013. This loan carries the average quarterly borrowing cost of the lender Q3: 3.60%, Q4: 3.58%.

The accrued interest for the short-term loan is €0.1m in 2012 (2011: €0.1m).

During 2012, the total repayments of borrowings amounted to €398.6m (2011: €283.0m, 20 $\emptyset$ : €887.7m), and total proceeds amounted to €123.8m (2011: €292.2m, 2010:€442.1m).

The weighted average interest rate on borrowings from subsidiaries in 2012 is 3.91% (2011: 3.56%, 2010: 3.53%).

Short term and long term borrowings fair value equals carrying value.

The exposure of the company's borrowings to interest rate changes and the contractual re-pricing dates at the end of the reporting period were as follows:

	2012	2011
	€ million	€ million
6 months or less	12.1	390.5



### 14. Trade and other payables

Trade and other payables consisted of the following at 31 December:

	2012	2011
	€ million	€ million
Trade payables	2.8	22.6
Accrued liabilities	4.1	48.5
Payables to related parties (refer to Note 29)	_	7.5
Payables to subsidiaries (refer to Note 29)	0.2	1.9
Deposit liabilities	_	6.7
Other tax and social security liabilities	0.9	6.7
Salaries and employee related payable	0.5	6.2
Current portion of employee benefit provision (refer to Note 15)	3.3	7.7
Dividends payables	0.1	0.1
Deferred income	_	7.6
Other payables	1.0	4.1
Total trade and other payables	12.9	119.6

#### 15. Employee benefits

Employee benefits consisted of the following at 31 December:

	2012	2011
_	€ million	€ million
Defined benefit plans		
Employee leaving indemnities	4.1	24.9
Pension plans	0.1	(0.1)
Total defined benefits plans	4.2	24.8
Other employee benefits		
Long term incentive plan	2.6	1.9
Other employee benefits	3.3	7.7
Total other employee benefits	5.9	9.6
Total employee benefits obligations	10.1	34.4

Employee benefit obligations at 31 December are split between current and non-current as follows:

	2012	2011
	€ million	€ million
Current	3.3	7.7
Non-current	6.8	26.7
Total employee benefits obligations	10.1	34.4

Employees of Coca-Cola Hellenic are entitled to employee leaving indemnities, generally based on each employee's length of service, employment category and remuneration. Coca-Cola Hellenic also sponsors a defined benefit pension plan.

0.1

(0.9) **1.3** 

(0.6)

0.7



#### Notes to the Financial Statements (continued)

#### 15. Employee benefits (continued)

Reconciliation of defined benefit obligations:

	2012	2011
	<b>€</b> million	€ million
Present value of defined benefit obligation at 1 January	26.1	32.4
Current service cost	0.7	1.9
Interest cost	0.4	1.5
Curtailment/settlement	1.1	2.7
Benefits paid	(3.4)	(10.3)
Remeasurements:		
-Loss from change in financial assumptions	3.7	(1.9)
-Experience adjustments	(0.3)	(0.2)
Past service cost	(0.5)	
Adjustment due to spin-off of Greek Operations sector (refer to Note 1)	(22.9)	
Present value of defined benefit obligation at 31 December	4.9	26.1
Reconciliation of plan assets:		
	2012	2011
	€ million	€ millior
Fair value of plan assets at 1 January	1.3	2.0
Interest income on plan assets		0.1

The present value and funded status of defined benefit obligations were as follows at 31 December:

Actual employer's contributions .....

Actual benefits paid

Fair value of plan assets at 31 December

	2012	2011
	€ million	€ million
Deficit of funded plan	0.8	1.2
Fair value of plan assets	(0.7)	(1.3)
	0.1	(0.1)
Present value of unfunded defined benefit obligation	4.1	24.9
Defined benefit obligations	4.2	24.8



#### 15. Employee benefits (continued)

The movement in the defined benefit obligation recognised on the balance sheet was as follows:

	2012	2011
	€ million	€ million
Defined benefit obligation as at 1 January	24.8	30.3
Expense recognised in the income statement	1.7	6.1
Employer contributions	_	(0.1)
Benefits paid	(2.8)	(9.4)
Remeasurements recognised in OCI	3.4	(2.1)
Adjustment due to spin-off of Greek Operations sector (refer to Note 1)	(22.9)	
As at 31 December	4.2	24.8

The assumptions used in computing the defined benefit obligation comprised the following for the years ended 31 December:

	2012	2011
	%	%
Discount rate	3.00	4.75
Rate of compensation increase	2.50	2.50

The expense recognised in the income statement comprised the following for the years ended 31 December:

	2012	2011	2010
	€ million	€ million	€ million
Service cost	1.3	4.7	4.7
Net interest cost on defined benefit liability/(asset)	0.4	1.4	2.1
Total	1.7	6.1	6.8

Defined benefit plan expenditure is included in staff costs and presented in cost of goods sold and operating expenses.

Plan assets are invested as follows:

	2012	2011
	%	0/0
Asset category		
Debt securities	100	100
Total	100	100

The total employer contributions expected to be paid in 2013 is nil.

#### **Defined contribution plans**

The expense recognised in the income statement in 2012 for the defined contribution plan is €1.0m (2011: €2.0m, 2010: €1.3m). This is included in staff costs and recorded in cost of goods sold and operating expenses.



#### 16. Share capital and share premium

	Number of shares (authorised and issued)	Share Capital € million	Share Premium € million	Total € million
As at 1 January 2010	365,539,075	182.8	1,113.8	1,296.6
Shares issued to employees exercising stock options	597,365	0.3	5.4	5.7
Balance as at 31 December 2010	366,136,440	183.1	1,119.2	1,302.3
Shares issued to employees exercising stock options	405,568	0.2	4.5	4.7
Capitalisation of share premium reserve	, <u> </u>	549.7	(549.7)	_
Expenses related to share capital increase (net of tax of €1.2m)	_		(4.8)	(4.8)
Return of capital to shareholders	_	(183.2)	_	(183.2)
Balance as at 31 December 2011	366,542,008	549.8	569.2	1,119.0
Shares issued to employees exercising stock options	11,499		0.1	0.1
Reduction of share capital to extinguish accumulated				
losses of the parent company	_	(55.0)	_	(55.0)
Return of capital to shareholders		(124.6)		(124.6)
Balance as at 31 December 2012	366,553,507	370.2	569.3	939.5

During 2010, Coca-Cola Hellenic's Board of Directors resolved to increase the share capital of the Company by issuing 163,354, 161,663, 102,700 and 169,648 new ordinary shares, on 26 February, 17 May, 24 August and 25 November 2010 respectively following the exercise of stock options by option holders pursuant to the Company's stock option plan. Total proceeds from the issues of the shares were €5.7m.

During 2011, Coca-Cola Hellenic's Board of Directors resolved to increase the share capital of the Company by issuing 354,512, 21,994, 28,749 and 313 new ordinary shares as announced on 16 March, 24 June, 1 September and 13 December 2011 respectively, following the exercise of stock options by option holders pursuant to the Company's stock option plan. Total proceeds from the issues of the shares were €4.7m.

During 2012, Coca-Cola Hellenic's Board of Directors resolved to increase the share capital of the Company by issuing 5,334 and 6,165 new ordinary shares as announced on 21 March and 27 September respectively, following the exercise of stock options by option holders pursuant to the Company's stock option plan. Total proceeds from the issues of the shares were €0.1m.

On 6 May 2011, the Annual General Meeting of shareholders resolved to reorganise its share capital. The Company's share capital increased by an amount equal to  $\le$ 549.7 million. The increase was performed by capitalising the share premium reserve and increasing the nominal value of each share from  $\le$ 0.50 to  $\le$ 2.00. The Company's share capital was subsequently decreased by an amount equal to  $\le$ 183.2 million by decreasing the nominal value of each share from  $\le$ 2.00 to  $\le$ 1.50, and distributing such  $\le$ 0.50 per share difference to shareholders in cash.

On 25 June 2012, the Annual General Meeting of shareholders resolved to decrease the share capital of the Company by the amount of  $\le$ 124.6 million by decreasing the nominal value of the Company's share by  $\le$ 0.34 per share, from  $\le$ 1.50 to  $\le$ 1.16 per share, and the return of the amount of the decrease to the Company's shareholders in cash, i.e. a return of  $\le$ 0.34 per share. Furthermore, on the same date, itwas resolved to decrease the share capital of the Company by the amount of  $\le$ 55.0 million by decreasing the nominal value of the Company's share by  $\le$ 0.15 per share, from  $\le$ 1.160  $\le$ 1.01 per share, in order to extinguish accumulated losses of the parent company Coca-Cola Hellenic Bottling Company S.A. in an equal amount.

The share capital on 31 December 2012 amounts to  $\le 370.2$  million and is comprised of 366,553,507 shares with a nominal value of  $\le 1.01$  each. Each share provides the right to one vote at general meetings of Coca-Cola Hellenic and entitles the holder to dividends declared by Coca-Cola Hellenic.



#### 17. Reserves

The reserves of the Company at 31 December were as follows:

	2012	2011	2010
	€ million	<b>€</b> million	€ million
Treasury shares	(54.3)	(55.5)	(57.2)
Other reserves			
Tax-free reserve	84.0	251.3	251.3
Statutory reserve	55.7	55.7	55.7
Stock option reserve	51.9	45.6	37.5
Available-for-sale financial assets valuation reserve	0.6	0.4	0.9
Total other reserves	192.2	353.0	345.4
Total reserves	137.9	297.5	288.2

#### Treasury shares

On 30 April 2009, the Board of Directors of Coca-Cola Hellenic resolved to buy-back a maximum of 5% of its paidin share capital during the period that is 24 months from the date of the Extraordinary General Meeting of 27 April 2009 which approved a share buy-back programme pursuant to Article 16 of Codified Law 2190/1920 (i.e. until 26 April 2011). Based on the Company's capitalisation at that time, the maximum amount that may be bought back pursuant to the programme was 18,270,104 shares. Purchases under the programme were subject to a minimum purchase price of €1.00 per share and a maximum purchase price of €20.00 per share. This programme expired on 26 April 2011.

Applicable law does not require any actual use of such approved share buy-back programmes. The Company may therefore, in its sole discretion, decide not to buy back any shares or to buy fewer shares than the maximum permissible number approved under the programme. The purchase of shares pursuant to the share buy-back programme is dependent upon a number of factors including, without limitation, the relative attractiveness of alternative investment opportunities and the availability of funds. As at 31 December 2012, 3,430,135 shares had been held by the Company pursuant to the share buy-back programme for a total value of €54.3m, bringing the shares in circulation to 363,123,372 (2011: 3,430,135 shares held for a total value of €55.5m, 2010: 3,430,135 shares held for a total value of €57.2m).

#### Other reserves

Tax-free reserve

The tax-free reserve includes investment tax incentive and other tax-free or partially taxed reserves of the Company. The tax-free reserve may be distributed if taxed, where applicable.

Statutory reserves

The statutory reserve is based on Greek law and cannot be distributed.

Stock option reserve

This reserve represents the cumulative charge to the income statement and the investments in subsidiaries for employee stock option awards.

Available-for-sale financial assets valuation reserve

The available-for-sale financial assets valuation reserve reflects changes in the fair values of available-for-sale financial assets. Amounts in this reserve are reclassified to profit or loss upon sale or impairment of the related investments.



#### 18. Total operating expenses

#### (a) Total operating expenses for the years ended 31 December comprised:

	2012 € million	2011 € million	2010 € million
Management fee income (refer to Note 29)	(28.7)	(30.9)	(20.4)
Selling expenses.	24.1	104.9	115.8
Delivery expenses	10.2	45.1	52.5
Administrative expenses	46.9	67.3	60.5
(Gain) / loss on fair value of cash flow hedge	_	(0.2)	(0.2)
Stock option expense (refer to Note 23)	3.9	5.4	4.4
Total operating expenses	56.4	191.6	212.6

#### (b) Staff costs

Staff costs were analysed as follows:

	2012	2011	2010
	€ million	€ million	€ million
Wages and salaries	43.2	85.4	95.5
Social security costs	7.5	19.0	21.4
Pension and other employee benefits	7.2	18.4	16.4
Termination benefits	4.2	19.1	18.8
Total staff costs	62.1	141.9	152.1

Staff costs included in operating expenses amounted to €50.7m in 2012 (2011: €113.6m, **2**010: €120.7m). Staff costs included in cost of goods sold amounted to €11.4m in 2012 (2011: €28.3m, 200: €31.4m).

The average number of full-time equivalent employees in 2012 was 191 following the spin-off of the Greek Operations sector.

The average number of full-time equivalent employees in 2011 was 2,221 (2010: 2,472).

#### 19. Restructuring costs

As part of the effort to optimize its cost base and sustain competitiveness in the market place, the Company undertook restructuring initiatives in 2012 which amounted to €5.2m (2011: €26.7m, 2010: €19.5m) befœr tax. The restructuring concerns mainly employees' costs of the Greek Operations sector which was spun-off.

#### 20. Finance costs, net

Finance costs, net for the year ended 31 December comprised:

	2012	2011	2010
	<b>€</b> million	<b>€</b> million	<b>€</b> million
External interest income	_	_	(0.2)
External interest expense	_	0.1	0.2
Interest expense charged by subsidiaries (refer to Note 29)	2.0	14.6	28.3
Finance cost, net	2.0	14.7	28.3



#### 21. Tax

The tax on the Company's profit before tax differs from the theoretical amount that would arise using the Greek corporate tax rate as follows:

(Loss) / profit before tax per the income statement	2012 € million (37.1)	2011 € million (36.9)	2010 € million 2.1
Tax calculated at a tax rate of 20% (2011: 20%, 2010: 24%)	(7.4)	(7.4)	0.5
Additional local taxes		(0.4)	21.2
Expenses non-deductible for tax purposes	2.5	4.5	8.9
Changes in tax laws and rates	_	1.2	_
Other	1.1		1.4
Income tax charge per the income statement	(3.8)	(2.1)	32.0

On 6 May 2010, the Greek Government enacted the 'Extraordinary Contribution of Social Responsibility' (Law Nr. 3845/2010). According to article 5, the 'Extraordinary Social Contribution Tax' was applied retrospectively on the Company's 2009 total net income. The amount of such 'Extraordinary Social Contribution Tax' applicable to 2009 was €21.2m. As a result the Company recorded a tax charge of €21.2m in 2010, which was paid in January 2011.

During 2008, the tax audit for the unaudited tax years 2003 up to and including 2006 was completed and during 2010, the tax audit for the unaudited tax years 2007 up to and including 2008 was completed. For the years 2003 to 2008 there are pending tax litigations before the administrative courts. In May 2012, the tax audit for the unaudited tax years 2009 and 2010 was completed.

The income tax charge for the years ended 31 December is as follows:

	2012	2011	2010
	€ million	<b>€</b> million	€ million
Current tax charge	(5.3)	0.4	31.0
Deferred tax charge (refer to Note 8)	1.5	(2.5)	1.0
Total income tax charge	(3.8)	(2.1)	32.0

#### 22. Shares held for equity compensation plan

The Company operates a stock purchase plan, the Coca-Cola Hellenic Stock Purchase Plan, which is an equity compensation plan in which eligible employees may participate.

Under the terms of this plan, employees have the opportunity to invest 1% to 15% of their salary in ordinary Coca-Cola Hellenic shares by contributing to the plan monthly. Coca-Cola Hellenic match up to a maximum 5% of the employee's salary by way of contribution, which is made in December, and matching shares purchased in December vest immediately.

The charge to the income statement totaled €0.6m for the year ended 31 December 2012 (2011: €1.4m, 2010: €1.3m).



#### 23. Stock option compensation plans

Coca-Cola Hellenic operates an equity compensation plan, under which senior managers are granted awards of stock options, based on performance, potentiality and level of responsibility. Options are granted at an exercise price equal to the closing price of the Company's shares trading on the Athens Exchange on the day of the grant<sup>1</sup>. Options vest in one-third increments each year for three years and can be exercised for up to ten years from the date of award. When the options are exercised, the proceeds received, net of any transaction costs, are credited to share capital (at the nominal value) and share premium.

The following table summarises information regarding outstanding stock options exercisable at 31 December 2012 and stock options exercised during 2012:

	Exercise price after the capital return (€)	Vesting status 2012		Vesting dates for further increments		End of option period	Number of stock options outstanding
	return (e)	fully		mer ements		periou	outstanding
2003-2004 Stock Option Plan/2003 Grant	8.83	vested fully	-	-	-	14.12.2013	3,250
2003-2004 Stock Option Plan/2004 Grant	10.08	vested fully	-	-	-	02.12.2014	86,827
2005-2009 Plan/2005 Grant	13.19	vested fully	-	-	-	01.12.2015	571,883
2005-2009 Plan/2006A Grant	14.23	vested fully	-	-	-	20.03.2016	50,001
2005-2009 Plan/2006 Grant	16.37	vested fully	-	-	-	12.12.2016	1,050,401
2005-2009 Plan/2007 Grant	26.41	vested fully	-	-	-	12.12.2017	1,274,450
2005-2009 Plan/2008A Grant	22.20	vested fully	-	-	-	19.06.2018	30,000
2005-2009 Plan/2008 Grant	9.02	vested fully	-	-	-	10.12.2018	1,333,341
2009-2011 Plan/2009 Grant	15.70	vested	-	-	-	09.12.2019	1,646,967
2009-2011 Plan/2010A Grant	19.16	two thirds	18.03.2013	-	-	17.03.2020	30,000
2009-2011 Plan/2010 Grant	19.31	two thirds	09.12.2013	-	-	08.12.2020	1,913,100
2009-2011 Plan/2011A Grant	18.53	one third	16.03.2013	16.03.2014	-	15.03.2021	75,000
2009-2011 Plan/2011B Grant	18.16	one third	24.06.2013	24.06.2014	-	23.06.2021	3,333
2009-2011 Plan/2011 Grant	11.98	one third	16.12.2013	16.12.2014	-	15.12.2021	1,632,500
Total							9,701,053

\_

<sup>&</sup>lt;sup>1</sup> From December 2008 the exercise price of stock options is determined by reference to the share price of the Company's share at the close of trading on the date of the grant instead of the weighted average share price during the ten working days prior to the date of the grant.



#### 23. Stock option compensation plans (continued)

A summary of stock option activity in 2012 under all plans is as follows:

	Number of stock options 2012	Weighted average exercise price before the capital return 2012 (€)	Weighted average exercise price after the capital return 2012 (€)	Number of stock options 2011	Weighted average exercise price before the capital return 2011 (€)	Weighted average exercise price after the capital return 2011 (€)
Outstanding at January 1	9,767,302	16.55	n/a	8,759,862	17.65	n/a
Granted	n/a	n/a	n/a	1,717,500	n/a	12.64
Exercised	(11,499)	9.36	9.02	(405,568)	11.69	11.19
Expired	n/a	n/a	n/a	(3,151)	8.19	7.69
Forfeited	(54,750)	21.81	21.47	(301,341)	19.48	18.98
Outstanding at December 31	9,701,053	n/a	16.19	9,767,302	n/a	16.55
Exercisable at December 31	7,914,981	n/a	16.50	6,192,606	n/a	17.04

	Number of stock options	Weighted average exercise price
	2010	2010 (€)
Outstanding at January 1	7,415,442	16.33
Granted	2,010,100	20.15
Exercised	(597,365)	9.59
Expired	(1,453)	8.29
Forfeited	(66,862)	18.08
Outstanding at December 31	8,759,862	17.65
Exercisable at December 31	5,001,036	17.77

The charge to the income statement for employee stock option awards for 2012 amounted to €3.9m (2011: €5.4m, 2010: €4.4m).

As a result of the capital return (refer to Note 16) of  $\{0.34$ , a corresponding  $\{0.34\}$  reduction was made to the exercise price of each unexercised stock option under each plan. The modification to the exercise price ensured the intrinsic value of each stock option was retained and did not result in incremental fair value for any of the unexercised stock options. Incremental fair value is calculated using the binomial stock option valuation model and represents the difference between the fair value of an option immediately after the modification and the original fair value of the respective option, measured immediately before the modification.

The Company adopted the employee stock option plan on 13 December 2001. Previously, the Company had issued stock appreciation rights to certain of its employees, including employees who previously held options in CCB. Upon adoption of the stock option plan, all such rights, except those held by retirees and employees located in countries where granting and exercising stock options was impractical or not permitted, were converted into stock options carrying over the same exercise prices, vesting periods and expiration dates.



#### 23. Stock option compensation plans (continued)

Equity settled share based payments are measured at fair value at the date of grant using a binomial stock option valuation model. For the year of 2012 there have been no grants. For prior years, the inputs into the model are as follows:

	2011	2010
Weighted average fair value of options granted	€2.9	€5.2
Risk free interest rates	2.4%	3.0%
Expected volatility	33.2%	32.2%
Dividend yield	2.5%	1.5%
Expected life	4.1 years	4.0 years

The weighted average remaining contractual life of share options outstanding under the stock option compensation plans at 31 December 2012 was 6.5 years (2011: 7.5 years, 2010: 7.8 years).

#### 24. Dividends

The reported net results of the Company's statutory accounts do not allow for 2012 and 2011 statutory minimum annual dividend payment. As a result the Company has not recorded a dividend liability in respect of 2012 and 2011.

During 2010, a dividend of €0.30 per share totalling €102.0m was paid.

#### 25. Financial risk management

#### Financial risk factors

The Company's activities expose it to a variety of financial risks: market risk (including foreign currency risk, interest rate risk, commodity price risk), credit risk, liquidity risk and capital risk. The Company's overall risk management programme focuses on the volatility of financial markets and seeks to minimise potential adverse effects on the Company's cash flows. The Company uses derivative financial instruments to hedge certain risk exposures.

Risk management is carried out by the Group Treasury in a controlled manner, consistent with the Board of Directors' approved policies. Group Treasury identifies, evaluates and hedges financial risks in close co-operation with the Group's subsidiaries. The Board of Directors has approved the Treasury Policy and Chart of Authority, which together provide the control framework for all treasury and treasury related transactions.

#### **Market Risk**

Foreign currency risk

The Company is exposed to the effect of foreign currency risk on future commercial transactions, recognised monetary assets and liabilities that are denominated in currencies other than the entity's functional currency. Forward foreign exchange contracts are used to hedge a portion of the Company's foreign currency risk. The majority of the forward foreign exchange contracts have maturities of less than one year after the balance sheet date. The foreign currency risk arising from the investment in foreign operations is not hedged.

Management has set up a policy that requires the Company to manage the foreign exchange risk against its functional currency. To manage the foreign exchange risk arising from future commercial transactions and recognised monetary assets and liabilities, the Company uses forward contracts transacted with Group Treasury. Foreign exchange risk arises when future commercial transactions or recognised monetary assets or liabilities are denominated in a currency that is not the Company's functional currency. The Company's Treasury's risk management policy is to hedge between 25% and 80% of anticipated cash flows in each major foreign currency for the subsequent twelve months. The Company designates contracts with Group Treasury as fair value hedges or cash flow hedges, as appropriate.



#### 25. Financial risk management (continued)

No material exchange gains or losses have been resulted for the period ended 31 December 2012. Included in the income statement is an amount of nil (2011: €0.2m,2010: €0.2m) for such exchange gains.

Interest rate risk

The Company's interest risk arises from long term intercompany borrowings. Borrowings issued at variable rates expose the Company to cash flow interest rate risk. There are no borrowings issued at fixed rates. During 2012 and 2011, the Company's borrowings at variable rate were denominated in Euro.

The sensitivity analysis in the following paragraph has been determined based on exposure to interest rates of floating rate liabilities. The sensitivity analysis is based on a 100 basis point increase or decrease in interest rates. Management has determined this change in interest rates to be a reasonable estimate of possible outcomes.

If interest rates had been 100 basis points higher and all other variables were held constant, the Company's profit for the year ended 31 December 2012 would have decreased by  $\[ \in \]$ 0.5m (2011:  $\[ \in \]$ 3.9m, 2010:  $\[ \in \]$ 8.0m). If interestates had been 100 basis points lower and all other variables were held constant, the Company's profit for the year ended 31 December 2012 would have increased by  $\[ \in \]$ 0.5m (2011:  $\[ \in \]$ 3.9m, 2010:  $\[ \in \]$ 0m).

Commodities price risk management

Following the spin-off of the Greek Operations sector the Company had no exposure to commodities price changes.

#### Credit risk

The Company's maximum exposure to credit risk in the event that counterparties fail to perform their obligations at 31 December 2012 in relation to each class of recognised financial asset, is the carrying amount of those assets as indicated on the balance sheet.

If credit is granted to customers, their credit quality is normally assessed using external agencies and historic experience. Credit limits are set accordingly. Further information regarding credit risk exposure is shown within Notes 10 and 11.

With respect to derivative financial instruments, credit risk arises from the potential failure of counterparties to meet their obligations under the contract or arrangement. The Company's maximum credit risk exposure for each derivative instrument is the carrying amount of the derivative (refer to Note 7). The Company does not have any derivative financial instruments.

#### Liquidity risk

The Company actively manages liquidity risk to ensure there are sufficient funds available for any short-term and long-term commitments. Bank overdrafts and bank facilities, both committed and uncommitted, are used to manage this risk.

Ultimate responsibility for liquidity risk management rests with the Board of Directors, which has built an appropriate liquidity risk management framework for the management of the Company's short, medium and long-term funding and liquidity requirements. The Company manages liquidity risk by maintaining adequate cash reserves and committed banking facilities, access to the debt capital markets, and by continuously monitoring forecasted and actual cash flows.



#### 25. Financial risk management (continued)

The following tables detail the Company's remaining contractual maturities for its financial liabilities. The tables include both interest and principal undiscounted cash flows assuming that interest rates remain constant from 31 December 2012.

	€ million up to 1 year	€ million 1–2 yrs	€ millior 2–5 yrs	€ million over 5 years
Borrowings	12.6	_	_	_
Trade and other payables	12.0			
As at 31 December 2012	24.6			
Borrowings	21.6	19.9	47.5	396.4
Trade and other payables	104.2	_	_	_
As at 31 December 2011	125.8	19.9	47.5	396.4

#### Capital risk

The Company's objectives when managing capital are to safeguard the Company's ability to continue as going concern and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Company may increase or decrease debt, issue or buy back shares, adjust the amount of dividends paid to shareholders, or return capital to shareholders.

The Company monitors its capital structure on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Total capital is calculated as "Total equity" plus "Net debt" as shown in the balance sheet. The gearing ratios at 31 December 2012 and 2011 were as follows:

	2012	2011
	€ million	€ million
Total borrowings (refer to Note 13)	12.1	390.5
Less: Cash and cash equivalents (refer to Note 12)	(0.4)	(0.3)
Net debt	11.7	390.2
Total equity	1,208.4	1,360.8
Total capital	1,220.1	1,751.0
Gearing ratio	1%	22%

The gearing ratio is managed at a Group Level.



#### 25. Financial risk management (continued)

#### Fair values of financial assets and liabilities

For financial instruments such as cash, deposits, investments, short-term borrowings and other financial liabilities (other than long-term borrowings), carrying values are a reasonable approximation of their fair values. For long term borrowing fair value approximates book value given that these borrowings are held at floating interest rates.

The fair value of debtors and creditors approximates to their book values unless otherwise stated.

According to the fair value hierarchy, the financial instruments measured at fair value are classified as follows:

#### Level 1

The fair value of available-for-sale listed equity securities is based on quoted market prices at 31 December 2012 and 2011.

#### Level 2

The fair value of forward contracts is calculated by reference to forward exchange rates at 31 December 2012 and 2011 for contracts with similar maturity dates.

#### Level 3

The fair value of available-for-sale unlisted investments is determined through the use of estimated discounted cash flows.

The following table provides the fair value hierarchy in which fair value measurements are categorised for assets and liabilities at 31 December 2012:

	Level 1 € million	Level 2 € million	Level 3 € million	Total € million
Available-for-sale financial assets				
Equity securities	1.1			<u>1.1</u>
Total financial assets	1.1			1.1

Note that all of the resulting fair value estimates are included in level 1.

The following table provides the fair value hierarchy in which fair value measurements are categorised for assets and liabilities at 31 December 2011:

	Level 1	Level 2	Level 3	Total
	€ million	€ million	€ million	€ million
Available-for-sale financial assets				
Equity securities	0.6			0.6
Total financial assets	0.6			0.6

Note that all of the resulting fair value estimates are included in level 1.



#### 26. Contingencies

The Greek Competition Authority issued a decision on 25 January 2002, imposing a fine on the Company of approximately €2.9m for certain discount and rebate practices and required changes to the Company's commercial practices with respect to placing coolers in certain locations and lending these assets free of charge. On 16 June 2004, the fine was reduced on appeal to €1.8m. On 29 June 2005, the Greek Competition Authority requested that the Company provide information on its commercial practices as a result of a complaint by certain third parties regarding the Company's compliance with the decision of 25 January 2002. On 7 October 2005, the Company was served with notice to appear before the Greek Competition Authority. On 14 June 2006, the Greek Competition Authority issued a decision imposing a daily penalty of €5,869 for each day that the Company albgedly failed to comply with the decision of 25 January 2002. On 31 August 2006, the Company deposited an amount of €89m, reflecting the amount of the fine and applicable tax, with the Greek authorities. As a result of this deposit, the Company increased the charge to its 2006 financial statements in connection to this case. On 23 November 2007, the Court of Appeals partly reversed and partly upheld the decision of the Greek Competition Authority reducing the amount of the fine to €5.9m. The reduction of the fine by €2.8m was ecognized in the Company's 2007 income statement. The Company has appealed the decision of the Court of Appeals to the extent it upholds the fine, to the Supreme Administrative Court of Greece. The Company believes that it has substantial legal grounds for its appeal against the judgment of the Court of Appeals. The Greek Competition Authority and one of the Company's competitors have also appealed the decision of the Court of Appeals. There have been no material developments in the applicable litigation. Since 2008 when the case was first referred to the Supreme Administrative Court of Greece, hearings have been postponed due to the backlog of pending cases before the Court. Utilizing advice from outside legal counsel, we consider the risk of an increase to the amount of the fine and the possibility of further cash outflows as remote.

In relation to the Greek Competition Authority's decision of 25 January 2002, one of the Company's competitors has filed a lawsuit claiming damages in an amount of €7.7m. The court of first instance heard the case on 21 January 2009 and subsequently rejected the lawsuit. The plaintiff has appealed the judgment. At present, it is not possible to predict the final outcome of this lawsuit or quantify the likelihood or materiality of any potential liability arising from it. We have not provided for any losses related to this case.

On 1 February 2012, the Greek Competition Commission conducted an inspection of the Company's Greek operations as part of an investigation into the sparkling, juice and water categories. The Company has a policy of strict compliance with Greek and EU competition law and it is cooperating fully with the Commission.

The Company is also involved in various other legal proceedings. Management believes that any liability to the Company that may arise as a result of these pending legal proceedings will not have a material adverse effect on the results of operations, cash flows, or the financial condition of the Company taken as a whole.

The tax filings of the Company are routinely subjected to audit by tax authorities. These audits may result in assessments of additional taxes. The Company provides additional tax in relation to the outcome of such tax assessments, to the extent that a liability is probable and estimable.

Under various debt programs the Company is a guarantor up to a maximum of €5,182.0m in 2012 (2011: €4,195.0m) of which €1,911.5m had been issued underthese programs (2011: €2,045.0m).



#### 27. Commitments

#### (a) Operating leases

The total of future minimum lease payments under non-cancellable operating leases at 31 December was as follows:

	2012	2011
	€ million	€ million
Less than one year	1.0	4.5
Later than one year but less than five years	1.6	2.3
Future minimum lease payments	2.6	6.8

The total operating lease charges included within operating expenses for the year ended 31 December were as follows:

	2012	2011	2010
	<b>€</b> million	<b>€</b> million	<b>€</b> million
Plant and equipment	1.2	6.4	6.5
Property	0.4	1.9	2.0
Total operating lease charges	1.6	8.3	8.5

#### (b) Capital commitments

At 31 December 2012 the Company did not have capital commitments (2011: €5.6m).

#### (c) Long-term purchase commitments

At 31 December 2012 the Company did not have commitments to purchase raw materials and receive services  $(2011: \le 46.2m)$ .

#### 28. Directors' and senior management remuneration

The total remuneration paid to or accrued for directors and the senior management team during 2012 amounted to €9.2m (2011: €12.4, 2010: €10.8m). Out of this, the mount paid or accrued for stock option grants during 2012 was €2.2m (2011: €3.8m, 2010: €3.4m). Pension and post employment benefits for directors and the senior management team during 2012 amounted to €0.5m (2011: €0.6m, 2010: €0.6m).



#### 29. Related party transactions

#### a) Transactions with direct and indirect subsidiaries

The Company owns directly and indirectly, shareholdings in the subsidiaries and joint arrangements as shown in Notes 30 and 31 respectively.

The Company had the following transactions with subsidiary undertakings:

	2012	2011	2010
	€ million	€ million	€ millior
Purchase of raw materials and finished goods	(36.2)	(130.0)	(110.1)
Interest expense	(2.0)	(14.6)	(28.3)
Other purchases and expenses	(0.5)	(1.4)	(2.3)
Sales of raw materials and finished goods	5.1	25.7	17.9
Management fee income	28.7	30.9	20.4
Sales of services (Royalties)	4.4	_	_
Rental income and other cost recharges	2.2	3.9	3.2

At 31 December, the Company had the following balances with subsidiary undertakings:

	2012	2011
	<b>€</b> million	€ million
Payables to subsidiaries	0.2	1.9
Interest accrual on loan from subsidiaries	0.1	4.2
Receivables from subsidiaries.	10.1	20.5
Total borrowing from subsidiaries (net of accrued interest)	12.0	386.3

#### b) The Coca-Cola Company

As at 31 December 2012, TCCC indirectly owned 23.2% (2011: 23.2%, 2010: 23.2%) of the issued share capital of Coca-Cola Hellenic. TCCC considers Coca-Cola Hellenic to be a 'key bottler' and has entered into bottler's agreements with Coca-Cola Hellenic. All the bottler's agreements entered into by TCCC and Coca-Cola Hellenic are Standard International Bottler's ('SIB') agreements. The terms of the bottler's agreements grant Coca-Cola Hellenic the right to produce and the exclusive right to sell and distribute the beverages of TCCC in Greece. Consequently, Coca-Cola Hellenic is obliged to purchase all its requirements for concentrate for TCCC's beverages from TCCC, or its designee, in the ordinary course of business. On 10 October 2012, TCCC agreed to extend the term of the bottlers' agreements for a further ten years until 2023. On 29 December 2008, Kar-Tess Holding and TCCC agreed to extend their existing shareholders' agreement, whereby it is agreed that the combined shareholdings of Kar-Tess Holding and TCCC will not fall below 44% for the period up to January 2014 and not below 40% for the period thereafter until 31 December 2018.

TCCC owns or has applied for the trademarks that identify its beverages in all of Greece. TCCC has authorised Coca-Cola Hellenic to use the trademark 'Coca-Cola' in its corporate name.

Total purchases of concentrate, finished products and other materials from TCCC and its subsidiaries during 2012 amounted to €18.5m (2011: €99.8m, 2010: €105.5m).



#### 29. Related party transactions (continued)

TCCC makes discretionary marketing contributions to the Company. The participation in shared marketing agreements is at TCCC's discretion and, where co-operative arrangements are entered into, marketing expenses are shared. Such arrangements include the development of marketing programs to promote TCCC's beverages. Total net contributions received from TCCC for marketing and promotional incentives during the year amounted to €0.3m (2011:  $\oplus$ .1m, 2010: €20.0m) and €0.6m regarding the cost of sales(2011:nil, 2010:nil). Contributions for price support and marketing and promotional campaigns in respect of specific customers are recorded in net sales revenue as an offset to promotional incentives paid to customers. In 2012, such contributions made by TCCC to Coca-Cola Hellenic totaled  $\oplus$ 0.9m (2011:  $\oplus$ 16.4m, 2010:  $\oplus$ 23.9m) and the contributions of Coca-Cola Hellenic to TCCC totaled nil (2011:  $\oplus$ 63m, 2010:  $\oplus$ 3.9m) regarding the marketing expenses and nil (2011:  $\oplus$ 10m, 2010: nil) regarding the cost of sales. TCCC has also customarily made additional payments for marketing and advertising directly to suppliers as part of the shared marketing arrangements. The proportion of direct and indirect payments, made at TCCC's discretion, will not necessarily be the same from year to year.

During the year, the Company sold nil finished goods and raw materials to TCCC (2011: €0.2m, 2010: €0lm) and incurred nil other expenses (2011: €1.5m, 2010: nil).

As at 31 December 2012, the Company had a total amount due from TCCC of nil (2011: €11.3m, 2010: €6.4m), and a total amount due to TCCC of nil of trade and other payables (2011: €5.6m, 2010: €11.0m) and nil of ther liabilities (2011: €7.6m, 2010: nil).

#### (c) Frigoglass S.A. ('Frigoglass')

Frigoglass, a company listed on the Athens Exchange, is a manufacturer of coolers, glass bottles and crowns. Frigoglass is related to Coca-Cola Hellenic by way of 44.1% ownership by the parent of Kar-Tess Holding (see below). Frigoglass has a controlling interest in Frigoglass Industries Limited, a company in which Coca-Cola Hellenic has a 23.9% effective interest, through its investment in Nigerian Bottling Company plc.

The Company entered into a supply agreement with Frigoglass for the purchase of cooling equipment in 1999. The supply agreement was extended in 2004 and, most recently, in 2008, on substantially similar terms. Coca-Cola Hellenic has the status of most favoured customer of Frigoglass, on a non-exclusive basis, provided that it obtains at least 60% (at prices which are negotiated on an annual basis and which must be competitive) of its annual requirements for cooling equipment. The current agreement expires on 31 December 2013.

During the year, the Company made purchases of €0.7m (2011: €6.1m, 2010: €7.1m) of coolers, glass bothes and crowns from Frigoglass and its subsidiaries and incurred maintenance and other expenses of €0.7m (2011: €4.8m, 2010: €5.1m). In addition the Company recorded other income of €0.1m (2011: €0.5m, 2010: €0.5m). As a\( \text{B} \)1 December 2012, Coca-Cola Hellenic owed nil (2011: €1.9m, 2010: €2.4m) to, and was owed nil (2011: €0.7m, 2010: €1.1m) by Frigoglass.

#### (d) Directors

Mr George A. David, Mr Haralambos K. Leventis, Mr Anastasios P. Leventis and Mr Anastassis G. David have been nominated by Kar-Tess Holding to the board of Coca-Cola Hellenic. Mr Irial Finan and Mr John Hunter have been nominated by TCCC to the board of Coca-Cola Hellenic. There have been no transactions between Coca-Cola Hellenic and the directors except for remuneration (refer to Note 28).

#### (e) Other

Beverage Partners Worldwide ('BPW')

BPW is a 50/50 joint arrangement between TCCC and Nestlé. During 2012, the Company purchased inventory from BPW amounting to €0.4m (2011: €6.0m, 2010: €3.8m)As at 31 December 2012, Coca-Cola Hellenic owed nil (2011: nil, 2010: nil).



#### 29. Related party transactions (continued)

Kar-Tess Holding

As at 31 December 2012, Kar-Tess Holding owned 23.3% (2011: 23.3%, 2010: 23.3%) of the issued share capital of Coca-Cola Hellenic.

On 6 December, 2010 Kar-Tess Holding transferred 22,453,254 of Coca-Cola Hellenic shares and voting rights representing 6.13% of the total number of shares and voting rights of Coca-Cola Hellenic by transferring its 100% owned subsidiaries under the trade names "Sammy LLC", "Lucky 70 LLC", "Zoe 20 LLC", "Kooky LLC", "Utopia Business Company Ltd.", "Harmonia Commercial S.A.", "Ice Cold Holdings Limited" and "Red & White Holdings Limited" to entities and individuals, who were either ultimate beneficial owners of Kar-Tess Holding or have been nominated by them. None of the above persons owns individually more than 2% of the outstanding shares and voting rights of Coca-Cola Hellenic.

There were no significant transactions with other related parties for the year ended 31 December 2012, 2011 and 2010.



### 30. List of principal Group companies

The following are the principal Group companies of Coca-Cola Hellenic at 31 December:

		0,	6 ownership	
	Country of registration	2012	2011	2010
3E (Cyprus) Limited	Cyprus	100.0%	100.0%	100.0%
AS Coca-Cola HBC Eesti	. Estonia	100.0%	100.0%	100.0%
Bankya Mineral Waters Bottling Company EOOD	Bulgaria	100.0%	100.0%	100.0%
Brewinvest S.A. Group <sup>(1)</sup>	Greece	50.0%	50.0%	50.0%
BrewTech B.V. Group <sup>(1)</sup>	The Netherlands	50.0%		
CC Beverages Holdings II B.V	The Netherlands	100.0%	100.0%	100.0%
CCB Management Services GmbH		100.0%	100.0%	100.0%
CCHBC Armenia CJSC		90.0%	90.0%	90.0%
CCHBC Bulgaria AD		85.4%	85.4%	85.4%
CCHBC Insurance (Guernsey) Limited		100.0%	100.0%	100.0%
CCHBC IT Services Limited		100.0%	100.0%	100.0%
Coca-Cola Beverages Austria GmbH		100.0%	100.0%	100.0%
Coca-Cola Beverages Belorussiya		100.0%	100.0%	100.0%
Coca-Cola Beverages Ceska republika, s.r.o.		100.0%	100.0%	100.0%
Coca-Cola Beverages Ukraine Ltd		100.0%	100.0%	100.0%
Coca-Cola Bottlers Chisinau S.R.L.		100.0%	100.0%	100.0%
Coca-Cola Bottlers Iasi Srl		99.2%	99.2%	99.2%
Coca-Cola Bottling Company (Dublin) Limited		100.0%	100.0%	100.0%
Coca-Cola HBC Balkan Holding B.V. (3)		100.070	100.0%	100.0%
Coca-Cola HBC-Srbija d.o.o. (4)	Sorbio	100.0%	100.0%	91.2%
Coca-Cola HBC B-H d.o.o. Sarajevo		100.0%	100.0%	100.0%
Coca-Cola HBC Finance B.V.		100.0%	100.0%	100.0%
		100.0%	100.0%	100.0%
Coca-Cola HBC Finance plc	Carrage			
		100.0%	100.0%	100.0%
Coca-Cola HBC Hrvatska d.o.o.		100.0%	100.0%	100.0%
Coca-Cola HBC Hungary Ltd		100.0%	100.0%	100.0%
Coca-Cola HBC Ireland Limited	*	100.0%	100.0%	100.0%
Coca-Cola HBC Italia S.r.l.		100.0%	100.0%	100.0%
Coca-Cola HBC Kosovo L.L.C.		100.0%	100.0%	100.0%
Coca-Cola HBC Northern Ireland Limited		100.0%	100.0%	100.0%
Coca-Cola HBC Polska sp. z o.o.		100.0%	100.0%	100.0%
Coca-Cola HBC Romania Ltd		100.0%	100.0%	100.0%
Coca-Cola HBC Slovenija d.o.o.		100.0%	100.0%	100.0%
Coca-Cola HBC Slovenska republika, s.r.o.	. Slovakia	100.0%	100.0%	100.0%
Coca-Cola HBC Switzerland Ltd (6)	. Switzerland	99.9%	99.9%	99.9%
Coca-Cola Hellenic Bottling Company-Crna Gora d.o.o.,				
Podgorica <sup>(4)</sup>	. Montenegro	100.0%	100.0%	91.2%
Coca-Cola Hellenic Business Service Organization (7)		100.0%	100.0%	
Coca-Cola Hellenic Procurement GmbH		100.0%	100.0%	100.0%
Deepwaters Investments Ltd		50.0%	50.0%	50.0%
Dunlogan Limited <sup>(8)</sup>		_	100.0%	100.0%
Lanitis Bros Ltd		100.0%	100.0%	100.0%
LLC Coca-Cola HBC Eurasia		100.0%	100.0%	100.0%
MTV West Kishinev Bottling Company S.A.	Moldova	100.0%	100.0%	100.0%
Multon Z.A.O. Group <sup>(1) (9)</sup>	Russia	50.0%	50.0%	50.0%
Nigerian Bottling Company Ltd (10)	Nigeria	100.0%	100.0%	66.4%
Panpak Limited <sup>(11)</sup>	Republic of Ireland	_	100.0%	100.0%
SIA Coca-Cola HBC Latvia	Latvia	100.0%	100.0%	100.0%
Star Bottling Limited	Cyprus	100.0%	100.0%	100.0%
Star Bottling Services Corp.		100.0%	100.0%	100.0%
Tsakiris S.A.	Greece	100.0%	100.0%	100.0%

% ownership



#### **Notes to the Financial Statements (continued)**

		,	ownership	
	Country of registration	2012	2011	2010
UAB Coca-Cola HBC Lietuva	Lithuania	100.0%	100.0%	100.0%
Valser Services AG <sup>(7)</sup>	Switzerland	99.9%	99.9%	
Vendit Ltd (12)	Republic of Ireland	100.0%	100.0%	100.0%
Yoppi Hungary Kft.	Hungary	100.0%	100.0%	100.0%

<sup>(1)</sup> Joint arrangement.

- (6) During 2010, Coca-Cola Beverages A.G. was renamed to Coca-Cola HBC Switzerland Ltd.
- (7) Incorporated in 2011.
- (8) On September 2012, Dunlogan Limited was merged with CC Beverages Holdings II B.V.
- (9) On 20 April, 2011 the Group along with TCCC, acquired through Multon Z.A.O., MS Foods UAB, a company that owns 100% of the equity of Vlanpak FE, a fruit juice and nectar producer in Belarus (refer to Note 28).
- (10) On 8 June 2011, the Board of Directors of the Company's subsidiary Nigerian Bottling Company plc ("NBC") resolved to propose a scheme of arrangement between NBC and its minority shareholders, involving the cancellation of part of the share capital of NBC. The transaction was approved by the Board of Directors and General Assembly of NBC on 8 June 2011 and 22 July 2011 respectively and resulted in acquisition of the remaining 33.6% of the voting shares of NBC bringing the Group's interest in the subsidiary to 100%. The transaction was completed in September 2011 (refer to Note 28).
- (11) Dissolved, effective 7 March 2012.
- (12) Dissolved, effective 1 January 2013.

<sup>(2)</sup> The BrewTech B.V Group of companies is engaged in the bottling and distribution of soft drinks and beer in FYROM. In 2010, 2011 and up until April 2012 Brewtech B.V. Group formed part of the Brewinvest S.A Group.

<sup>(3)</sup> CCHBC Balkan Holding BV was merged into its parent company, CC Beverages Holdings II BV, effective 14 November 2012.

<sup>(4)</sup> On 25 June 2010, the Group initiated a tender offer to purchase all of remaining shares of the non-controlling interest in Coca-Cola HBC – Srbija A.D., Zemun ("CCH Serbia"). The tender offer was completed on 2 August 2010 and resulted in the Group increasing its stake in CCH Serbia to 91.2% as of 31 December 2010. In 2011, the Group acquired all the remaining interest in the subsidiary (refer to Note 28).

<sup>(5)</sup> Effective from 1 August 2012, Elxym S.A. has been renamed to "Coca-Cola HBC Greece S.A.I.C". On 25 June 2012, CCH's annual general meeting of shareholders approved the transfer of Greek operations' operating assets and liabilities to Coca-Cola HBC Greece S.A.I.C, in accordance with Greek Law 2166/1993. In connection therewith, the transformation balance sheet of 31 March 2012, the respective audit report and the draft deed relating to the transaction were approved and the necessary authorisations for its execution and submission to the competent authorities were granted.



#### 31. Joint arrangements

The Company has a joint arrangement with Heineken that is conducted through a number of legal entities, being the Brewinvest S.A. Group of companies. The Brewinvest S.A. Group of companies is engaged in the bottling and distribution of beer in Bulgaria. Brewinvest S.A. is incorporated in Greece and the Company owns 50% (2011 and 2010: 50% respectively) of its share capital. Up to April 2012 the Brewinvest SA Group of companies included the Brewtech B.V. Group of companies which is engaged in the bottling and distribution of soft drinks and beer in FYROM.

#### 32. Post Balance Sheet Events

By virtue of a tax law that was enacted in Greece on 23 January 2013, the Greek corporate income tax rate was increased to 26% (from 20%) for accounting years starting as of 1 January 2013 onwards. This rate increase had not been substantively enacted at the balance sheet date and, therefore, is not included in the 2012 financial statements. The effect of the changes enacted by Parliament on 23 January 2013 would be to increase the deferred tax asset provided at the balance sheet date by €0.8m.

On 22 February 2013, Coca-Cola HBC AG ("CCHBC") announced that the existing shareholders' agreement of Kar-Tess Holding and TCCC, as well as the relationship agreement relating to Coca-Cola Hellenic entered into in connection with the acquisition of Coca-Cola Beverages plc by Hellenic Bottling Company S.A. in 2000, will terminate upon settlement of the voluntary share exchange offer and will not be renewed in relation to CCHBC.

Chairman of the Board of Directors

**Chief Executive Officer** 

Head of Financial Reporting

George A. David Passport C 034870/95 Dimitris P. Lois I.D. AH 523991 Evangelos S. Kontogiorgis I.D. X 565769 E.C.G Licence Nr. A/34019



## 7. Published Annual Condensed Financial Statements, Notes and Information for the year ended 31 December 2012



#### Coca-Cola Hellenic Bottling Company S.A.

Reg. No. 1535096/186499

9, Frago-Kissilse Street, Marroussil 15125
seed financial statements, notes and information for the year ended 31 December 2012
135 for companies publishing annual financial statements, consolidated and non-consolidated, in accordance with IFRS)

ndensed financial statetements, notes and information aim to provide a general update on the financial position and the results of the 'Coca-Cola Hellenic Bottling Company S.A.' Group and the parent Company, the reader, before making any investment decision or any other transaction with the Company, to refer to the Company's internet address, where the annual financial statements are attached along with the auditor's re

Date of approval of the Financial Statements by the Board of Directors: Name of the Auditor.

Audit Firm:
Audit Opinion:

March 2013
 Marios Poettis (3OCL, Reg. no.: 30001)
 PricewaterhouseCoopers S.A.
 Unqualified

	NIGEL	McDONALD	NON-EXECUTIVE DI	RECTOR
CONDENSED BALANCE SHEET		ROUP	PARENT	COMPANY
(Amounts in euro mil.)	31/12/2012	31/12/2011	31/12/2012	31/12/2011
ASSETS		l		
Property, plant and equipment	3,041.4	2,998.1	2.6	149.3
Intangible assets	1,944.6	1,935.4		7.5
Other non-current assets	293.3	294.9	1,225.8	1,540.9
Inventories	458.0	447.7		26.6
Trade receivables	801.3	854.7	0.5	128.9
Other current assets	711.5	712.7	11.3	44.4
TOTAL ASSETS	7,250.1	7,243.5	1,240.2	1,897.6
EQUITY AND LIABILITIES Share capital	370.2	549.8	370.2	549.8
Other equity items attributable to owners of the parent	2618.5	2,354.6	838.2	811.0
Total equity attributable to owners of the parent (a)	2,988.7	2,904.4	1,208.4	1,360.8
Non-controlling interests (b)	17.8	15.8		
Total equity (c) = (a)+(b)	3,006.5	2,920.2	1,208.4	1,360.8
Long-term borrowings	1,604.7	1,939.8		384.7
Provisions / Other non-current liabilities	416.6	472.4	6.8	26.7
Short-term borrowings	555.0	321.5	12.1	5.8
Other current liabilities	1,667.3	1,589.6	12.9	119.6
Total liabilities (d)	4,243.6	4,323.3	31.8	536.8
TOTAL EQUITY AND LIABILITIES (c) + (d)	7,250.1	7,243.5	1,240.2	1,897.6
TOTAL EQUITY AND CIABILITIES (c) + (d)	7,250.1	7,243.5	1,240.2	1,097.0
CONDENSED CASH FLOW STATEMENT	GF	ROUP	PARENT	COMPANY
(Amounts in euro mil.)	01/01-31/12/2012	01/01-31/12/2011	01/01-31/12/2012	01/01-31/12/2011
,				
Operating activities:		l		
Profit / (loss) after tax	193.4	265.7	-33.3	-34.8
Finance costs, net	90.7	95.2	2.0	14.7
Share of results of equity method investments	-11.6	-9.4		
Tax charged to the income statement	65.2	98.8	-3.8	-2.1
Depreciation of property, plant and equipment	375.3	368.3	7.3	26.6
Amortisation of property, plant and equipment	33.0	21.0		7.6
Employee share options	6.3	8.1	3.9	5.4
Amortisation of intangible assets	3.0	3.2		
Other non-cash items	2.3	1.3		
	757.6	852.2	-23.9	17.4
Losses on disposal of non-current assets	6.9	3.2	0.1	-1.0
(Increase) / decrease in inventories	-10.4	15.3	-7.6	2.9
Decrease / (increase) in trade and other receivables	67.2	-0.8	10.1	1.0
Increase / (increase) in trade and other receivables	27.3	-0.8 46.8	10.1	153
Tax paid	-95.0	-88.4	-5.7	-20.7
Net cash from / (used in) operating activities	753.6	828.3	-17.2	14.9
Investing activities:			l	
Payments for purchases of property, plant and equipment	-395.5	-363.9	-4.0	-14.4
Proceeds from sales of property, plant and equipment	5.0	10.9		0.1
Net (payments for) / receipts from investments	-21.1	-38.1	425.0	183.5
Interest received	7.9	8.7		
Net receipts from disposal of subsidiary		13.1		
Net payments for acquisition of subsidiary		-2.5		
Net cash (used in) / from investing activities	-403.7	-371.8	421.0	169.2
Financing activities:			1	
Return of capital to chareholders	123.4	181.6	123.4	181.6
Payment of expenses relating to share capital increase		-6.0		-6.0
Purchase of shares held by non-controlling interests	-13.9	-74.2		
Proceeds from shares issued to employees exercising stock options	0.1	4.7	0.1	4.7
Dividends paid to non-controlling interests	-1.0	-5.8		
Proceeds from external borrowings	1,088.2	1,493.7	123.8	292.2
Repayments of external borrowings	-1,186.2	-1,383.7	-398.6	-283.0
Principal repayments of finance lease obligations	-21.8	-48.1		
Interest paid	-100.5	-108.9	-5.6	-10.5
Net cash used in financing activities	-358.5	-309.8	-403.7	-184.1
Movement in cash and cash equivalents	1	I	I	
Net (decrease) / increase in cash and cash equivalents	-8.6	146.7	0.1	- 1
Cash and cash equivalents at 1 January	447.4	306.7	0.3	0.3
Effect of changes in exchange rates	0.9	1.6		
Hyperinflation impact on cash	-0.6	-7.6	l ———	
				0.3
Cash and cash equivalents at the end of the year	439.1	447.4	0.4	0.3

COMPANY	REGISTERED OFFICE	PERCENTAGE	CONSOLIDATION METHOD
COCA-COLA HELLENIC BOTTLING COMPANY S.A.	Maroussi	Parent Company	Full
COCA-COLA HBC GREECE S.A.I.C.	Maroussi	100%	Full
TSAKIRIS S.A.	Atalandi	100%	Full
3E (CYPRUS) LTD	Nicosia, Cyprus	100%	Full
BREWINVEST S.A.	Maroussi	50%	Equity

- The accounting policies used in the preparation of the condensed consordiated financial statements of Coxe-Cola Historic Bodiling Company S.A. (\*Coxe-Cola Historic Bodiling Coxe-Coxe-Cola Historic Bodiling Cola Historic Bodiling Cola Historic Bodiling Cola Historic Bodiling Cola His
- The Greak Competition Authority issued a decision on 22 January 2002, Imposing a fine on the Company of approximately C25m for certain discount and reloats the Suns 2004, the fine was reduced on appeal to 61 fbm. On 29 January 2002, the Greak Competition Authority repeated that the Company provide information on its commercial practices as a result of a complete it of commercial practices as a result of a complete it of commercial practices as a result of a competition by a complete in the Company appeal to 61 fbm. On 29 January 2002, on 17 January 2002, on 17 January 2002, on 17 January 2002, on 17 January 2002, on 18 January 2002, on 18

CONDENSED STATEMENT OF COMPREHENSIVE INCOME		OUP	PARENT	COMPANY
(Amounts in euro mil.)	01/01-31/12/2012	01/01-31/12/2011	01/01-31/12/2012	01/01-31/12/2011
1	Continue	operations	Continued	operations
Net sales revenue	7,044.7	6,824.3	102.5	537.4
Gross profit	2,522.5	2,569.6	-76.0	196.1
Profit / (loss) before tax, financial and investing results (EBIT)	337.7	450.3	-35.1	-22.2
Profit / (loss) before tax	258.6	364.5	-37.1	-36.9
Profit / (loss) after tax (A)	193.4	265.7	-33.3	-34.8
- Owners of the parent	190.4	264.4	-33.3	-34.8
- Non-controlling interests	3.0	1.3		
Other comprehensive income / (loss) for the year, net of tax (B)	8.7	-71.6	-2.1	1.3
Total comprehensive income / (loss) for the year, net of tax (A) + (B)	202.1	194.1	-35.4	-33.5
- Owners of the parent	199.1	187.8	-35.4	-33.5
- Non-controlling interests	3.0	6.3		
- Nor-containing ministra	0.0	0.0		
Basic earnings per share (€)	0.5233	0.7284	-	-
Profit / (loss) before tax, financial and investing results.				
depreciation and amortisation	749.0	842.8	-27.8	4.4
Copy occasion and an increasion	749.0	842.8	-27.8	***
CONDENSED STATEMENT OF CHANGES IN EQUITY	GR	OUP	PARENT	COMPANY
				COMPANY
CONDENSED STATEMENT OF CHANGES IN EQUITY (Amounts in euro mit.)	GR 01/01-31/12/2012	OUP 01/01-31/12/2011	PARENT 01/01-31/12/2012	COMPANY 01/01-31/12/2011
CONDENSED STATEMENT OF CHANGES IN EQUITY (Amounts in auto mill.)  Opening balance (01/01/2012 and 01/01/2011 respectively)	GR	OUP 01/01-31/12/2011 3,060.8	PARENT	COMPANY
CONDENSED STATEMENT OF CHANGES IN EQUITY (Amounts in out or mil.)  Opening balance (01.01/2012 and 01.01/2011 respectively) Change in accounting policy	GR 01/01-31/12/2012	OUP 01/01-31/12/2011	PARENT 01/01-31/12/2012	COMPANY 01/01-31/12/2011
CONDENSED STATEMENT OF CHANGES IN EQUITY (Amounts in auto mill.)  Opening balance (01/01/2012 and 01/01/2011 respectively)	01/01-31/12/2012 2,920.2	OUP 01/01-31/12/2011 3,060.8	PARENT 01/01-31/12/2012	COMPANY 01/01-31/12/2011 1,567.8
CONDENSED STATEMENT OF CHANGES IN EQUITY (Amounts in euro mil.) Opening balance (0101.011 and 0101.2011 respectively) Change in accusarility policy Opening balance (0101.02012 and 01.01.02011 respectively) - restated	97.01/01-31/12/2012 2,920.2 	OUP 01/01-31/12/2011 3,060.8	PARENT 01/01-31/12/2012	COMPANY 01/01-31/12/2011
CONDENSED STATEMENT OF CHANGES IN EQUITY (Amountain in suro mil.)  Opening balance (01/01/2012 and 01/01/2011 respectively) Change in accounting policy Opening balance (01/01/2012 and 01/01/2011 respectively)	01/01-31/12/2012 2,920.2	3,060.8 -29.7 3,031.1	PARENT 01/01-31/12/2012 1,360.8	COMPANY 01/01-31/12/2011 1,567.8
CONDENSED STATEMENT OF CHANGES IN EQUITY (Associated in our out) (Associated in our out) (Associated in our out) (Associated in our out) (Associated in out) (Associat	2,920.2 2,920.2 2,920.2 2,920.1	3,060.8 -29.7 3,031.1 194.1 -5.8	PARENT 01/01-31/12/2012 1,360.8 1,360.8 -35.4	1,567.8 -1,567.8 -2,33.5
CONDENSED STATEMENT OF CHANGES IN EQUITY  (Amounts in ever mit.)  Opening balance (19/81/03/12 and 61/91/2011 respectively)  Change in accounting policy  Opening balance (19/81/03/12 and 61/91/2011 respectively)  - restated  Total comprehensive income for the year, not dis  Inchesian of a them capital from stock options exercise	2,920.2 2,920.2 2,920.2 2,920.2	3,060.8 -29.7 3,031.1 194.1 -5.8 4,7	PARENT 01/01-31/12/2012 1,360.8 	COMPANY 61/01-31/12/2011 1,567.8 - 1,567.8 -33.5 - 4.7
CONDENSED STATEMENT OF CHANGES IN EQUITY  (Amounts in som red.)  Opening balance (\$10.1021 and \$1.01201 respectively)  Total comprehenses become for the year, next fax  Dividents shaw explaint from exits options searche  Expenses reliable plant explaint from exercise  For the opening of the plant explaint from exercise  Opening of the opening of the plant of the opening opening open	2,920 2 2,920 2 2,920 2 2,920 1 -1.0 0.1	3,060.8 -29.7 3,031.1 194.1 -5.8 4.7 -4.8	1,360.8 -1,360.8 -1,360.8 -1,360.8 -35.4	COMPANY 61/61-31/12/2011 1,567.8 
CONDENSED STATEMENT OF CHANGES IN COUNTY  (Promotes in ever on it)  Opening balance (19/61/619/2 and 61/91/2011 respectively)  Opening balance (19/61/619/2 and 61/91/2011 respectively)  Opening balance (19/61/2012 and 61/91/2011 respectively)  - restated  Total comprehensive income for the year, not of tax  Unidends  Increase of popular multi-opening countries  Increase of popul	2,920.2 2,920.2 2,920.2 2,920.1 -1,0 0.1 -123.4	OUP 01/81-31/12/2011 3,060.8 -29.7 3,031.1 194.1 -5.8 4.7 -4.8 -181.5	PARENT 01/81-31/12/26712 1,360.8 - - 1,360.8 -35.4 - - - 123.4	COMPANY 61/01-31/12/2011 1,567.8 - 1,567.8 -33.5 - 4.7
CONDENSED STATEMENT OF CHANGES IN EQUITY  (Annoted in near mill)  Opening balance (16/01/2012 and 61/01/2011 respectively)  Opening balance (16/01/2012 and 61/01/2011 respectively)  Opening balance (16/01/2012 and 61/01/2011 respectively)  - restated  - restated  Dividence for the complete from the complete for the complete form the complete from stock options seemice  Dividence relating to these copiel increase (ref of the of 41.2m)  Expenses relating to these copiel increase (ref of the of 41.2m)  Share copiel increase in clusteding or her balance in the complete for the complete for the complete for the complete form the complete f	2,920 2 2,920 2 2,920 2 2,920 1 -1.0 0.1	0UP 61/61-31/12/2011 3,060.8 -29.7 3,031.1 194.1 -5.8 4.7 -4.8 -181.5 0.4	1,360.8 -1,360.8 -1,360.8 -1,360.8 -35.4	COMPANY 61/61-31/12/2011 1,567.8 
CONDENSED STATEMENT OF CHANGES IN EQUITY (Amounts in ever ord)  Opening balance (1916/10/21 and 01/91/20/11 respectively) Change in accounting policy Change in accounting policy - resultaneous (1916/10/21 and 01/91/20/11 respectively) - resultaneous (1916/10/21 and 01/91/20/11 respectively) - resultaneous (1916/10/21 and 01/91/20/11 respectively) - resultaneous count of the age, not of tax Dividence - resultaneous country for the control of the control	2,920.2 2,920.	OUP 01/81-31/12/2011 3,060.8 -29.7 3,031.1 194.1 -5.8 4.7 -4.8 -181.5	PARENT 01/81-31/12/26712 1,360.8 - - 1,360.8 -35.4 - - - 123.4	COMPANY 61/61-31/12/2011 1,567.8 
CONDENSED STATEMENT OF CHANGES IN EQUITY  (Amonds in even mil.)  Opening balance (19/81/03/12 and 61/91/2011 respectively)  Opening balance (19/81/03/12 and 61/91/2011 respectively)  Opening balance (19/81/03/12 and 61/91/2011 respectively)  - restated  Total compelemente income for the year, not data  thorease of share capital from stock options exercise  Expenses relating to share capital increase (not of tax of ct 2m)  Return of capital to share capital increase (not of tax of ct 2m)  Share and capital to share capital increase (not of tax of Share of Capital)  Share of changes in equily of equity medium investments	2,920.2 2,920.2 2,920.2 202.1 -1.0 0.1 -123.4	OUP 61/61-31/12/2011 3.060.8 -29.7 3.031.1 194.1 -5.8 4.7 -4.8 -181.5 0.4 -117.9	PARENT 01/61-31/12/2512 1,360.8 	COMPANY 01/01-31/12/2011 1,567.8 - - 1,567.8 -33.5 - 4.7 -4.8 -181.5
CONDENSED STATEMENT OF CHANGES IN EQUITY  (Accorded in even mild)  Opening balance (01/81/0202 and 01/01/2011 respectively)  Opening balance (01/81/0202 and 01/81/02011 respectively)  Opening balance (01/81/0202 and 01/81/02011 respectively)  Return of capital to shareholders  Return o	2,920.2 2,920.2 2,920.2 2,020.1 1,0 0,1 1-123.4 2,1 6,4	3,060.8 -29.7 3,031.1 194.1 -58 -81.1 -181.5 0.4 -117.9	PARENT 01/81-31/12/26712 1,360.8 - - 1,360.8 -35.4 - - - 123.4	COMPANY 61/61-31/12/2011 1,567.8 
CONDENSED STATEMENT OF CHANGES IN EQUITY (Annoted at new out)  Opening balance (010/10/01 and 010/10/01 respectively) Change in accounting policy Change in accounting policy - restate above (010/10/01 and 010/10/01 respectively) - restate above (010/10/01 and 010/10/01 respectively) - restate above (010/10/01 and 010/10/01 respectively) - restate above (010/10/01 and 010/01/01/01/01/01/01/01/01/01/01/01/01/	2,920 2 2,920	OUP \$1,01-\$1/122011 3,060.8 -29.7 3,031.1 194.1 -5.8 4.7 -4.8 -181.5 0.4 -117.9 -7.7 -7.8	PARENT 01/01-31/12/2012 1.360.8 -35.4 -0.1 -123.4 	COMPANY 61/01-31/122011 1.567.8 - 1.567.8 -33.5 -4.7 -4.8 -181.5 - - - - - - - - - - - - - - - - - - -
CONDENSED STATEMENT OF CHANGES IN EQUITY (Amounts in reur mit)  Opening balance (10/10/2012 and 01/01/2011 respectively) Change in accounting policy Opening balance (10/10/2012 and 01/01/2011 respectively) Note that the company of polymore (10/10/2012 and 01/10/2012 and 01/10/2012 and 01/10/2012 and 01/2012 and 01	2,920.2 2,920.2 2,920.2 2,020.1 1,0 0,1 1-123.4 2,1 6,4	3,060.8 -29.7 3,031.1 194.1 -58 -81.1 -181.5 0.4 -117.9	PARENT 01/61-31/12/2512 1,360.8 	COMPANY 01/01-31/12/2011 1,567.8 - - 1,567.8 -33.5 - 4.7 -4.8 -181.5

- The number of employees for the current year was 39.736 (2011: 41.291) for the Group and 191 (2011: 196) for the parent Company after the spin-off of the Greek operations sector

	GF	GROUP		PARENT COMPANY	
	31/12/2012	31/12/2011	31/12/2012	31/12/2011	
Employee-related provisions	192.5	170.7	10.1	34.4	
Other provisions	50.5	36.7			
Total	243.0	207.4	10.1	34.4	

7. The other comprehensive income for the year, net of tax, for the Group and the parent Company is analysed as follows (in euro mil):

	GROUP		PARENT COMPANY	
	01/01-31/12/2012	01/01-31/12/2011	01/01-31/12/2012	01/01-31/12/2011
Available-for-sale financial assets	0.2	-0.4	0.3	-0.4
Cash flow hedges	-13.4	8.4		-0.2
Foreign currency translation	32.4	-54.4		
Share of other comprehensive income				
of equity method investments	-0.8	-0.6		
Actuarial (losses) / gains	-15.2	-27.7	-3.4	2.1
Income tax relating to components of				
other comprehensive income	5.5	3.1	1.0	-0.2
Other comprehensive income for the year, net of tax	8.7	-71.6	-2.1	1.3

8. Disclosures of related parties (in euro mil):

	GROUP	PARENT COMPANY
Income	45.9	40.5
Expenses	1,548.2	58.1
Receivables	70.7	10.1
Payables	251.0	12.3
Directors' and senior management remuneration	12.4	9.7
Payables to directors and senior management	0.1	0.1

9. The most recent fiscal year for which the parent Company and its subsidiary companies, which are governed by the Greek tax legisla by the Greek tax authorities is the following:

COMPANY	YEAR
COCA-COLA HELLENIC BOTTLING COMPANY S.A.	2010
COCA-COLA HBC GREECE S.A.I.C.	2009
TSAKIRIS S.A.	2006
BREWINVEST S.A.	2009

The last tax audit of "COCA-COLA HELLENIC BOTTLING COMPANY S.A." that was conducted in 2012 related to periods 2009 and 2010. Also during 2012 the company and the above subsidiaries received tax certificate for the year 2011. For the years 1982 to 2008 there are pending tax litigations before the administrative counts.

- 12. In February 2011, the Group sold all of its interests in Eurmatik S.r.I., the vending operator in Italy. The consideration was £13.5m. The disposal nesulted in the Group derecognising £12.0m of intangible assets, and £12.7m of net assets including cash and cash equivalents of £0.4m. The disposal of Eurmatik S.r.I resulted in a pain of £0.8m in the Group's established segment.
- -On 20 April 2011, the Group, along with TCCC, acquired through Multon ZAO, the Russian juice joint venture, all outstanding shares of MS Foods UAB, a company that owns 100% of the equity of Vianpak FE (Vianpak'), a first juice and neter producer in Belauts. Our share of the acquisition consideration was 63.9m including an essumption of debt of 61.4m. The acquisition has resulted in the Group recording of intensities asset most C20m in its remember.
- On 25 are 2013. The Annual Concept Meeting of shareholders resided to discusse the share signified the Discreptive by the security of ELECTRON (Increasing the contented value of the Company's that the 2023 per share, from ECS to ELECTRON (Increase the Company's that the 2023 per share, Forehormore, on the same dails, it was resided to discrease the share cigatif of the Company by the amount of the Southern Company (Increase the Southern Company) and the Company (Increase the Southern Company Control of Southern Company (Increase the Southern Company Control of Southern Company Control (Increase the Southern Company Control of Seathern Company Control of Seathern Company Control (Increase the Southern Company Control of Seathern Company Control (Increase the Control of Seathern Company Control of Seathern Co
- On 11 October 2012, Coce-Cola HBC AG, a Seles company incorporated by Kan-Teas Holding, enrounced a voluntary share exchange offer to acquire all outstanding continuous projects of the second of the continuous continuous projects of the second continuous continuou
- Challenguest events: On 14 January 2013, the Copy acquired an experimentally 150% in Copy-bishesic Besting Corporaty Bulgaris AD for a consideration of experimentally 4132 callion and that its overall particulation in the Bulgarian authority is now 69.09%, by virtue of a tax law that was exceeded to Copyrian 27015, the Copyrian 27015 of the Copyrian



# 8. Information Disclosure pursuant to article 10 of Law 3401/2005



## Information Disclosure pursuant to article 10 of Law 3401/2005

The following announcements / notifications have been sent to the Daily Price Bulletin and are posted in the website of the Athens Stock Exchange and of the Company www.coca-colahellenic.com:

Announcement / Notification	Date
Notification of transactions	24 December 2012
Notification of transactions	19 December 2012
Coca-Cola Hellenic Bottling Company S.A. announces the publication of supplementary	
prospectus relating to the EUR 3,000,000,000 Euro Medium Term Note Programme of	
Coca-Cola HBC Finance B.V.	3 December 2012
Results for the nine months ended 28 September 2012	8 November 2012
Financial statements in PDF format	8 November 2012
Financial statements in PDF format	8 November 2012
Financial statements in PDF format	8 November 2012
Financial statements in PDF format	8 November 2012
Financial Statements according to IFRS	8 November 2012
Financial Statements according to IFRS	8 November 2012
Coca-Cola Hellenic Bottling Company S.A. announcement according to the provisions of	
law 3556/2007	15 October 2012
Coca-Cola Hellenic Bottling Company S.A. conference call invitation for analysts and	
investors for the first nine month 2012 financial results on Thursday 8 November 2012	12 October 2012
Notification of decision regarding submission of public share purchase offer in accordance	
with regulatory requirements	11 October 2012
Coca-Cola Hellenic's response to proposed voluntary share exchange offer by Coca-Cola	
HBC AG	11 October 2012
Introduction of shares resulting from share capital increase following the exercise of stock	
option	1 October 2012
Information pursuant to article 4 para. 2 f of law 3401/2005 regarding the admission for	
listing of shares of the company pursuant to stock option plans for the company's	
employees and for the employees of its affiliated companies	27 September 2012
Notification of transactions	20 September 2012
Notification of transactions	20 September 2012
Notification of transactions	20 September 2012
Notification of transactions	20 September 2012
Notification of transactions	20 September 2012
Notification of transactions	20 September 2012
Notification of transactions	20 September 2012
Notification of transactions	20 September 2012
Notification of transactions	20 September 2012
Notification of transactions	20 September 2012
Notification of transactions	20 September 2012
Notification of transactions	20 September 2012
Coca-Cola Hellenic Bottling Company S.A. responds to media comments	17 September 2012
Coca-Cola Hellenic Bottling Company S.A. announces the publication of supplementary	
prospectus relating to the EUR 3,000,000,000 Euro Medium Term Note Programme of	27 A 2012
Coca-Cola HBC Finance B.V. Results for the six months ended 29 June 2012	27 August 2012
	21 August 2012
Financial statements in PDF format Financial statements in PDF format	21 August 2012 21 August 2012
Financial statements in PDF format	21 August 2012 21 August 2012
Financial statements in PDF format	21 August 2012 21 August 2012
Financial statements in PDF format	21 August 2012 21 August 2012
Notification of transactions	21 August 2012 21 August 2012
Notification of transactions  Notification of transactions	21 August 2012 21 August 2012
Notification of transactions  Notification of transactions	21 August 2012 21 August 2012
1 TOTH PARTON OF THE BURGETONS	21 August 2012



Announcement / Notification	Date
Notification of transactions	21 August 2012
Notification of transactions	21 August 2012
Notification of transactions	21 August 2012
Notification of transactions	21 August 2012
Notification of transactions	21 August 2012
Notification of transactions	21 August 2012
Notification of transactions	21 August 2012
Notification of transactions	21 August 2012
Notification of transactions	21 August 2012
Notification of transactions	21 August 2012
Notification of transactions	21 August 2012
Financial Statements according to IFRS	21 August 2012
Financial Statements according to IFRS	21 August 2012
Coca-Cola Hellenic Bottling Company S.A. announces regulatory approval of internal	Č
corporate structure changes	1 August 2012
Coca-Cola Hellenic Bottling Company S.A. announces the change of the Company's	Č
distinctive title, the decrease of its share capital and the procedure for the return of	
capital to its shareholders	31 July 2012
Notification of transactions	20 July 2012
Notification of transactions	20 July 2012
Notification of transactions	20 July 2012
Notification of transactions	20 July 2012
Notification of transactions	20 July 2012
Notification of transactions	20 July 2012
Notification of transactions	20 July 2012
Notification of transactions	20 July 2012
Notification of transactions	20 July 2012
Notification of transactions	20 July 2012
Notification of transactions	20 July 2012
Notification of transactions	20 July 2012
Notification of transactions	20 July 2012
Notification of transactions	20 July 2012
Coca-Cola Hellenic Bottling Company S.A. announces the publication of supplementary	20 0 41 / 2012
prospectus relating to the EUR 3,000,000,000 Euro Medium Term Note Programme of	
Coca-Cola HBC Finance B.V.	13 July 2012
Coca-Cola Hellenic Bottling Company S.A. schedules first half 2012 financial results and	13 July 2012
conference call date	12 July 2012
Coca-Cola Hellenic publishes its ninth CSR report and announces the completion of its	12 July 2012
water stewardship programme across its operations	28 June 2012
Coca-Cola Hellenic Bottling Company S.A. announces resolutions of the Annual General	20 June 2012
Meeting of shareholders held on 25 June 2012	25 June 2012
Notification of transactions	18 June 2012
Notification of transactions	18 June 2012
Notification of transactions  Notification of transactions	18 June 2012
Notification of transactions  Notification of transactions	18 June 2012
Notification of transactions  Notification of transactions	18 June 2012
Notification of transactions  Notification of transactions	18 June 2012
Notification of transactions  Notification of transactions	18 June 2012
Notification of transactions  Notification of transactions	18 June 2012 18 June 2012
Notification of transactions  Notification of transactions	18 June 2012 18 June 2012
Notification of transactions Notification of transactions	
	18 June 2012
Notification of transactions	18 June 2012
Notification of transactions	18 June 2012
Notification of transactions	18 June 2012
Notification of transactions	18 June 2012
Notification of transactions	18 June 2012
Notification of transactions	18 June 2012



Announcement / Notification	Date
Notification of transactions	1 June 2012
Coca-Cola Hellenic Bottling Company S.A. announcement according to the provisions of	
law 3556/2007	1 June 2012
Notification of transactions	29 May 2012
Notification of transactions	16 May 2012
Notification of transactions	16 May 2012
Notification of transactions	16 May 2012
Notification of transactions	16 May 2012
Notification of transactions Notification of transactions	16 May 2012
Notification of transactions  Notification of transactions	16 May 2012 16 May 2012
Notification of transactions  Notification of transactions	16 May 2012
Notification of transactions  Notification of transactions	16 May 2012
Notification of transactions  Notification of transactions	16 May 2012
Notification of transactions	16 May 2012
Notification of transactions	16 May 2012
Notification of transactions	16 May 2012
Notification of transactions	16 May 2012
Notification of transactions	16 May 2012
Notification of transactions	16 May 2012
Coca-Cola Hellenic Bottling Company S.A. announces the publication of supplementary	•
prospectus relating to the EUR 3,000,000,000 Euro Medium Term Note Programme of	
Coca-Cola HBC Finance B.V.	14 May 2012
Financial statements in PDF format	10 May 2012
Financial statements in PDF format	10 May 2012
Financial statements in PDF format	10 May 2012
Financial statements in PDF format	10 May 2012
Results for the three months ended 30 March 2012	10 May 2012
Results for the three months ended 30 March 2012	10 May 2012
Financial Statements according to IFRS	10 May 2012
Financial Statements according to IFRS	10 May 2012
Coca-Cola Hellenic announces proposal for a capital return of €0.34 per share and other	0 Mars 2012
transactions  Coas Cola Hallonia Pottling Company S. A. appropries ravised 2012 Financial Colondor	9 May 2012
Coca-Cola Hellenic Bottling Company S.A. announces revised 2012 Financial Calendar Coca-Cola Hellenic Bottling Company S.A. proposes amendments to articles 1 and 3 of its	9 May 2012
Articles of Association	9 May 2012
Invitation to the Shareholders of the Societe Anonyme under the trade name "COCA-	9 Way 2012
COLA HELLENIC BOTTLING COMPANY S.A." to an Annual General Meeting	9 May 2012
Notification of transactions	19 April 2012
Notification of transactions	19 April 2012
Notification of transactions	19 April 2012
Notification of transactions	19 April 2012
Notification of transactions	19 April 2012
Notification of transactions	19 April 2012
Notification of transactions	19 April 2012
Notification of transactions	19 April 2012
Notification of transactions	19 April 2012
Notification of transactions	19 April 2012
Notification of transactions	19 April 2012
Notification of transactions	19 April 2012
Notification of transactions	19 April 2012
Notification of transactions	19 April 2012
Coca-Cola Hellenic Bottling Company S.A. announces the publication of supplementary	
prospectus relating to the EUR 3,000,000,000 Euro Medium Term Note Programme of	44.4 ****
Coca-Cola HBC Finance B.V.	11 April 2012
Coca-Cola Hellenic Bottling Company S.A. conference call invitation for analysts and	10 4 1 2012
investors for the first three month 2012 financial results on Thursday 10 May 2012	10 April 2012



Announcement / Notification	Date
Coca-Cola Hellenic Bottling Company S.A. announces filings with the U.S. Securities and	
Exchange Commission	2 April 2012
Coca-Cola Hellenic Bottling Company S.A. announces effective date of Chief Financial	
Officer succession	2 April 2012
Coca-Cola Hellenic Bottling Company S.A. announces internal corporate structure	20 M1. 2012
changes	28 March 2012
Financial statements in PDF format Financial statements in PDF format	23 March 2012 23 March 2012
Financial statements in PDF format	23 March 2012
Financial statements in PDF format	23 March 2012
Coca-Cola Hellenic Bottling Company S.A. announces filings with Hellenic Capital	23 Waren 2012
Market Commission	23 March 2012
Financial Statements according to IFRS	23 March 2012
Financial Statements according to IFRS	23 March 2012
Financial Statements according to IFRS	23 March 2012
Financial Statements according to IFRS	23 March 2012
Introduction of shares resulting from share capital increase following the exercise of stock	
option	20 March 2012
Introduction of shares resulting from share capital increase following the exercise of stock	
option	19 March 2012
Notification of transactions	16 March 2012
Notification of transactions	16 March 2012
Notification of transactions	16 March 2012
Notification of transactions	16 March 2012
Notification of transactions	16 March 2012
Notification of transactions	16 March 2012
Notification of transactions Notification of transactions	16 March 2012 16 March 2012
Notification of transactions  Notification of transactions	16 March 2012
Notification of transactions  Notification of transactions	16 March 2012
Notification of transactions	16 March 2012
Notification of transactions	16 March 2012
Notification of transactions	16 March 2012
Notification of transactions	16 March 2012
Notification of transactions	16 March 2012
Information pursuant to article 4 para. 2 f of law 3401/2005 regarding the admission for	
listing of shares of the company pursuant to stock option plans for the company's	
employees and for the employees of its affiliated companies	8 March 2012
Notification of transactions	5 March 2012
Notification of transactions	5 March 2012
Notification of transactions	1 March 2012
Notification of transactions	16 February 2012
Notification of transactions	16 February 2012
Notification of transactions	16 February 2012
Notification of transactions	16 February 2012
Notification of transactions	16 February 2012
Notification of transactions Notification of transactions	16 February 2012 16 February 2012
Notification of transactions  Notification of transactions	16 February 2012
Notification of transactions  Notification of transactions	16 February 2012
Notification of transactions  Notification of transactions	16 February 2012
Notification of transactions	16 February 2012
Notification of transactions	16 February 2012
Notification of transactions	16 February 2012
Results for the year ended 31 December 2011	15 February 2012
Results for the year ended 31 December 2011 - REVISION	15 February 2012
Coca-Cola Hellenic Bottling Company S.A. announces the financial calendar of 2012	15 February 2012



Announcement / Notification	Date
Coca-Cola Hellenic Bottling Company S.A. announcement according to the provisions of	
law 3556/2007	25 January 2012
Coca-Cola Hellenic Bottling Company S.A. conference call invitation for analysts and	
investors for the 2011 full year financial results on Wednesday 15 February 2012	19 January 2012
Notification of transactions	18 January 2012
Notification of transactions	18 January 2012
Notification of transactions	18 January 2012
Notification of transactions	18 January 2012
Notification of transactions	18 January 2012
Notification of transactions	18 January 2012
Notification of transactions	18 January 2012
Notification of transactions	18 January 2012
Notification of transactions	18 January 2012
Notification of transactions	18 January 2012
Notification of transactions	18 January 2012

The annual financial statements, the audit reports of the independent auditors and the Board of Directors reports of the subsidiary companies that prepare financial statements in accordance with the International Financial Reporting Standards can be found on the Company's website www.coca-colahellenic.com.